

NOV 17 1931

GENERAL LINES
DRY. OF MUSIC.

THE Publishers' Weekly

The American Book Trade Journal

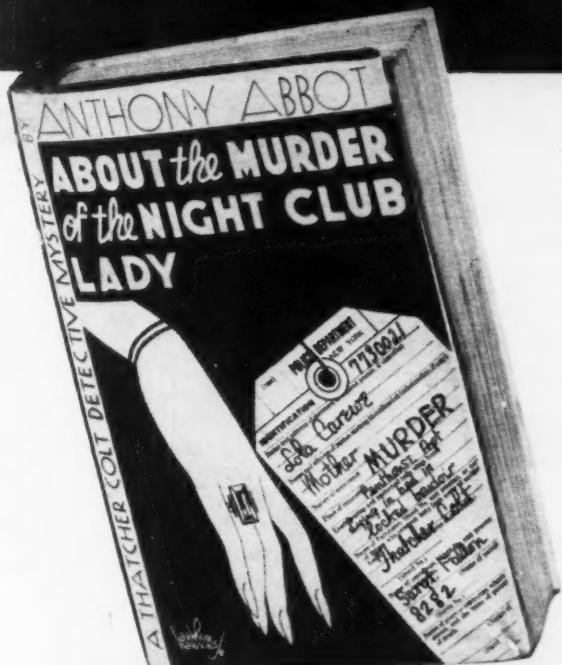
62 West 45th Street, New York

VOL. CXX

NEW YORK, NOVEMBER 14, 1931

No. 20

ABOUT the MURDER OF THE NIGHT CLUB LADY



A THATCHER COLT
DETECTIVE MYSTERY

by **ANTHONY ABBOT**

Here's the new
Anthony Abbot de-
tective story you've
been waiting for!

Ready December 4th

\$2.00

Better than

About the Murder of the Clergyman's Mistress
and *About the Murder of Geraldine Foster*

COVICI • FRIEDE • Publishers • 386 Fourth Avenue, New York

WHITTLESEY HOUSE Books for Late November



Sir Thomas Lipton,
By S. J. Woolf

Here they are—a gallery of the world's notable men, shrewdly and sympathetically portrayed.

DRAWN FROM LIFE

By S. J. WOOLF

FOR many years Mr. Woolf has been hunting the great. With pad and pencil, with portfolio and charcoal, he has been making not only lineal impressions but also verbal portraits of them. In this book he presents forty-two famous personalities—statesmen, writers, painters, musicians, scientists and captains of industry—all very literally drawn from life.

This is an exceptionally handsome book, set in Caslon Monotype, with forty-two full page drawings printed on India tint paper and reproduced by the Photogelatine process. More than 400 pages. Size 7 x 9½ inches.

Price Five Dollars

GEOGRAPHY AND STAMPS

By KENT B. STILES

Author of "Stamps—
An Outline of Philately"

This book presents the fascinating story of exploration, discovery and world expansion from the days of Columbus to the modern era of the Graf Zeppelin as reflected by designs of the nation's postal paper.

More than a tale of romance, it possesses a unique value to stamp collectors of all ages. For the first time is presented a list which identifies and describes geographically and politically, every stamp-issuing country of the past and present. We do not hesitate to call this a book which will be absolutely indispensable to every stamp-collector of every age.

Profusely Illustrated. \$3.00



CONTEMPORARY AMERICAN ARCHITECTS

Edited by ARTHUR T. NORTH

A series of great importance to all persons interested from a practical or an esthetic standpoint in the development of modern architecture. Three volumes are now ready, each describing and illustrating the work of an outstanding American architect of the present day. Additional volumes will appear in the future.

NOW READY—(1) Ralph Adams Cram. (2) Raymond Hood. (3) Ely Jacques Kahn. Each volume size 7½ x 9 inches. 128 pages, with approximately 80 pages of illustrations. Bound in Decorated Boards. \$3.00.

Set of Three Volumes, \$8.00

PSYCHOLOGY AT WORK

Edited by PAUL S. ACHILLES

What has the psychologist really contributed to modern life? Here is the answer of seven authorities, each of whom tells in an interesting manner exactly what the psychologists are up to in such diverse fields as child-training, adult education, industry, the law, and in the development of personality. An intensely interesting book which will do much to clear the air of many popular misconceptions of a vital subject. \$3.00.

A Division of McGRAW HILL BOOK CO., INC.
After Nov. 21st at 330 West 42nd St. New York

WHITTLESEY
■ ■ ■ **HOUSE**

We
Smashed
this
window
(Record)



Are YOU
missing
the year's
best bet?

8 weeks
in this bookstore
window [where the average
was 2 weeks] and still pulling their
weight in Sales!

20 BIG TITLES

Walter J
Black's

FAMOUS
ONE
VOLUME

\$1 98
each

Limp Leather
CLASSICS

• • • and that's just one small bookshop! These books have broken sales records right and left. In September initial orders from 18 outlets were 2400. Up to October 31st our RE-ORDERS from these outlets alone were 17,859—and they are pouring in faster than ever. If it's profits you want, stock this line—and stock it quick for the Holiday business. Write, phone or wire.

WALTER J. BLACK, Inc.
171 Madison Avenue, New York

Watch for**A Unique Book**

MR. FOTHERGILL'S PLOT

THE CONSPIRATORS

MARTIN ARMSTRONG
 H. R. BARBOR
 ELIZABETH BOWEN
 GERALD BULLETT
 THOMAS BURKE
 G. K. CHESTERTON
 A. E. COPPARD
 E. M. DELAFIELD
 L. P. HARTLEY

STORM JAMESON
 SHEILA KAYE-SMITH
 MARGARET KENNEDY
 EDWARD SHANKS
 HELEN SIMPSON
 J. C. SQUIRE
 L. A. G. STRONG
 FRANK SWINNERTON
 REBECCA WEST

Who is Mr. Fothergill?

The landlord of a well-known English coaching inn, who is also an artist and a man of letters.

And What Was Mr. Fothergill's Plot?

It was to wangle a new story from each of eighteen famous writers who frequent his Spread Eagle Inn.

To each he gave the same plot (see inside the volume) and told them to go and write. This book contains the results. Fascinated, you watch these fictioneers in their own workshop fashioning an original story.

There is very little similarity between any of the stories. Some are thrillers, some are grave, some are gay; one is placed in modern America, one in England of 1840, one in Persia.

It is sure to be a prominent seller.

\$2.50

Ready November 19th

OXFORD UNIVERSITY PRESS

17th Month
as a National Non-fiction Best-seller

THE STORY OF SAN MICHELE
By AXEL MUNTHE

Why not put in a stock of this book at a liberal discount
which will insure you a good profit with no danger of loss
through unsold books?

\$3.75

The following books are reported
by A. C. McClurg & Co. as being
most in demand throughout the
country during the last week:

FICTION Nov. 3

AMERICAN BEAUTY. by Edna
Ferber (Doubleday, Doran). A re-
turn to New England.

TWO PEOPLE. by A. A. Milne
(Dutton). A romantic comedy of
married life.

A WHITE BIRD FLYING. by
Bess Streeter Aldrich (Appleton).
A granddaughter of the pioneers
finds her own adventures.

SHADOWS ON THE ROCK. by
Willa Cather (Knopf). The do-
mestic adaptation of the settlers
of New France.

**WE
DON'T RECOMMEND
"TWO PEOPLE" JUST
BECAUSE IT IS A
LEADING BEST-SELLER**

Reports of best-sellers for the past
week from Womrath's, Ball & Wilde,
Inc., the Putnam Bookstore and the
Brentano bookshops indicate that the
following volumes are in greatest
demand in New York:

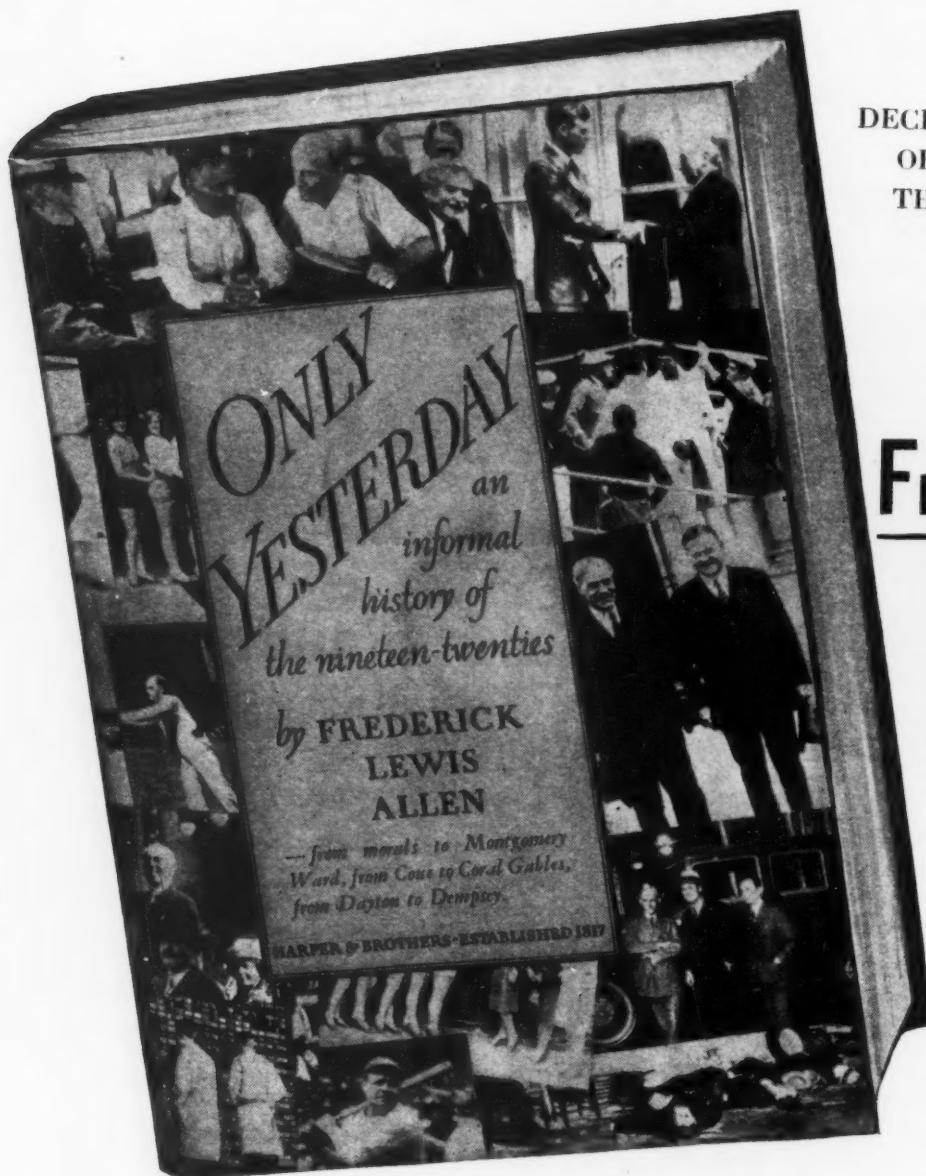
Fiction N.Y. Times Nov. 2

"Two People" by A. A. Milne
"American Beauty" by Edna Ferber
"First Person Singular" by Somerset Maugham
"Judith Paris" by Hugh Walpole
"Red-Headed Woman" by Katherine Brush
"Finch's Fortune" by Mazo de la Roche

**BUT~we do call it to your
attention because it is
a thoroughly delightful
story about two
thoroughly delightful
people—a love story of
a happy marriage.**

\$2.50-E. P. DUTTON & CO., Inc.

The Big Christmas



DECEMBER SELECTION
OF THE BOOK-OF-
THE-MONTH CLUB

By
Frederick
Lewis
Allen

PUBLICATION
DEC. 1

ONLY YESTERDAY

HERE is something new—a book that will be the table talk of America—a book that makes time roll backwards, in a picture of us all—the things we did, said, wore, cheered and hooted at, and stood for during the crowded decade of the nineteen-twenties. A tour-de-force in any bookstore. Witty, informal, detailed, moving, exciting, revealing—and full of pictures. A book that will be welcomed by everyone old enough to remember way back to 1920. A gift book that can't go amiss. Wilson, Bathing Beauties, Tunney, Hall-Mills, Flagpole sitting, Lindbergh, petting—they're all in it. Stack it up and hand it out. Order now. Heavy advertising and publicity.

Price \$3.00

HARPER &

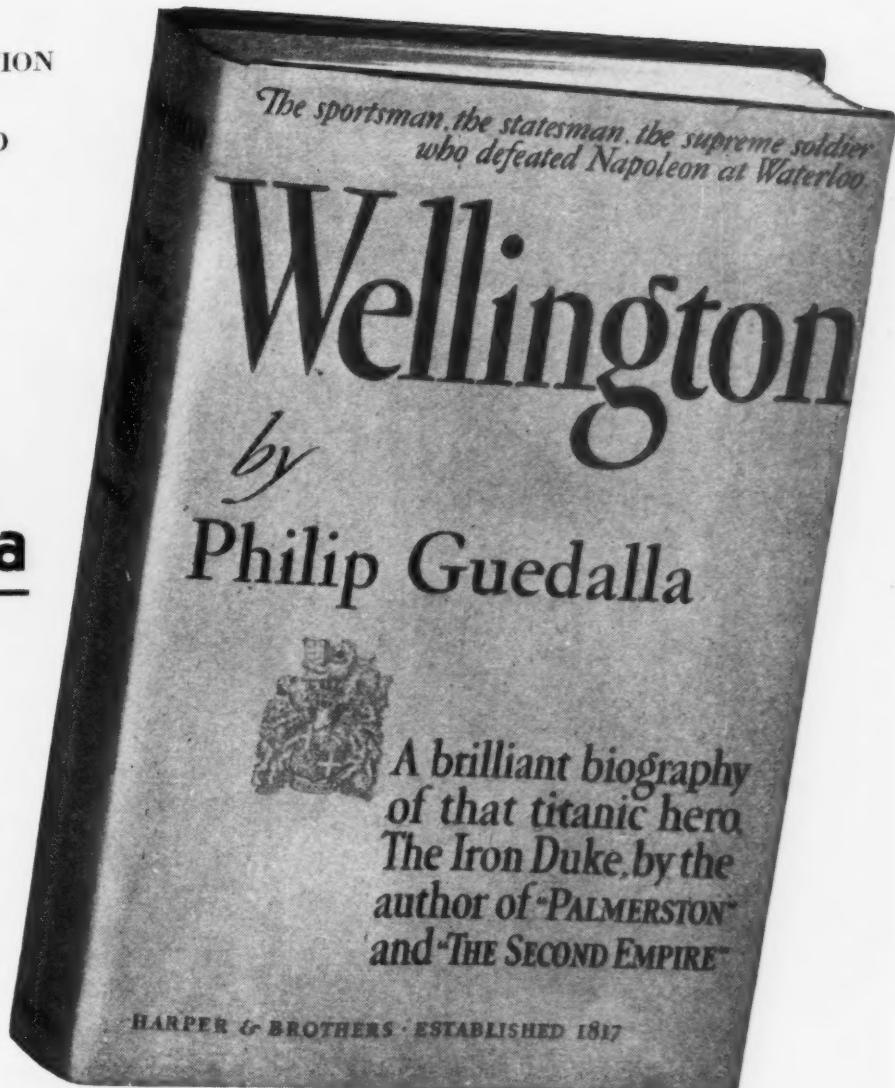
Money-Makers!!!

DECEMBER SELECTION
OF THE
LITERARY GUILD

By
Philip
Guedalla

*Author of "The
Second Empire"*

PUBLICATION
DEC. 1



W E L L I N G T O N

AFAMOUS author; a splendid subject; a delightful style that only Lytton Strachey can rival; what more can a bookseller ask in choosing a biography to lead his Christmas sales? Guedalla's WELLINGTON has all three—and two more selling points besides: the distinction of being selected by a noted book club; and a December 1st publication date which makes it that highly desirable thing—a *brand new* book for Christmas giving. And in addition to all that it is priced at \$4.00—a popular price, yet one with plenty of profit for the bookseller. Heavy advertising and publicity. Order at once if you have not done so already.

Price \$4.00

BROTHERS

H.G. WELLS

OUTLINE OF HISTORY

New and Revised

OUTLINE OF HISTORY

Now includes
the history-making events
of the past ten years that
Challenge the Future

The Russian Five-Year Plan
Stalin and Communism
Mussolini and Fascism
Gandhi and Passive Resistance
Revolution in Spain
England and the Gold Standard
World wide trade depression

And, in addition, the new discoveries that have come to light on Ancient History

NEANDERTHAL MAN

CAESAR

HENRY VIII

WASHINGTON

NAPOLÉON

HOOVER

STAR BOOKS



reasons why this book is a perfect set-up!

- 1. The Outline of History** is a byword throughout the country. No other book in its field is better known to the reading public, making all selling talk unnecessary. Every purchaser of the original "Outline" will want to own this new and revised edition. Just show the book.
- 2. H. G. Wells** has been in this country a month creating publicity for himself every minute! People have been hearing him lecture, seeing him in the talkies, and reading in the newspapers and magazines about him.
- 3. This New and Revised Edition** includes everything that was in the original OUTLINE OF HISTORY plus all the events of the stirring past decade and the new discoveries that have come to light on ancient history.
- 4. The Price of \$1.00** makes the New and Revised OUTLINE OF HISTORY unique. It has never been published before, so it is not a reprint. The book has been completely reset and is offered to the public for the first time as a STAR DOLLAR BOOK.
- 5. The Perfect Christmas Gift.** No one can possibly have read this new edition. And it's sure to be a most acceptable gift to those who have or have not read the old edition. In addition to its being an outstanding book by one of our most celebrated modern day authors, it has also a very definite thrift appeal. The release date has been put off until December 1st to allow plenty of time to clear out the old stock.
- 6. Plus Sales.** Tie it up to *The Work, Wealth and Happiness of Mankind*, Wells' latest book which will be published at about the same time.



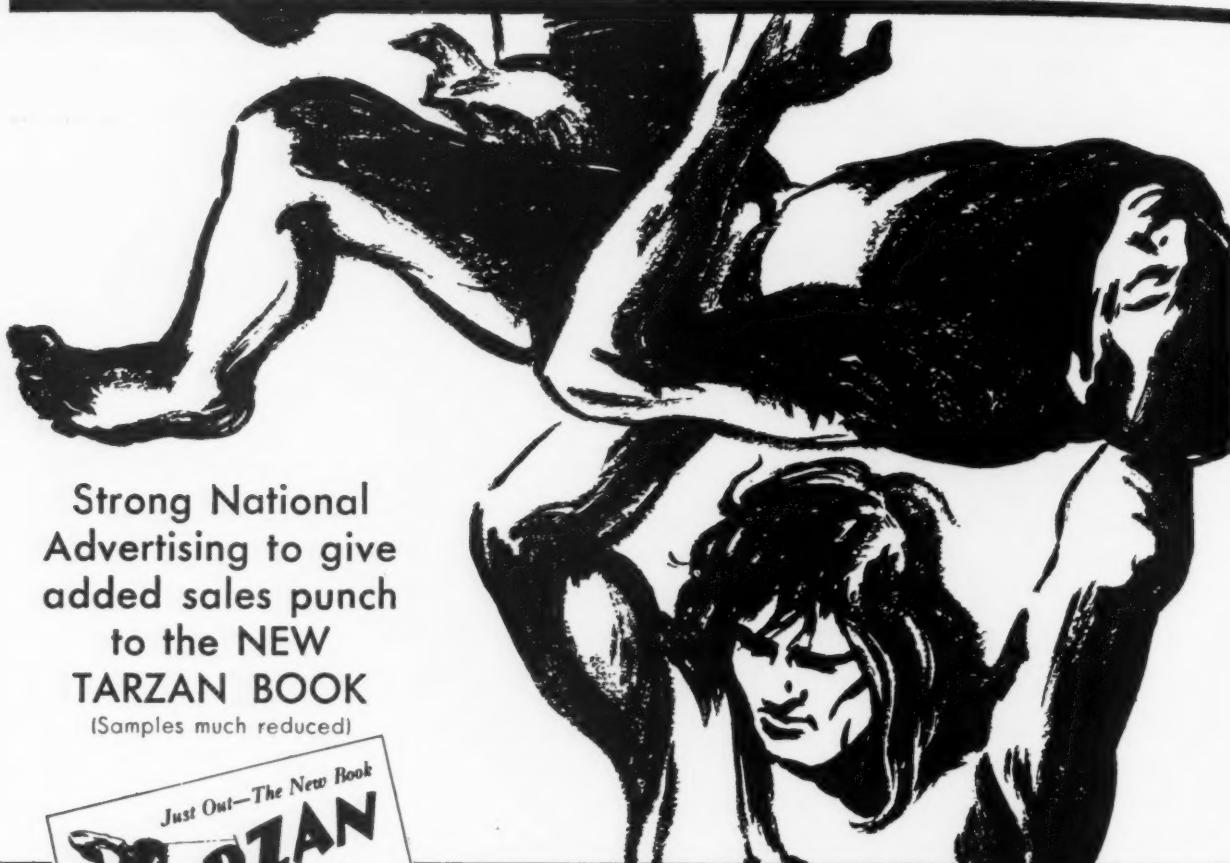
Now is the time to get behind this Perfect Set-Up. Free displays, free publicity and a book everyone will want. Send in your order TODAY.



GARDEN CITY PUBLISHING CO.. INC., GARDEN CITY, NEW YORK

Out for a Record

with the most popular character in current fiction



Strong National
Advertising to give
added sales punch
to the NEW
TARZAN BOOK

(Samples much reduced)



Coming Nov. 20

BOOKSELLERS have sold millions of the Tarzan books! Now we're out with the NEW Tarzan book to push that total to a new high mark. On publication day we start an advertising campaign that will reach over 26,000,000 people—among them the millions who follow Tarzan every day in the papers. You can't explain Tarzan's world-wide popularity—but you can profit by it. Fill your window, stack your counter—watch it sell. It's the best Tarzan story in years. Picture jacket in colors.

Price \$2.00

The NEW Edgar Rice Burroughs' Book

TARZAN THE INVINCIBLE

ORDER FROM YOUR JOBBER

Edgar Rice Burroughs, Inc., Tarzana, California



54
ILLUSTRATIONS

You Don't Have to SELL

TIFFANY THAYER

*Just Put **THE GREEK**
Where They'll SEE It!!*

The boy can't miss! His first book knocked publishing tradition in the head. His second book is still the despair of rental libraries who can't afford to supply the demand. **THE GREEK** goes straight to the cash register again—and rings the bell. It will sell on sight because no reader can miss the portrait of himself he'll find on nearly every page. And it wouldn't surprise us very much to wake up and find out that some of these words, put together in this salable fashion, are *literature* after all.

**THIRTEEN MEN, 52,000 not counting the reprint!
CALL HER SAVAGE, 38,000 and still going strong!**

A. and C. BONI • 60 Fifth Avenue • New York



HOLBORN HOUSE
122 East 42nd Street, New York

FOR THE PRODUCTION OF LIMITED EDITIONS
of books in fitting type, on fine paper, in bindings
chosen for their appropriateness. ¶ For making avail-
able each year a few selected books that have given
delight and been cherished for their own sake. ¶ For
providing such books with illustration in a style
especially adapted to the text.

Now Ready *Reveries of a Bachelor*
by DONALD G. MITCHELL (Ik Marvel)
Illustrated by C. B. FALLS
Printed by THE MARCHBANKS PRESS
\$17.50

In February *The Private Papers of Henry Ryecroft*
by GEORGE GISSING
Illustrated by RUDOLPH Ruzicka
Printed by THE HARBOR PRESS
\$30.00

In April *Knickerbocker's History of New York*
by WASHINGTON IRVING
Illustrated by T. M. CLELAND
Printed by the PRESS OF A. COLISH
\$35.00

A prospectus of each book with specimens of type, paper, and
illustrations will be sent by the publisher upon request. Your
bookseller will be glad to show you a copy of the first book.

HOLBORN HOUSE, 122 East 42nd Street, New York



HOLBORN
HOUSE
122 East 42nd
Street,
New York

This is an Announcement of importance to Booksellers interested in the sale of Fine Editions. The first book, a limited illustrated edition of Marvel's "Reveries of a Bachelor" will be ready November 30. Order Now.

—and now the "Henna Decade"!
ROLLIN KIRBY's



HIGHLIGHTS
A Cartoon History of the 1920's

With a Foreword by WALTER LIPPmann

Sixty-Five Selected Cartoons from

The  **World**

EDITED, with illuminating excerpts from contemporary sources, and a thoroughly spicy index of personalities. Presidents Harding, Coolidge, and Hoover, Senators Lodge and Knox, Secretary Hughes, Harry Sinclair, Harry Daugherty, Wayne B. Wheeler, Big Bill Thompson, and Al Smith, are a few of the characters immortalized by Rollin Kirby's pencil.

A newspaper man's book, a politician's book, a book for wets and drys, . . . space prevents our completing the list. A book that will sell steadily from now till at least next November.

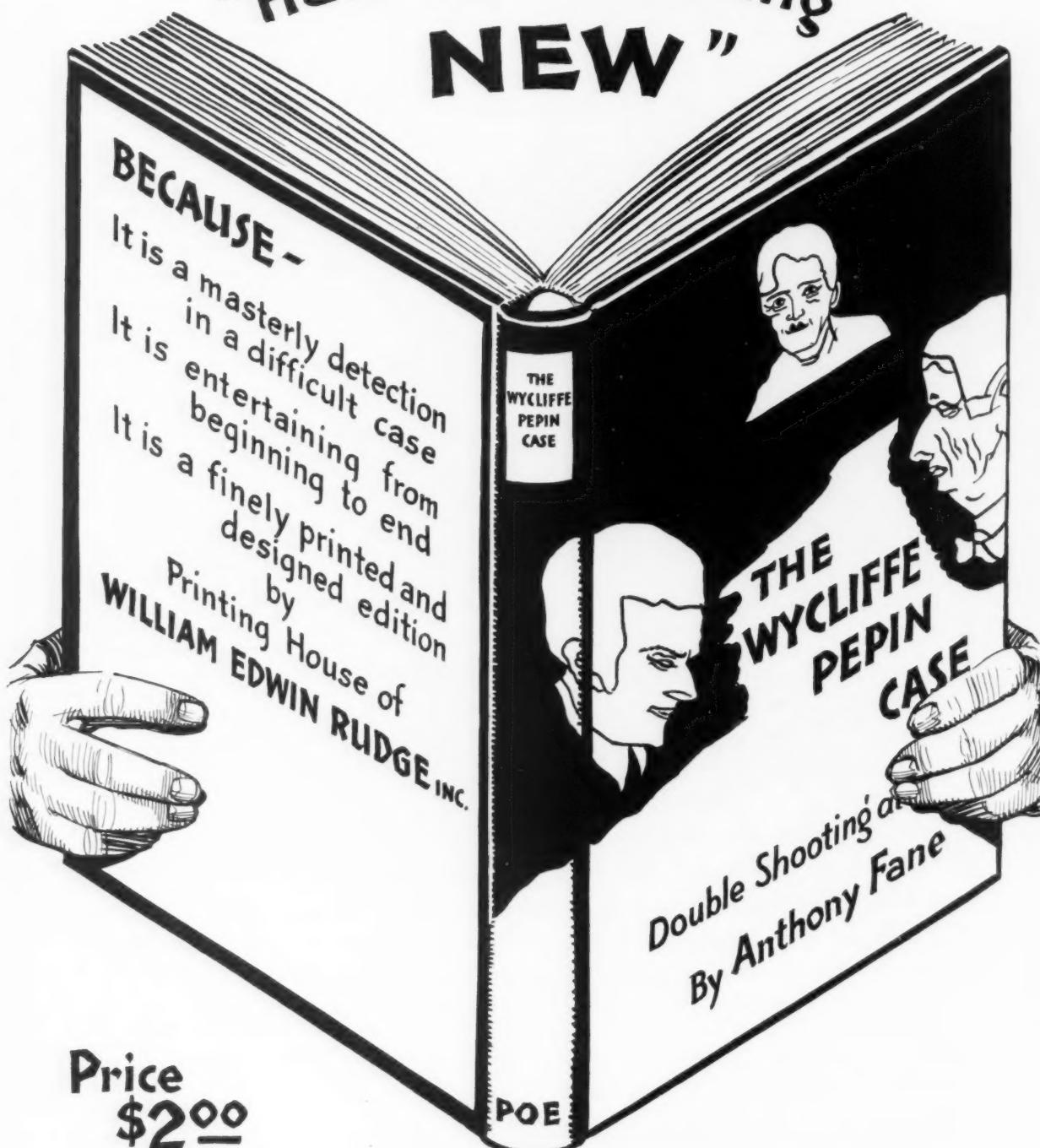
*Regular Edition, underpriced at \$4.50, published November 16, and
 88 De Luxe copies at \$17.50*

WILLIAM FARQUHAR PAYSON, 598 Madison Ave., N.Y.

The Wycliffe-Pepin Case

Ready now

AN ANSWER TO
 "Have you anything'
NEW"



Price
\$2⁰⁰

A Gift Worth Giving

POE • Publisher • 551 Fifth Ave., New York

Best Seller Figures* Point to A Culbertson Christmas!

* "The Retail Bookseller" for September, October, and November—each lists "Culbertson's Summary" first and "Contract Bridge Blue Book" third among best sellers.

Are you prepared for your share of this sure Holiday business? How is your stock of Culbertson books?

84% of the Bridge players of the country play the Culbertson System, according to a nation-wide referendum just concluded by the National Bridge Association.

A DAILY syndicated article on Bridge by Mr. Culbertson appears in more than 120 newspapers of the country, with a total circulation of more than 6,000,000 copies.

HALF a million men and women are always taking Bridge lessons from the 1,200 Culbertson certified teachers.

THE Culbertson-Lenz match, with all its marvelous publicity, begins in December. This means a decided step-up in sales of Culbertson books.

The press acknowledges Culbertson's leadership:

LITERARY DIGEST, Oct. 17, 1931—

"Ely Culbertson is the Napoleon of Contract Bridge. His power, his popularity, are undisputed. His personality, his life story, are becoming a legend."

AMERICAN MAGAZINE, October, 1931—

"Ely Culbertson has jumped to the head table in American Bridge. A youngish David, he has risen to defy the Goliaths of hearts and spades."

NEW YORK SUN, Sept. 24, 1931—

"Ely Culbertson's name is in as many mouths as that of Lindbergh, Babe Ruth, Bobby Jones or the Prince of Wales."

The Two Record-Breakers of the Book World

CONTRACT BRIDGE BLUE BOOK, by Ely Culbertson.—Everything Bridge players want to know about the Culbertson System; readily understandable, comprehensive, logical; an invaluable and thorough course in Contract Science—a master work by the master himself! \$2.00 per copy.

CULBERTSON'S SUMMARY (Contract at a Glance), by Ely Culbertson himself.—Pocket size, handy, thoroughly authoritative, complete; ready for instant reference; compact, concise, visibly indexed; bound in rich velvety suede Fabrikoid; durably bound for constant handling. \$1.00 per copy.

And—Here Are Other Culbertson Leaders—

40 Hands Illustrating the Culbertson System, by Elizabeth Clark Boyden and Mrs. Prescott Warren.—Forty unusual Contract hands, complete with bidding, leads, and play (trick by trick), with an Introduction by Ely Culbertson. Every hand is a valuable lesson in Bridge. Complete with an introductory summary of the Culbertson System. \$2.00 per copy.

A Christmas Book

Culbertson for Morons, by Warren J. Lynch, is a splendid gift. The Culbertson System rendered in easily remembered rhymes, aided by gay picturization of honor-tricks and funny illustrations of Morons at Play. A book to be presented with smiling compliments! A cheerful volume to make all "Bridge Morons" merry this Christmas—and after! \$1.00 per copy.

High Lights of the Culbertson System, by Theodore A. Lightner.—Finer points and problems requiring ingenuity and cleverness, by one of the world's outstanding experts. \$2.00 per copy.

How to Play The Culbertson System, by Lelia Hattersley.—A popular exposition of the Culbertson (Approach-Forcing) System, by a well-known writer and Culbertson teacher. \$1.50 per copy.

Don't Be Out of Stock—Order From Your Jobber or Direct From
THE BRIDGE WORLD, INC., 570 Lexington Avenue, New York, N. Y.

BOOKS for the OWNERS of BOOKS



THE BOOKMAN'S GLOSSARY

by John A. Holden

EVERY term that the collector, the dealer or the maker of books, uses is defined in this one volume, in all about 1300 entries. It is a mine of information on every aspect of bookmaking, book collecting and the business of books.

What does rubricated mean, majuscule, bastard title, collotype, bowdlerized, foxed, goffered, holograph, etc.?

Who was Grolier, Roger Payne, Tory, Plantin, Garamond, De Vinne?

What are the meanings of book sizes, type sizes, censorship law, or copyright?

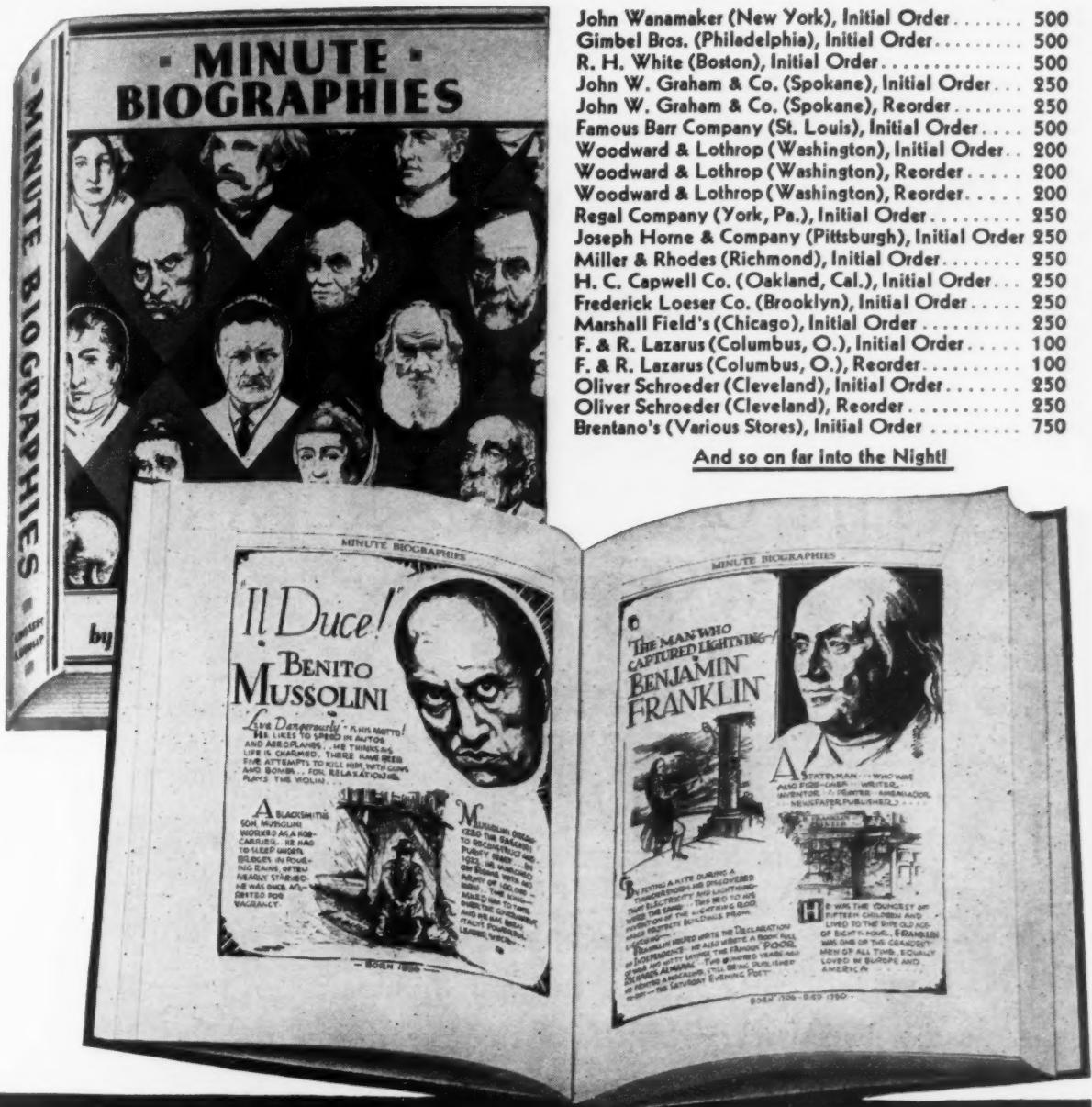
A liberal education for a bookman.

PRICE \$2.50

Revised edition, greatly enlarged

R. R. BOWKER CO.

NEW YORK



MINUTE BIOGRAPHIES

By NISENSON and PARKER

The Big Book of the Fall and Christmas Giving!

A Sensation wherever it has been offered for sale!

Spreading like Wildfire by word-of-mouth!

Absolutely new, absolutely different—a Real Scoop!

\$1. • 150 Pages! 150 Biographies! 150 Illustrations!
Just unbelievable value at One Dollar!

GROSSET & DUNLAP, Publishers

BOOKS for the OWNERS of BOOKS



THE CARE AND REPAIR OF BOOKS

by Harry Miller Lydenberg

ASSISTANT DIRECTOR OF THE NEW YORK PUBLIC LIBRARY

and John Archer

DIRECTOR OF PRINTING AND BINDING
NEW YORK PUBLIC LIBRARY

THIS is a book for the collector or librarian, a practical, usable hand-book written from ripe experience.

CONTENTS

- I. THE CARE OF BOOKS IN GENERAL
- II. THE CARE OF BOOKS IN THE LIBRARY
- III. SOME ENEMIES OF BOOKS
- IV. THE REPAIR AND MENDING OF BOOKS
- V. THE TREATMENT OF PAPER, VELLUM, ETC.
- VI. THE CARE OF LEATHER BINDINGS
- VII. THE TREATMENT OF CLOTH BINDINGS
- VIII. SOME OTHER BOOKS ON THE SUBJECT
- INDEX

ILLUSTRATIONS OF THE TOOLS OF THE REPAIRER

PRICE \$2.00

R. R. BOWKER CO.

NEW YORK

New! For Christmas
Giving Color!

For Big Christmas Sales

Display these Beautiful New Bibles bound in Color

NELSON

RAINBOW BIBLES

IN PICTORIAL
SLIP CASES



\$5

\$4

\$3

Order
at Once!

BIBLES in color! Bibles that are not solemn and forbidding but beautiful and appealing. Bibles that will be read so much more often because of their attractiveness. Those are the ideas which led NELSON to publish these lovely new RAINBOW BIBLES. Three gorgeous colors—three prices, one to fit every purse; each Bible in a pictorial slip case that makes it an unusually attractive gift. *The Bibles to give this Christmas.*

THE JORDAN BIBLE

Bound in Purple Morocco, with gold edges. In special slip case. Available in both the King James and American Standard versions.

\$5.00

THE GALILEE BIBLE

Bound in Blue Leather, with gold edges. In special slip case. Available in both the King James and American Standard versions.

\$4.00

THE LEBANON BIBLE

Bound in Green Cloth, with tinted edges. In special slip case. Available in both the King James and American Standard versions.

\$3.00

The
Finest Gifts
Anyone
Can
Give

Thomas Nelson & Sons
381 Fourth Ave., New York

YOU HAVE NEVER BEEN "STUCK" ON A BOOK BY

DOROTHY CANFIELD .. "THE DEEPENING STREAM" HAS REACHED 70,000

BASQUE PEOPLE



BY DOROTHY CANFIELD

AUTHOR OF
"THE DEEPENING STREAM"

With jacket, endpapers and
drawings by Robert Ball

\$2.50

HARCOURT, BRACE AND COMPANY

AND STILL SELLS WELL .. "BASQUE PEOPLE"

A PERFECT CHRISTMAS GIFT BOOK BOTH IN CONTENTS & APPEARANCE

The PUBLISHERS' WEEKLY

THE AMERICAN BOOKTRADE JOURNAL

NEW YORK, NOVEMBER 14, 1931



“This Year Give Books”

A Report of Holiday Campaign Plans

Daniel Longwell

Chairman of the Promotion Committee of the National Association of Book Publishers

IT is a common experience nowadays to hear people say determinedly, “This year I’m going to give books.” Those outside the Trade say to us rather enviously, “You ought to do rather well at Christmas time because lots of people will give books this year.” The booktrade, which for sometime past has been serving the over-run from the more expensive gift shops, is in a favored position for the coming holiday season. A sizeable section of the public seems to realize that books as gifts mean much, last longer, are smart, thrifty personal presents. That general feeling is something definite to guide and increase.

The response of the booksellers and others to the National Association of Book Publishers’ “Round-the-World-Book-Fair” plans for this year’s Children’s Book Week was not only enthusiastic, but really cooperative and effectively so. Although the amount budgeted to promote the Book Week was less than last year, more people helped, and as a result the amount spent was less than the amount budgeted. The Executive Committee of the National As-

sociation, encouraged by the Book Week’s success, decided that the sum saved, plus a generous additional appropriation, might be spent to promote the sale of books at Christmas time.

This sum has been spent, in these ways:

1. At a meeting of the Promotion Committee it was decided this year to use a direct slogan—“This Year Give Books.” Promotion staffs of all publishers who are members of the National Association have been urged to use this slogan in all of their holiday newspaper advertising. As a supplement to this slogan they have also been urged to use wherever possible an additional phrase—“Consult Your Bookseller.”
2. Since a number of newspapers, magazines and radios are particularly interested in books as news, a rather complete plan of serving them was drawn up and additional, temporary personnel has been added to carry out these plans.
3. “This Year Give Books” window streamer was commissioned to be designed by the Petershams. This will be lithographed in color, sent to all booksellers.
4. A quantity of “This Year Give

Books" stickers were ordered. This will be sent in quantity to all booksellers to use on packages, mailings.

5. A series of store display cards were designed, and are being sent to all booksellers.

A number of people will be working on the details of this plan, for a campaign such as this requires innumerable interviews, and much correspondence. If the promotion gets anything like the attention received by "The-Round-The-World-Book-Fair" it will be successful.

If an individual bookseller wants to fit his own campaign in with this general one, he might specifically do some of these things:

He might start his Christmas window displays very soon, pasting the Petersham "This Year Give Books" streamer across the top of each of his windows and leaving it there like a banner until December 25th. He might plan ahead now for all of his windows, every change that he is going to make until the holidays. Such arrangements as:

A CHRISTMAS PRESENT FOR EVERY PERSON,
EVERY PURSE

showing all sorts of books, from fine bindings to reprints, with prices on them, some of them opened to show illustrations, others with jackets off to show bindings.

BOOKS THAT TELL THE CHRISTMAS STORY

Bibles, Dickens, modern stories fit in this window. Illustrated editions add color.

THERE IS THE RIGHT BOOK FOR
EVERYONE THIS CHRISTMAS—
WE FIT BOOKS TO PEOPLE

The Publishers' Week

or

LET US HELP YOU PICK THE RIGHT BOOK—
FOR YOUR CHRISTMAS PRESENTS

This can be an amusing window, with signs, "For the Crochety Old Uncle," "For the Lady Who Has Everything," "For the Just Marrieds," etc., or a straight-forward window using the attractive signs that the National Book Publishers' Association has prepared for this purpose.

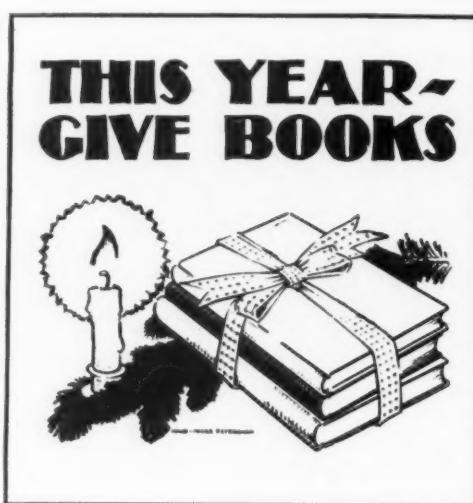
Or "Last Minute Gifts" for the last few days before the holidays, and, of course, a corner of the window with a few books and a sign reading "Children Like

Books Best—See the Exciting Ones We have for Youngsters," etc., etc. There is no need suggesting ideas to a Trade that is noted for ingenious window displays.

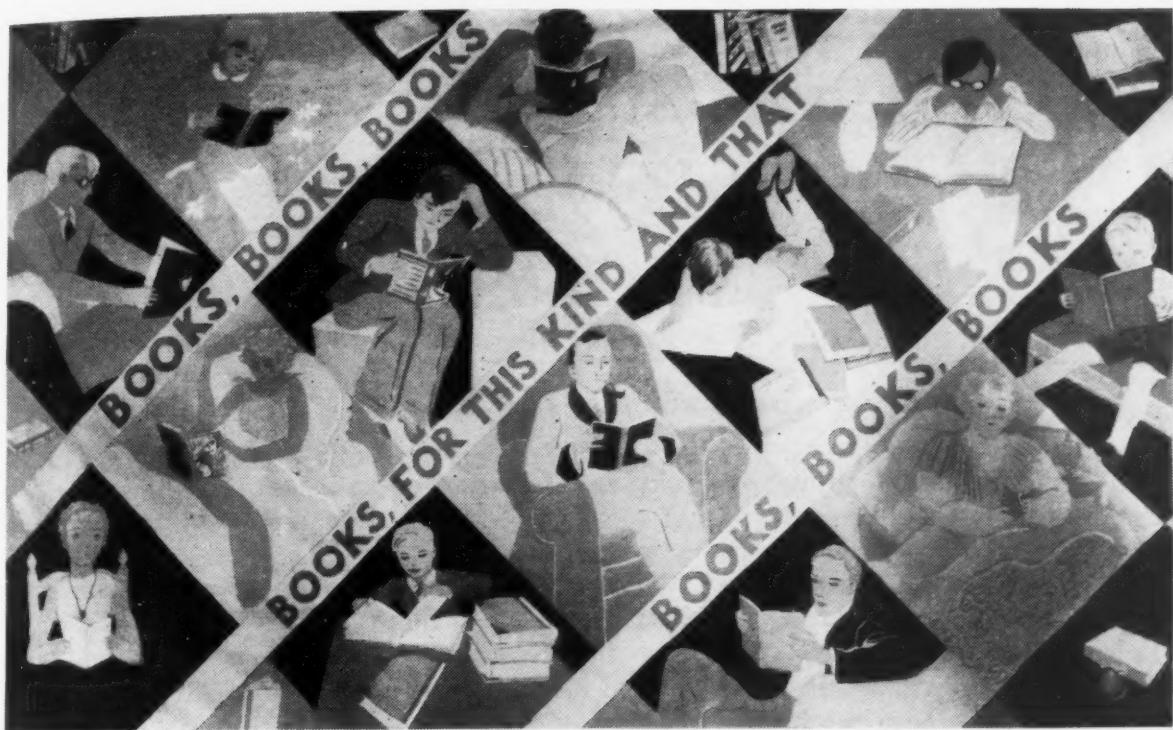
In some cases it might even be wise not to be too conventional this year, but to use big heavily lettered signs, force the idea of books for Christmas out across the street, and even suggest that books might be sent out instead of Christmas cards, more personal, less expensive than many other gifts.

All booksellers ought, wherever possible, to use the attractive little "This Year Give Books" sticker that the National Association is sending them. Not only on all packages and on the envelopes as well as on letter heads, but pasted on all signs in the store and in the windows, on price tags counter cards and so on.

"Consult Your Bookseller" is another phrase that ought to be used wherever possible. One of the most common experiences of anyone connected with publishing is to have a really startling number of people come to them at Christmas time with a list of relatives and friends and asking what books would be "right" to give them. The bookseller can take advantage of this natural tendency to render a real service. For example, he might approach the newspaper reviewer of his local paper, suggest



Sticker in red and black



This handsome panel in color for the *Christmas book window* at Loeser's, in Brooklyn, suggests one way of treating *Christmas windows*. 9 feet high and 15 feet long, it was designed and executed by the Summers' Studio, 9 W. 35th Street, New York City

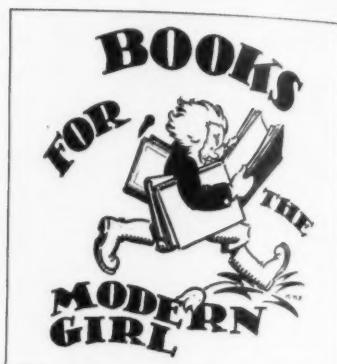
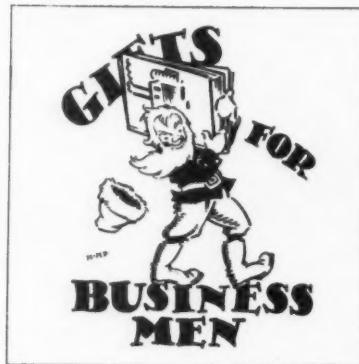
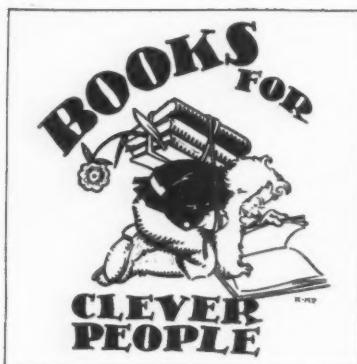
that he make up a book gift list for all sorts of people for his paper, that he report the most popular book gifts for all people in the local bookstore, including children's books. He might even get in touch with prominent citizens and get them to say what books they would like to receive for Christmas. A sort of Santa Claus book letter. The list of people asked might include a lawyer, a leading merchant, the head of the Woman's Club, the president of the Chamber of Commerce, a local author, the editor of the newspaper, the principal of the high school or president of the local college, the season's most popular debutante, etc. The bookseller might tell himself what books he'd like to receive. That in itself would be an interesting, valuable list. A mimeographed list of a hundred good, current books might be sent to each of these people and they would only have to check them to make their choices.

Or the clerks in the store might pick out the books they themselves would like to receive for Christmas, if they had their choice, and ones they'd like to have for their sons and daughters. This list, mimeographed, with a "This Year Give Books" sticker pasted on it, might be made up in some

quantity, to hand out to customers as a guide on those last few days when things are so rushed that it is difficult to give everyone personal attention. The store cards being sent you by the National Association will also help booksellers arrange their stocks for quick, suggested selections. The public would undoubtedly give more books at Christmas if they knew what books to give. There is a very real opportunity in serving this need for information. A letter, with the "This Year Give Books" sticker on it, might wisely be sent to all charge customers with a definite and enthusiastic personal list of selections.

Books, probably more than anything else, have created the tradition, the color of Christmas. Ministers might give talks on this, if they were asked to select such books. Libraries frequently make displays along that line. Schools also might be approached with the idea of having a contest, the younger children to write a letter to Santa Claus, the older children, to the bookseller, asking for the books they'd like this Christmas. A prize of three books could be given for the best letter.

George Stevens, writing in the *Publishers' Weekly* last week, gave some very



Signs for table and window display. They are 8" x 9", in red and black

practical ideas on the selling of books at Christmas time. This report does not conflict with his, but hopes to outline what might lead to an even larger sale of books by now vigorously promoting the idea of "This Year Give Books."

The members of the Promotion Committee which has been working with Miss

Griesser of the N.A.B.P. office this year are Daniel Longwell, Doubleday, Doran & Co., Chairman; Richard Simon, Simon & Schuster; Polly Street, Frederick A. Stokes Company; Frederic Melcher, R. R. Bowker Co.; Eugene Reynal, Blue Ribbon Books; George Stevens, W. W. Norton & Co.

☆ *If You already
have this book ☆*

☆ Then of course you do not want an extra copy. So if you will bring this copy back to the store where it was bought, with this slip, before New Year's Day, it will be gladly exchanged for any other book of equal price, at your selection.

NAME OF BOOKSHOP

STREET AND NUMBER

CITY AND STATE

*Christmas Promotion Material
Available*

From the N.A.B.P.

1. "This Year Give Books" streamer designed by the Petershams, lithographed in color.
2. "This Year Give Books," stickers in red and black.
3. Store Display Cards, reproduced above.

These items may be obtained free from Marjorie Griesser, The N.A.B.P., 347 5th Avenue.

From the A.B.A.

1. Imprinted exchange slips (reproduced at left) to go in copies of gift books. Imprinted at 35 cents the hundred.
2. Advertising Mats.

The Permanent Appeal of the Bible

Edwin Lewis

Professor of Systematic Theology, Drew University

THE visitor to any of the great libraries of the world is invariably impressed, if he has any imagination at all, with the illuminated manuscripts of the Bible. It brings to his mind, with perhaps something of a shock, the fact that what he now so lightly takes for granted, or may even cynically ignore—the Bible—was once the very center of the universe for devoted men, who gave not merely months but long years to transcribing it. They sat or stood at stone benches, in rooms with stone floors and walls, poorly lighted and as poorly ventilated, laboriously but lovingly copying what to them was a sacred text. With like care they illuminated title-pages and chapter headings. After the passing of a thousand years the colors of many of these still retain their brilliant hues.

Similarly in the world's great picture galleries, one is impressed with the number of paintings that have biblical subjects. It is, of course, customary to say that these pictures represent "the ages of faith," and that men painted them because their interests were almost exclusively other-worldly. Whether the painters were as other-worldly as their subjects might indicate ought not to be decided until one has read, say, Browning's "Fra Lippo Lippi," the painter-monk whose "pale sinful little nun" with her child—and his!—appears as the Virgin in his pictures; or other interesting revelations in C. J. Bulliet's the *Courtezan Olympia*, in particular that the model for Raphael's Sistine Madonna was his mistress, Margherita, daughter of a baker of Siena.

It was, therefore, in keeping with the spirit of the time, that, with the invention of printing, the Bible should be one of the first books to benefit by the new art. There are men to-day who would

give their left arm for a copy of the Gutenberg Bible. A long struggle was necessary, however, before the free production and circulation of the Scriptures was possible. The opposition to it was largely ecclesiastical and theological. The theory obtained that the right to possess and interpret the Bible belonged to the priesthood, and its promiscuous circulation was looked upon as a source of danger. But men were found who were willing to pay the price of giving the people the Bible in the vernacular, and there is not a more fascinating chapter in the story of the evolution and application of the printer's art than that which tells of "The Making of the English Bible." As early as 1380-84, John Wyclif had given the English people the first copy of the Bible in their native tongue. How deeply he was execrated for his work may be inferred from the fact that after his death his ecclesiastical enemies dug up his bones, burned them, and scattered the ashes in the river Swift. It was their punishment of one who "had made the jewel of the clergy the toy of the laity." A century after Wyclif, the invention of printing made possible the work of William Tyndale. Building on Wyclif's work he both translated and printed the Scriptures, but he was remorselessly persecuted, driven into exile, and finally, in 1536, was strangled and burned. Tyndale had his courageous successors, conspicuous among them being Miles Coverdale. When, in 1611, the King James or authorized version of the Bible was made, it showed the marks of Wyclif, Tyndale, and Coverdale. There was also manifest the influence of the Geneva Bible, a translation made by men of Calvinistic tendencies; of the Douai Bible, made at Douai, in Flanders by Roman Catholic scholars late in the sixteenth cen-

tury; and, to a less extent, of the German Bible of Luther. This translation, notwithstanding recent revisions and many excellent individual renderings, still retains its place, and is likely to do so, as the most widely-sold, widely-read, and widely-loved of English Bibles. For students, however, the English Revised of 1885, and the American Standard of 1901, are almost indispensable.

The Protestant theory of the Bible accounts largely for the place it came to hold in the life of the people. The book is inseparable from the history and the literature of the English-speaking world. For generations, the family Bible was as much a part of the furnishing of the home as were tables and chairs. It was often an heirloom. In it were recorded important events in the life of the family: it was the register of "births, marriages, and deaths." When young people left home, it went without saying that the trunk should contain a Bible. One still sees on the walls of country homes the picture of a boy going away for the first time and the tearful mother giving him a copy of the Book that would make him "wise unto salvation." Sailors carried it on the high seas, and soldiers on the field of battle, even if it were only as a talisman. As the Pilgrim Fathers left on their hazardous journey, Pastor John Robinson, in his farewell sermon, reminded them that "God had yet more light to break forth out of his Holy Word." In "The Cotter's Saturday Night," Burns has left an unforgettable picture of the reading in the family circle of "the big ha' Bible" by "the priest-like father," who bears himself for the serious occasion "wi' patriarchal grace." There is an authentic note in Lockhart's story of the dying Sir Walter Scott calling for "the book," and being asked which book, replying, "There is but one." Matchless scenes in "Adam Bede" and in "The Scarlet Letter" have their inspiration in scriptural teaching as then understood. Statesmen in moments of crisis have given force to their appeals by apt Biblical quotations: Lincoln's "a house divided against itself cannot stand" is a familiar case in point. And few who know the story of "the winning of the West" will find fault with the sculptor who in the statue of "The Pioneer Mother" represents her as carrying a Bible

in her hand as she strides valiantly forward into the unknown.

Educators lament what they regard as the modern neglect of the Bible. That there is this neglect is undeniable, and the reasons are clear. There has been a natural reaction from the old Bible tyranny. The dethronement has been assisted by the great increase of intellectual and social interests. Even among many lovers of the Bible, considerable uneasiness has been caused by the publication of the findings of critical scholarship. All this, however, is tending to create a new situation in which a more intelligent view of the Bible may be brought about. Thousands of well-informed clergymen and teachers are today engaged in this task. Religious education programs give a large place to the Bible. Most colleges provide Bible courses. Students of the Bible have at their disposal an almost incredible amount of collateral literature. In a famous book, Matthew Arnold contended that the Bible was not "dogma" but "literature," and such contemporary translations as those of Weymouth, Moffatt, Goodspeed, and Ballantyne are helping to spread this view, and they are being ably assisted by the popular one-volume commentaries, such as Summelow's Peake's, Gores, and the Abingdon. Scholarly re-arrangements of the old Testament, such as those of Czarnomska, Vickers, and A. H. Wood, and Dean Inge's "Every Man's Bible," are all promoting a better understanding.

It was by the art of the printer that the Bible was spread throughout the world in the days when it was regarded almost as a fetish. That same art must be its potent friend still. The finest skill of the craft is not too good to carry on the tradition which reaches back to the carefully-treasured rolls of the Hebrew prophets, back to the unknown scribes from whose hand came the great fourth century codices known as the Sinaiticus, Vaticanus, and Alexandrinus, back to Origen compiling his Hexapla, back to Jerome in his cave at Bethlehem making the Latin Vulgate, and in perhaps a more specific sense back to Gutenberg and Caxton and Elzevir. Too often has the Bible been printed in a fashion that would have killed for ever any other book. It may be that custom has too firmly established the general ap-

pearance of the printed Bible for ordinary use to permit of any change. But there need be no limit to the variety of format in Bibles intended for special purposes. Perhaps the family Bible could be restored to a place of prominence in the living room if it were issued in a less funereal and archaic form. Perhaps even a bride would

be startled out of cynicism at receiving a Bible for a wedding gift if the book she held in her hand were a thing of beauty, the grace of its workmanship appealing to every aesthetic sense.

"Give a Bible!" The publisher who adopted that for a slogan might shock the pious—but is that any argument against it?

Religious Books As Gifts

Suggestions on the Selling of Religious Books at Christmas Time

Alex. L. McKenzie

Pilgrim Press Bookstore, Boston, Mass.

THE present-day public are good buyers of religious books. The classification of titles published is a fair indication of this. The economic situation today seems to increase the call for religious books of a certain kind, non-sectarian and practical, coming close to life, helping people with their daily affairs.

The general atmosphere of the store should be in full accord with the kind of religious books that are being sold, and the clerks in complete sympathy with the purpose of the business. Often people come into a bookstore and look around in a vague way, because they are not accustomed to dealing freely with religious things. Many of these people think of religion as strange, unnatural, a semi-superstitious consideration; but under the stress of conditions they have turned to bookstores that may possibly help them. There is a chance greatly to increase the sale of religious books by meeting customers of this kind in an understanding and friendly spirit. It is doubtful if a religious bookstore could serve in any better way to help the public just now. It frequently happens that a casual customer, coming in in a half-hearted manner as if doubtful of his real motive in coming in at all, is introduced to a volume which he appreciates so heartily when he has read it that he eagerly praises it to others. As a direct instance of this, one man, who apologized when he entered the store and said that he felt like a cat in a strange garret, finally was enabled to select a book by the counsel

of the clerk, which so met with his life's needs that he is still buying it in threes, fives and tens to send to his fellow-workers and acquaintances.

As we approach the Christmas season our first business is to have the best of the latest books representing the various shades of thought and to arrange them on tables properly labeled. The next is to give full show-window space to the most important titles and as frequently as may be, a full window to a title; this window to be arranged simply and attractively and a poster properly placed telling something about the author of the book and the purpose which it serves. The windows invariably bring in people from the street and also lead to orders by mail.

It is now and then desirable to make a mixed window, labeling it after this fashion, as an illustration, "Man or Machine." This would give at the lower left hand corner the skeptical or agnostic scientific books, proceeding to the thinkers who are more sure of their positions, like the scientist Millikan, and then the great poets, great interpreters of religion, heroes of the faith, the historic hymnals, and finally the Bible and New Testament in various editions. Before such a window quite a throng is sure to gather, and trade is stimulated.

Another window will bring together books on God, of which there are a number of very excellent ones this year: Brightman, "The Finding of God"; Jones, "Paths to the Reality of God"; Lewis,

"God and Ourselves"; Palmer, "Paths to the Presence of God," and others of this type. The scientific explanations of the universe have led to so much confusion on the part of people in general that they are trying to think through to a knowledge of God which they believe is justified by the immensity and the intricacy of our great universe and yet allows for the rights and duties of an individual person on this busy earth. We do not need a new God, because there is no New God, but our explanations of what and where He is must keep pace with our growing understanding of His own created realms. Philosophers and theologians are doing this work of interpretation well. If people are satisfied with their idea of God and their experience with God, their other problems may be solved in due season. It is necessary then, in aiding purchasers in such a high theme as this, that the selection of titles should be made with great care and that the salesmen should be fairly informed as to the leading thoughts in each book. Window displays of books about God are achieving the best results for the religious book trade this autumn.

As we approach Christmas, Christ's Birthday, there is an emphasis upon Christ and always a demand for Lives of Christ—both the standard and the more recent titles.

A well-known cathedral preacher has said that during the last three weeks he has noticed a peculiar intensity in his congregation when he refers in any way to Jesus, and that he is utilizing this by taking plenty of time to tell the story or the words or the deed of Jesus to which he had made reference. This is another indication that Lives of Christ will be very much in demand for this Christmas season.

The list of these is so long that it is unwise to attempt its enumeration in this brief space. We mention only "The Master" by Bowie, "Jesus" by Basil Mathews, "The Quest of the Historical Christ" by Schweitzer, "Jesus of History" by Glover, "The Life of Christ" by Papini and "The Gospel in Art" by Albert E. Bailey. Kindred books like those by Stanley Jones, including his most recent volume, "The Christ of the Mount," and McCall's "Christ's Shining Way" are also in much demand, and may well be included in the general display on the Lives of Christ.

Sunday School teachers who wish to buy presents for their pupils are limited in the amount they can spend for each one. We find that a table with fifty-cent books, such as Boys' and Girls' Books of Prayers, Drummond's Addresses and similar essays, another with dollar Juveniles, another with booklets such as "The Song of Our Syrian Guest" in the thirty-five cent edition, will draw in a great many from the surrounding communities and enable them to make a wise and happy selection. Booklets like "The Sacraments" or the "Te Deums" by John Oxenham, which retail at ten cents, are often purchased in quantities of one hundred or more by people who feel that they are as cheap and more useful than an ordinary Christmas card. It is well to bring these cheaper price tables together in a corner and then the customers will largely wait upon themselves in making their selections.

As the publishers of books by Margaret Slattery, it is our custom to display these in large quantities for the teacher and parents. They are just the type of book to fit the needs of young people and to strengthen their ideals and quicken their purposes without "preaching" at them. For instance, "He Took it Upon Himself" gives seventeen brief biographies of remarkable people of the present and past generation. The parent may tell you that his boy says, "He doesn't have to" and you respond politely that "He doesn't have to, —if he is no good"—but these characters in Miss Slattery's book, who found life so tremendously interesting "had to" because of their own inner worth, and simply rose up and "took it upon themselves." Parents and teachers are glad to find a book of this type, which is undergirded with psychology, has the literary skill to touch upon the needs of youth without being tedious, but is direct and delightful.

At the Christmas season many parishioners are eager to give books to their ministers. Usually they select a book of general usefulness, such as "The Abingdon Commentary," Walker's "Concordance," Hasting's "Bible Dictionary" or some volume of that type. At times they wonder whether the minister may not already have the titles which appeal to them. In this case we find it useful to sell them Gift Bonds, which we fill out to any amount, and which may be turned in by the min-

ister for books up to that value at any time that he may need them.

Christian Endeavor Societies or other young people's groups, Women's Clubs and Church Men's Clubs, find this a good way to select a gift for their ministers. We have a neatly engraved gift-bond which can be presented by a representative of the club in a public meeting or elsewhere, and which in itself is a significant and attractive gift. We believe if this plan could be more generally advertised and the idea spread abroad, that many a minister's library would be greatly increased by it. The minister thus chooses his own books whenever he wants them and of the type that appeals to him. We find that this plan reduces the number of volumes brought back after Christmas for exchange, which in former years has been an item of considerable amount.

The family of a clergyman usually knows what he wants or what he needs, and they frequently select books, of considerable value, on travel or other subjects not intimately connected with his own field. The desire of the clergyman is usually to broaden his interests as far as possible, and those who give him this kind of book are befriending him in a way that he greatly appreciates.

In our store we have arranged a Children's Corner. It is made in the form of a chapel, with heavy doors, stained glass lights, and furnished with an altar and prayer-desk and other furniture made for small children. They are invited to go in and make their devotions if they so desire, and to look at the pictures, books and manuals which have to do with the religious life—placed by one who knows how to meet the needs of their years. This Children's Corner attracts a great deal of attention and is being duplicated in some churches by rectors who appreciate its value. The idea for a Children's Corner came from Dean Bennett of Chester Cathedral.

The sending out of catalogs, such as the recent one by Bowker called "Religion for a Changing World" is of very great value in the sale of good religious books. It is of value in the store as a check-up on stock that should be there. Each clerk studies it carefully as a cultural index of the books current in the religious field.

We find it an advantage to send out letters to our customers, classified according to their interest, each month. In these we emphasize the significance of several books that are shining brightly on the horizon at that time. We also place in each letter one circular, selected from those sent to us by the publishers, and we invariably discover that these circulars sell as many books as are sold of any one title referred to in the letter itself. It is our experience that putting in too many circulars ruins the sales value of them all. At times we include in our monthly letter a suggestion that we will make up special lists on any theme that the recipient may be working on or particularly interested in, and submit the books on approval to him for his inspection. This is service usually given by a library, but it is apt to recommend more up-to-the-minute books than a librarian's list which is made up of books already purchased and put in circulation. In fact, some librarians ask us for this particular kind of service, especially librarians in communities that are remote from religious bookstores and have no specialists in that line to select for them.

Wherever possible a sales exhibit at religious conventions is advisable. This is usually conducted by the bookstores of the respective denominations, but we find that other denominations are just as glad to represent our books as we in turn are to represent theirs. At our own conferences—and we attend perhaps twenty each year—we set up a large and representative display of the standard and current religious, religious-education and books of a kindred nature, such as poetry, psychology and philosophy, which invariably includes titles from all the publishers of this type of literature. Such exhibits are visited by many people, and sales are considerable, but we believe the business resulting is much larger than that which is done at the time. People make lists of books and are either coming in for them or ordering them by mail for months afterwards.

Many churches are finding it wise to maintain selling-booths or book-tables in their vestries. Titles referred to by the minister in his sermon may be kept on these tables, as well as those of general interest. In the case of several large churches a clerk is sent to take care of this business and

paid on a percentage basis. In other instances the material is sent to responsible persons in the church itself, who receive a commission for selling, handling and caring for the books. It is believed by an increasing number of clergy that there is a great field of opportunity in presenting books in this way.

Recently a rector spoke of the book, "Larry," in his sermon. On the way out, his secretary took orders for one hundred

and forty copies of this title. The same thing has been done with books by Stanley Jones and others. This type of business began during Lent several years ago but is now being emphasized at the beginning of the church year and during the Holiday season as well as the Lenten period. We find this plan not only sells many books where these booths are maintained, but also leads to a considerable business in our store itself.

Customers' Choice

IN Minneapolis, at The Church Book Shop, religious book buyers are pretty much like any others. They all like the new things. Just now Dr. Robbins' new book, "Charles Lewis Slattery" (*Harper*), is most in demand. Bertha Conde is a great favorite with religious book readers, and her new one, "Spiritual Adventures in Social Relations," is captivating the serious-minded. Dr. Gilkey of Chicago is a perennial favorite, as is Dr. John Oliver whose "Article 32" has just been published. The religious dollar reprint is popular. Trattner's "Unravelling the Book of Books" heads the reprint list at this shop, with Buttrick's "Parables of Jesus" a close second. Moffatt's "Parallel New Testament" goes steadily.

❖ ❖

For good Episcopalians, The Church Book Shop recommends and sells Atwater's "The Episcopal Church, Its Message for Men of Today" and "The Ways and Teachings of the Church" by Haughwout.

❖ ❖

The Portland Book Shop, Portland, Me., finds that clergymen will buy "Heathen Rage," "Growth of the Idea of God," "Body, Mind and Spirit," "Bishop Gore's Philosophy," "Christ and the New Testament," "World Revolution and Religion," "Christ or Caesar," "Jesus and the American Mind" and "On the Edge of the Primeval Forest." This list of orthodox and unorthodox books of religious import indicates, the shop believes, a current tendency in clergymen to be thoroughly alive to all currents of modern thought. The shop puts books on practically every topic

before them. In these days, says Portland, all is grist to their mill.

❖ ❖

At one time, The Studio Book Shop in Birmingham, Ala., sold Bibles by the carload. Once there was also a sale for "books bordering on the Bible." Nowadays, however, there is practically no sale for Bibles, and former good sellers such as Papini's "Life of Christ" no longer lure customers. The shop says that this is probably due to the reaction in Birmingham from the Klan movement which lingered in Alabama longer than any other part of the country. The better class of religious buyers turned to Facecia, and the lower class to the movies.

❖ ❖

"The Christ of the Mount" by Dr. E. Stanley Jones, author of the still popular "The Christ of the Indian Road," is much in demand at The Methodist Book Concern in Chicago. *Abingdon* publishes it. The Methodist Book Concern has discovered that the present economic situation is increasing the interest in religious and semi-religious books, including Bibles. Also, in Chicago, customers manifest a genuine interest in the life and work of Kagawa. "Love, the Law of Life" was very popular, as was the smaller volume, "The Religion of Jesus," and the omnibus volume (*Winston*).

❖ ❖

Among scholarly customers and ministers in Chicago who are known for thorough study and masterly preparation of sermons, "The Psychological Approach to

Theology," from *Harper*, has been greatly appreciated. The Methodist Book Concern overheard one of the ten leading ministers in America recommend it to a young minister, at the book counter, as the best book he had read for some time.

* *

Biography is a class of books for the regular religious booktrade. "Peter Cartwright: Pioneer" and "Albert Schweitzer" (*Abingdon*) are two new ones with which The Methodist Book Concern has had unusual success. Everybody is interested in such problems as Nationalism, Bolshevism, and Religion. The two books which this shop has sold extensively to meet this need are "World Revolution and Religion" by Hutchinson and "The Clash of World Forces" by Basil Mathews. These are companion volumes.

* *

Chicago ministers, and others probably, are usually browsing around for good sermon material during the winter. One book which is a real find for such divines is Chappell's new "Sermons from the Psalms" (*Cokesbury*). This book rivals the new Jones book, "The Christ of the Mount," for best seller honors in books of sermonic material.

* *

For teachers and leaders of religious discussion groups "Meeting the Challenge of Modern Doubt" by Gilkey (*Macmillan*) is a perfect item. The title appeals.

* *

Chicago has been pretty excited lately over Ernest Fremont Tittle's "We Need Religion," from *Holt*. Tittle is a prominent and popular Chicago minister, a kind of Chicago Harry Emerson Fosdick. Rabbi Silver's "Religion in a Changing World" (*Smith*) has also been well received in this city. It is particularly popular among younger ministers.

* *

The Old Corner Book Store in Boston sells extensively at the moment "Charles Lewis Slattery," "Science and Religion" (*Scribner*), and "Pathways to the Reality of God" (*Macmillan*).

* *

"Pathways to the Reality of God" is also going very well at the Presbyterian Book Store in Pittsburgh. The store ex-

pects that this and "The Growth of the Idea of God" ought to be near the top of the year's most sought-after religious books. "Sermons from the Psalms" had a large advance sale at this store and since its release in October has continued to be much in demand.

* *

Scranton's in Rochester, N. Y., has a good many customers wanting "Meeting the Challenge of Modern Doubt," "Lyric Religion," "The Christ of the Mount" and "Pathways to the Reality of God." Among the books that have been out for a longer period, "Larry: Thoughts of Youth," now published by *Day*, is good, as is "Love, the Law of Life" by Kagawa. Buttrick's "Parables of Jesus" and Aiken's "Making of a Christian Mind" are the most popular dollar religious books.

* *

The habits and points of view of religious book buyers are, says Grant's Book Store in Utica, N. Y., rather interesting, and often irritating. The great majority of religious book readers in Utica secure their books from public libraries. Most clergymen, says Grant's, cannot afford to buy the new books. However, there are two religious books which quite a few Uticans buy, Jones' "The Christ of the Mount" and Lewis Browne's "Since Calvary."

* *

Brooklyn customers at Rodgers Book Store seem to be less religiously inclined this year than in previous seasons. Certainly, says Alfred Carhart, they are slower in showing their interest in "things of the spirit." Jones' "The Christ of the Mount" is the store's most active item and seems to be a worthy successor to "The Christ of the Indian Road" by the same author. Mr. Carhart recommends it as "a working philosophy of life" based on "the scientific approach to religion" and finds this to be an effective way of presenting it to many people who don't care a rap about the general run of religious books. Mr. Carhart believes that a great many people today will listen to a discussion of the Sermon on the Mount as applied to everyday life who would have been too busy to talk about it two years ago. Carhart also has discovered that it's very easy to draw cus-

tomers into an impromtu discussion of Gould's "If We Were Christians," which leads to sales.

❖ ❖

"Larry: Thoughts of Youth" is a religious best seller at the Burrows Brothers Company in Cleveland. Other favorites are "The Magnificent Obsession," "The Nameless Longing," "Religion in a Changing World," "Solving Life's Everyday Problems" and "Meeting the Challenge of Modern Doubt." The devotional books, "God's Message" and "God's Minute," sell steadily, as does Lyman Abbot's "The Other Room." Burrows says that religious book buyers are pretty much like any other careful book buyers, although there may be in them a more pronounced "leave me alone" attitude.

❖ ❖

In Salt Lake City, at the Deseret Book Company, the reader of religious books is broadening his point of view. A few years ago many a man would not read a religious book with a point of view that differed from his own. Nowadays, says Deseret, religious-minded persons want to read everything they can get on religious subjects. Dr. James E. Talmage's "Sunday Night Talks by Radio," published by the Company, is a leader. "The Graphic Bible" by Brown is extremely popular and the Bruce Barton books are still steady sellers. Ludwig's "Son of Man" in the dollar edition is good, as is Smythe's "How We Got Our Bible."

❖ ❖

At the moment, thinking customers of The Country Book Shop in Greenwich, Conn., have made a flurry in inspirational reading of Dhan Gopal Mukerji's books, "Casts and Outcasts," "My Brother's Face," "The Face of Silence," "The Song of God," etc. They also like the words of men like Robert Andrews Millikan, John Dewey, Dean Inge, and J. B. S. Haldane. Greenwich is a community of individualists, but what combines with practical living, aims at idealism and beauty of thought, strives to bring together the visible world and the eternal values will win them. It ought to.

❖ ❖

The dollar religious books are steadily selling at Kieser's Book Store in Omaha. Kieser's sells a lot of Bibles by taking them

out of their boxes and putting them on a prominent counter.

❖ ❖

"Larry: Thoughts of Youth" is again a best seller, this time at the Religious Book Shop in Concord, New Hampshire. "Meeting the Challenge of Modern Doubt" is running Larry a close second.

❖ ❖

Religious book buyers' general choice at the Union Theological Seminary Book Service in New York City seems to be at an impasse. Miss Steele says that the choice is pretty evenly divided between personal inclinations toward philosophy, biography and literature in general, and such tools as sermon-building materials and those necessary for organizing Sunday schools, choirs, etc. Coffin's "Belief Unbound," Porter's "Mind of Christ in Paul" and Glover's "World of the New Testament" are three very popular works. Tittle's "We Need Religion" and Gilkey's "Solving Life's Everyday Problems" are also good. Among biographies "Charles Lewis Slattery" and Atkins' "Newman" sell very well. "Greatness Passing By," a book of stories for children, has had a surprising sale, and Carrier's "How Shall I Learn to Teach Religion" is most frequently chosen from the Religious Education shelves.

❖ ❖

Fosdick's "Adventurous Religion" and Niebuhr's "Modern Use of the Bible" are particularly active in religious dollar reprints at the Union Theological shop. Says Miss Steele, "The titles chosen for these reprints are of such excellent quality that they sell themselves."

❖ ❖

In the bookstore of the Presbyterian Board of Christian Education in New York City, "God's World" by Paton leads. Boreham's "When the Swans Fly High" is second.

❖ ❖

Gorham's, in 45th Street, New York City, says that religious books always sell best in a time of stress and strain. They are much in demand this year. They were greatly in demand during the War period. Gorham's has noticed that people these days want the better Bibles. Biographies of churchmen are liked, particularly "Charles Lewis Slattery" and "Newman."



The Shaker Heights Bookshop in a new suburban development of Cleveland is an exceptionally well-designed small shop

A Colonial Bookshop

BECAUSE every new and every remodeled bookshop is interested in the question of interior decorating such a carefully consistent experiment as that of the Shaker Heights Bookshop in Cleveland might serve as a model in designing the small shop. This shop, whose opening was described in the *Publishers' Weekly* last year, can be studied as a fine example of how white enamel paint can be used as a background for books. The store is in a new suburban development and appeals to a fastidious clientele. The plans were worked out jointly by the architect and Mildred Climo, the manager of the shop. By using white every bit of light from the two broad front windows and the Colonial door is attractively reflected down the rectangular shop, and the large window in the rear is used to its full possibilities, so that light comes in just as attractively from the rear. The white background is excellent for the colorful

modern jackets of books as well as for prints and Tex Wheeler's bronzes, which are side lines in Miss Climo's store.

Another advantage which the management obtained from this program was to make the shop an appropriate setting for the use of Windsor and other types of Colonial chairs and tables, and there can be no better type of furniture for bookshop use. The shop also uses appropriately wooden grills in the Colonial manner. These are twice used to break the length of the store. The rear grill conceals the stairs to the basement. These grills, supplemented as they are by two low partitions on each side of the fireplace, make the rectangular store a pleasant series of rooms, and yet the rooms are really all one and part of one selling space. Taken as a whole, the shop is one that might well be visited by anyone wishing to study what architect and bookseller can do together with a store problem.

THE Publishers' Weekly

The American Book Trade Journal
Founded by F. Leypoldt

Published by the R. R. BOWKER Co.
62 West 45th Street, New York City

R. R. BOWKER, President and Treasurer
62 West 45th Street

FREDERIC MELCHER, Vice President
62 West 45th Street

JOHN A. HOLDEN, Secretary
62 West 45th Street

Subscription, United States \$5; Foreign \$6; 15 cents
a copy

November 14, 1931

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.
—BACON.

Central Shipping

IN order to face the complicated problems of transportation and shipping on the busy shores of the Hudson River, there was established a few years ago the Port of New York Authority, which has already built four great bridges and one busy tunnel with another in prospect. On the dedication of the George Washington Memorial Bridge the Port of New York Authority took pains to announce that their next project would be the completion of a Union Inland Terminal No. 1 occupying a whole block from Fifteenth to Sixteenth Streets on the West side, a station for handling less than carload lots of freight shipments for all trunk lines which are served by their own motors. Here will be sorting platforms for shippers and consignees, elevators for carload and trunk shipments, and every possible convenience and service for industrial merchandising, display or shipment.

Such an announcement is significant as showing the renewed effort that experts are making to produce more smoothly working shipping arrangements to the advantage of producer, handler and the public. Such emphasis is worth marking in the booktrade, because for some time there

has been the feeling that in this industry as in many others, production has been adequately cared for and there has been an increase in retailing over the decade but the problem of a smooth working transportation system for small shipments needed to be worked out. Some day there will surely be provision for a common warehouse and shipping facilities adequately developed on a large scale along the lines which the American Booksellers' Association has been developing. If the storage of a number of several large publishers could be in one building with economies worked out for handling and for coordinating shipping, such a group of publishers could give such prompt service to booksellers' orders that there would certainly be an increased amount of business done.

A Loss to Publishing

TO the trade at large the name of William Morrow has been an imprint on a steadily growing list of good books, but to the book publishing world of New York he was always "Bill" Morrow, a friend to be respected, loved and trusted. In a time when there has been a growing necessity of cooperation among publishers and between publishers and booksellers he has been preeminently able to serve his profession by membership on busy committees and he has given untiringly of his strength and good judgment in advancing the progress of American publishing. In a quarter century he has made his mark as a publisher and he has left his mark on publishing.

A Listening Post

IN England the government supports its national broadcasting programs by a \$2.50 tax on receiving sets. A quarter of a million radio owners refused to pay their taxes, saying that they could not afford it. The government then announced that it had perfected a traveling listening "ear" that could go around on a motor truck and detect receiving sets. Immediately a quarter of a million radio owners discovered they had \$2.50 with which to pay the fee.

We are wondering if there are not a lot of people who think they can't afford

to pay for diversion who have \$2.50 they could easily spend. Perhaps they might also be persuaded to buy books. There must be a million people in America who think they cannot afford to be book buyers. What the trade needs is some sort of listening ear traveling on wheels to detect such potential buyers and so concentrate sales arguments. How is the book-trade going to get hold of the million or more people who ought to buy books, would enjoy books when they had them, and somehow have been hiding their interest like the radio listeners of Great Britain?

Twenty-Five Dollar Fine for Reading

IN Washington the other day, a man persisted in reading over a woman's shoulder and when, in her annoyance, she moved away, he followed her down the car in order to finish the story. The conductor had him arrested, and he was fined \$25. Said the judge: "I've been waiting a long time to get a chance at one of these people who read over shoulders."

This will be an important precedent, if the courts maintain the idea that to borrow reading is a menace. Perhaps the judge felt that the author was being wronged in having two people read for one payment. In that case the decision may be used to prevent the further development of the omnipresent rental library.

European Background

THE American melting pot does not and should not melt people so rapidly into one whole that it does not leave them with their own racial interests, tastes and enthusiasms. Book publishers are aware of the many different nationalities mixed in the population as a whole, nationalities which have their own background and naturally their own reading interests due to such background.

From the Census Bureau come current statistics giving us a new picture of the makeup of our population. These statistics are for Foreign Born White, and Native White of Foreign or Mixed Parentage. The total of the two groups is 38,000,000 or approximately one-third of the en-

tire population. By far the largest number from any one foreign country is that from Germany, with nearly 7,000,000. Next comes Italy; next Ireland (Northern Ireland, plus the Irish Free State) nearly 4,000,000; then Poland, then follow in order Russia, England, Canada, French Canada, the two being kept separate for these statistics, Sweden, Czechoslovakia and Norway.

These census figures will indicate to publishers how varied and how extensive these populations are. Without such statistics one might not imagine such a large population from countries like Poland, and Czechoslovakia and perhaps would not be conscious of how small was the number from France, which is only 471,000, or from Spain with only 110,000.

An American Bible

WHEN the University of Chicago was ready with its complete edition of the American translation of the Bible, it found the American press ready and willing, as it had been in earlier stages of this publication, to look upon such an event as important current news, and there were few large papers that did not look on the completion of this publishing effort as a significant achievement. In England the publishing of Bibles has been long connected with university presses, and it is interesting historically that this volume bears the University imprint and is the outcome of the cooperation of such a Press with the faculty of the University. As a piece of composition of 2,000 pages excellently planned and laid out, with all the known difficulty of the very varied text, it is in itself an achievement.

The Cheney Report

THE office of O. H. Cheney, which completed its year's study of American booktrade conditions in September, has been delayed in putting its report in final shape, and it is now expected by the National Association of Book Publishers that it will be in hand by the middle of this month. The report, which is expected to run from 75,000 to 90,000 words, will then have to be put in print for consideration by the Directors of the Association before its recommendations are referred to subcommittees for detailed study.

Making Windows Sell



This display in one of the small entrance windows at Gelber, Lilienthal's in San Francisco wins \$20 for being an original and successful solution of the small window space problem

WHAT can be done with the small display window? Books in quantity obviously have no place in such a window. The designer can never fall back on a spectacular massing of titles, nor can he honestly hope that the window will attract attention simply because it contains a few well-selected titles. A small window attracts primarily by virtue of its originality in display equipment, its color scheme, or some other purely physical characteristic.

The above entrance window at Gelber, Lilienthal's, in San Francisco, was chosen as the winner of the \$20 prize offered by this department, because it is an exceptionally good example of the display possibilities of the small window successfully realized. Designed by Thelma Ziener, the window is devoted to one book, Hulbert's "Forty-Niners," the Little, Brown prize book.

The back-ground is a canvas of western hills in front of which stands a stage-coach and four horses. The miniature horses and driver are correct in every detail and the scales and gold weights included in the scene were made in Germany expressly for forty-niners. The guns belonged to forty-niners. On the walls hang Currier and Ives prints and a large print of San Francisco in '49. Only 25 books are included in the window. The window is really a miniature stage-set, and from the time it was put in there were always people standing in front of it.

That the display equipment first drew people to the window, but did not exclude the book from their attention is evident from the fact that no one came into the shop to inquire the price of the guns or the stagecoach, but asked to see the book and bought it.

Sales Notes

WHEN the Stewart Kidd Company sent out the *Book Review* to its customers last month, it received one reply which proved that a novel way had been found of placing a book list to good use. Mrs. S. T. Rice of Hamilton, Ohio, and a member of the American Association of University Women, decided to connect the titles listed in the catalog with a luncheon and afternoon meeting. And to show Mr. Kidd how this booklist was put to use, she sent him the original copy of the menu entitled "A Book Banquet." The little rhymed verse that made up the dramatic performance of the menu was entitled "Dialogue In One Sketchy Act by Adelaide B. Price, Based on the Stewart Kidd September *Book Review*," (published by the R. R. Bowker Co.) The banquet opened with "Miss A. A. U. W." who stepped forward and recited her lyric announcing the first course. Then came the French waitress with the course itself and recited the rhyme describing the book with what was being presented. The literary *hors d'oeuvre* was "A Modern Magdalen," the academic broth was "America's Primer" by Morris Ernst, the forensic fowl was "A White Bird Flying," and a meaty discourse was "The Blanket of the Dark." The spicy sherbert was "Shadows on the Rock," the sugary collegiate confection was "Years of Grace," the black and bitter coffee was "Four Handsome Negresses," while the after dinner burlesque was the "Washington Merry-Go-Round."

* * *

Last month Christopher Grauer of Otto Ulbrich Company of Buffalo took the initiative in such an experiment and invited to Buffalo for a day's conference a number of dealers whose business was of a general character similar to his. Among those who were able to come, were D. K. Medcalf of Scranton's in Rochester, Charles McLean of Dayton, Harry V. Korner of Korner & Wood, Howard Jacobs of Philadelphia, and Charles Jackson of Burrows Brothers. Those who attended were so well satisfied with the value of such conferences that it is ex-

pected that it will become a regular feature of the book year of this group. Such a plan might well be extended in its usefulness in other directions. In fact, it has already been tried by the college town book stores of the east in the getting together of the Hampshire Bookshop of Northampton, Vassar Bookshop, the Hathaway House of Wellesley, whose interests and programs naturally have so much in common. Why should there not be sectional groups of small personal bookshops, or stores of common interest in the Mississippi district of the South or the Metropolitan District of New York? The San Francisco and Bay Counties conference is a similarly helpful gathering, though it includes stores of many different types.

* * *

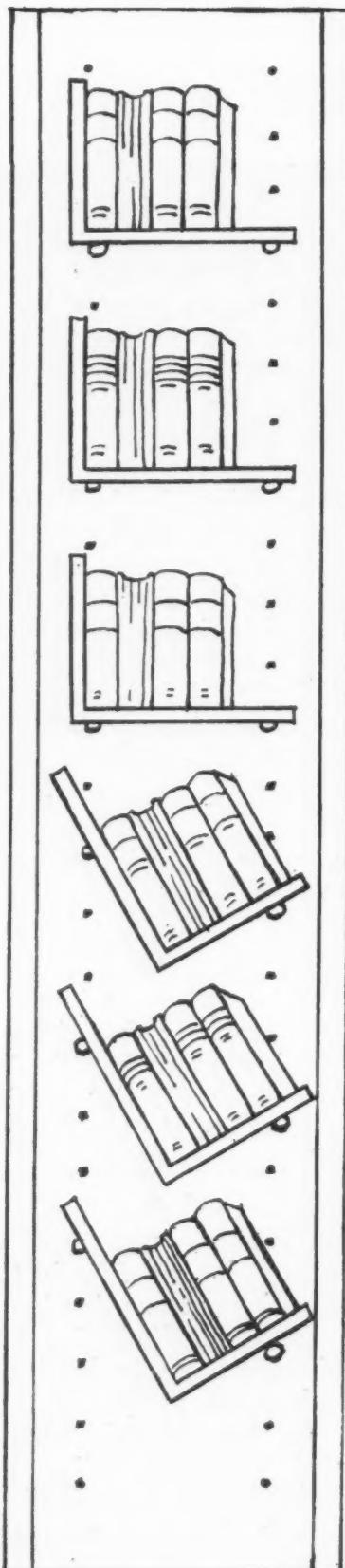
A nice piece of cooperation between departments is shown at the lectures of Lily Haxworth Wallace of *Woman's World* and head of the Cooking Department of that magazine last week in the Lazarus Department Store, Columbus, to big audiences. The lectures were in the kitchen furnishing department, but Mrs. Teeter of the book department had the *Woman's World Cook Book* (Reilly) on display in the book section and the kitchen furnishing section with excellent results.

* * *

E. Allen Pitman, manager of the book department of Jordan Marsh Company, had a happy thought one day last summer when he signed up Katharine Brush for a personal appearance in his book room. Miss Brush came to Boston, her home city, for the date of publication of her "Red-headed Woman," and autographed books steadily from 2.30 until after 5, with the result that more than 400 copies were sold.

* * *

Korner & Wood's bookshop in Cleveland has developed a very deft way of giving a better showing to books on the lower half of tall shelving. The shelves themselves are made with two pieces at right angles, and, by the putting in of a



*Clever shelf arrangement
at Korner & Woods*

separate row of pins, each shelf can be tilted so as to hold books slanting to the eyes instead of upright. This means that as a customer walks along the aisle every

shelf is holding its books direct to the eye and the light from the ceiling brings out in full strength the lighting and coloring of each jacket. It is an admirable plan for keeping the lower shelves from becoming merely storage space.

• •

The Greenwood Book Shop in Wilmington, Del., is using an original Wyeth from "The Little Shepherd of Kingdom Come," the original of the frontispiece for "Yankee Ships in Private Waters," and an original of Peter Hurd's for Winston's "Tom Sawyer" as Book Week window posters. The shop is carrying out the Round the World Book Fair idea by having tables with displays of books and paper dolls in costumes, curios from different countries, etc. Different countries will be featured each day but one table will be devoted to America and the United States every day, the books and scenes for that table being changed each day. Displays of the Greenwood books will appear in different schools and the Public Library. Mrs. Borie will autograph copies of "Poems for Peter" and her new one, "More Poems for Peter," one afternoon during the Week.

• •

Scranton's in Rochester, New York, is preparing newspaper ads featuring Book Week, along the line that it is a time in which educators, librarians and children's bookshops invite attention of parents to the great importance of good books in young folks' education. Says Ernest Gorshine, "We have never found Book Week particularly profitable in direct sales made during the Week, but it has proved an excellent opportunity to get people interested in children's books with a view to Christmas buying."

• •

Lois Donaldson, children's book editor at Laidlaw Brother's, writes: "The outstanding value of Book Week, it seems to me, is the assistance it gives to the holiday purchaser in making his book selection more intelligently. Not only is discrimination necessary between literary value and "color and paper" value but the varying interests of the child through each successive year must be quickly recognized. To expect the bookseller to meet his holiday rush of buyers with individual, pro-

November 14, 1931

2227



*Two views of The Deseret Book Company's store in Salt Lake City, Utah.
The Deseret Company is a publisher as well as a bookseller*



fessional advice is expecting a good deal. To the children's librarian, the child and community look for guidance and suggestion. Why, then, can not the publisher cooperate further with the librarian in arranging for exhibits of books which represent the trained librarian's standard of truly worth-while books for children even to books which may not be within the library's power to purchase for their own use? Our situation here in Chicago is one of positively no purchase of books this fall, but plans are afoot to organize three exhibits which will receive the librarian's endorsement, and at the same time point the way toward the nearest bookshop."

* * *

Dutton has just made two cut-out cards, one for "Chin Chin Chinese Man" and one for "Bunny, Hound and Clown"

which are being inserted in copies of the books so that booksellers can use them for little displays. They ought to catch the children's attention.

* * *

The Stamford Bookstore in Stamford, Conn., recently introduced a new circulating library rate for swift readers, this being 15 cents for three days. For people who read a great deal, Stamford offers a library membership of \$15 for one year (or \$7.50 for six months). On this membership six books can be taken out at a time and kept for two weeks without fine. The Swift-Reader rate was introduced to compete with drug-store and cheap libraries. In Mrs. Noyes' opinion the special order is the most profitable way to compete with the drug-store 18-hours-a-day-remainder-sales type of book merchandising.

In and Out of the Corner Office

FROM Dodd, Mead & Co. comes a very handsome and dignified volume, "Everybody's Plutarch," which has been edited by Raymond T. Bond, director of publicity for the Dodd, Mead firm, well known in New York publishing circles. Mr. Bond has thus taken his favorite author and endeavored to make him easily available to a wide group of readers, as has been done by other editors, for Boswell, Pepys, and other great classics. "Dip anywhere into Plutarch," he says in his preface, "choose a page at random, and begin to read. You will discover behind the formidable reputation of being a classic an amazingly live and interesting man." Of the forty-six original biographies in Plutarch's Lives twenty-seven are here reprinted, the aim of the edition being to include the salient lives, omitting biographies of those whom time has lessened in stature. * * *

Harriette Ashbrook, publicity director of Coward-McCann, will leave Dec. 1 for a six months leave of absence. Her place will be taken during that time by Ednah Farrier. * * *

Joseph Lewis French, who has been flitting in and out of publishers' offices for a good many years, and whose latest anthol-

ogy, "A Gallery of Old Rogues," was published by Alfred King a short time ago—claims to be one of the six nephews and nieces of Mrs. Ida M. Wood, the lady who was recently found with \$500,000 sewn into her petticoat. * * *

Harry S. Ahlborn, salesman of the former Gregory's Bookstore, Inc., and the present R. L. James Book Co., Inc., of Providence, R. I., after a service of 21 years in their joint employment, has severed his connection with the above mentioned concern. * * *

The tea-party which John Macrae gave for Mr. and Mrs. A. A. Milne in the Perroquet Suite at the Waldorf-Astoria on November 10th was attended by about 400 guests, including authors, actors, reviewers, editors, society people, booksellers and publishers. The Milnes are reported to be having a "glorious time" and to be "tremendously delighted" with the United States. Mrs. Franklin Roosevelt and Norman Thomas were there. So were Henry Seidel Canby, Mr. and Mrs. Christopher Morley, Walter Lippmann, Fannie Hurst, Zona Gale, Frederick A. Stokes, May Lamberton Becker, Owen Davis, Anne Carroll Moore, Marc Connelly, Charles Dana Gibson, and Arthur Brentano.

William Morrow: 1873-1931



William Morrow

WILLIAM MORROW, head of William Morrow & Company and for many years a prominent figure in publishing circles, died suddenly on November 11th after being seriously ill for three weeks with acute nephritis and uremic poisoning. A memorial service was held at St. George's Chapel, Stuyvesant Square, on Thursday, attended by a large group of New York publishers, including appointed representatives from the National Association of Book Publishers, where he had been especially active. Interment took place at West Cornwall, Connecticut.

William Morrow was born in Dublin, Ireland, on June 15th, 1873, the family coming to America seven years later. He was a graduate of Harvard in the class of 1900, and came to New York to join the staff of *McClure's Magazine*, with which he was connected for several years, working closely with S. S. McClure and John Phillips. From this office he joined *Leslie's Popular Monthly* when Ellery Sedgwick was its editor. In 1906, after six years in

the magazine field, he joined Frederick A. Stokes Company, with which house he was connected for nineteen years, steadily increasing his acquaintance with authors and among the trade until he was considered one of the best informed of the younger group in New York publishing houses.

He resigned at the end of 1925 to organize his own house, which in its five years has developed a strong and varied list, demonstrating his ability as an all-around publishing executive, issuing such works as Rupert Hughes, "Life of George Washington," a publishing conception of Mr. Morrow himself, a strong list of fiction, juveniles and general biography. His associates, according to arrangements which Mr. Morrow had planned, continue the business, Thayer Hobson as head of the business, with Frances Phillips associate in editorial work and William Corrigan, Jr., business and sales manager.

Mr. Morrow married, in 1923, Honoré Willsie, the distinguished novelist, and their residence was in Gramercy Park and Darien, Connecticut.

Mr. Morrow will be particularly remembered for his many and continuing contributions to cooperative booktrade activities of all kinds. At the time of his death he was serving as the first Chairman of the important new Joint Committee of Publishers and Booksellers, was a Vice President of the publishers' association, and Chairman of its Nominating Committee. For years he had served the trade in various useful capacities, where his aid was always sought as that of a person who was thoroughly trusted by both the old line publishers and the newer houses and by both publisher and bookseller.

Tribute from Publishers' Association

"On the death of Mr. William Morrow the publishing world has sustained a real loss. He was widely known among publishers, booksellers and librarians, and few men in the field were regarded with such genuine affection and respect by all his associates. He was noted for his fidelity

to the time-honored traditions of publishing, yet he was among the most progressive and forward-looking of the younger group, and his organizing ability has been demonstrated in his successful development of his own publishing house during the past five years.

"This year he has acted as Chairman of the Joint Board of Publishers and Booksellers, and the industry is indebted to him for his sensible handling of several controversial trade problems. He was the third Vice President of the Association and a member of the Board of Directors, has always been active on Association Commit-

tees and a leader in all cooperative efforts."

EDWARD S. MILLS, President.

From Frederick A. Stokes

William Morrow was for nineteen years the Secretary of Frederick A. Stokes Company. During this entire period, as subsequently, he devoted himself to the highest standards of publishing. He was constantly in readiness to employ his time and his great abilities to advance the common good of the publishing world. His untimely death deals a serious blow to his large circle of friends and to American publishing.

Many New Best Sellers on October List

FOR the third month "Shadows on the Rock" and "A White Bird Flying" head the fiction section of the Best Seller List compiled by *Books of the Month*. During October "The Ten Commandments" showed a steady rise in sales which gave it third place on the list. Three of the new books of the month became best sellers immediately, "American Beauty" by Edna Ferber, "Judith Paris" by Hugh Walpole and "Red Headed Woman" by Katharine Brush. Other new novels having especially good sales in October were "Two People" by A. A. Milne, "The Wild Orchid" by Sigrid Undset, "First Person Singular" by Somerset Maugham, "All Ye People" by Merle Colby, and "Black Daniel" by Honoré Willsie Morrow.

The non-fiction leader of the past few months, "Washington Merry-Go-Round," still retains its place at the top. The Culbertson-Official System controversy has not so far affected the sales of Culbertson's "Summary" in the bookstores, for his little book is still firmly entrenched in second place among non-fiction best sellers and the Culbertson "Blue Book" has returned to the list in eighth place. The Official System is gaining adherents, however, for the handbook of this group of bridge experts has reached sixth place

shortly after its publication. Other books new to the list were "The Epic of America" by James Truslow Adams in third place and the Shaw-Terry correspondence in fourth place. The nearest new competitor for a place among the first ten best sellers was that "dark horse" "A Fortune to Share" by Vash Young. Other new good sellers during October were "My Father, Mark Twain" by Clara Clemens and "What Life Should Mean to You" by Alfred Adler.

While "The Cat Who Went to Heaven" still heads the juveniles, the old favorite "Hitty" made a sudden big leap back to second place on the list. An unusual number of new titles added to the juvenile best sellers reflects the large fall publication season for children's books. The new best-selling titles are "Snippy and Snappy" by Wanda Ga'g in fourth place, "Big Enough" by Will James and "The Willow Whistle" by Cornelia Meigs in sixth and seventh places, and "Peggy and Peter" the photographic picture book by Lena Towsley at nine.

FICTION

Cather. "Shadows on the Rock." Knopf, \$2.50
 Aldrich. "A White Bird Flying." Appleton, \$2.

Deeping. "The Ten Commandments." *Knopf*, \$2.50
 De La Roche. "Finch's Fortune." *Little, Brown*, \$2.50
 Ferber. "American Beauty." *Doubleday, Doran*, \$2.50
 Buck. "The Good Earth." *John Day*, \$2.50
 Walpole. "Judith Paris." *Doubleday, Doran*, \$2.50
 Brush. "Red Headed Woman." *Farrar & Rinehart*, \$2.
 Norris. "Belle Mère." *Doubleday, Doran*, \$2.
 Cronin. "Hatter's Castle." *Little, Brown*, \$2.50

NON-FICTION

Anonymous. "Washington Merry-Go-Round." *Liveright*, \$3.
 "Culberson's Summary." *Bridge World*, \$1.
 Adams. "The Epic of America." *Little, Brown*, \$3.
 "Ellen Terry and Bernard Shaw: A Correspondence." *Putnam*, \$5.
 Chase. "Mexico." *Macmillan*, \$3.
 "The Official System of Contract Bridge." *Winston*, \$1.50
 Anonymous. "Mirrors of 1932." *Brewer, Warren & Putnam*, \$2.50
 Culbertson. "Contract Bridge Blue Book." *Bridge World*, \$2.
 Munthe. "The Story of San Michele." *Dutton*, \$3.75
 Dorsey. "Man's Own Show: Civilization." *Harper*, \$5.

JUVENILES

Coatsworth. "The Cat Who Went to Heaven." *Macmillan*, \$2.
 Field. "Hitty." *Macmillan*, \$2.50
 Twain. "Tom Sawyer." *Grosset & Dunlap*, 75c.
 Ga'g. "Snippy and Snappy." *Coward-McCann*, \$1.50
 "The Adventures of Mickey Mouse." *McKay*, 50c.
 James. "Big Enough." *Scribner*, \$2.50
 Meigs. "The Willow Whistle." *Macmillan*, \$1.75
 Twain. "Tom Sawyer." *Harper*, \$1.
 Towsley. "Peggy and Peter." *Farrar & Rinehart*, \$2.50
 Hillyer. "A Child's History of the World." *Century*, \$3.50

Ambitious Enterprise Completed

A PUBLISHING enterprise which has taken seventeen years from conception to finish and which represents great difficulties of coordinating scholarship and bringing to its support the funds to carry on until the whole work could be sold as a set, is now rounded out with the publication of the twelfth volume of "The Mythology of All Races." Marshall Jones, the Boston publisher, who conceived the need of the work and saw the project through to the end, is to be congratulated on the result. Mr. Jones, who was the New England agent for the International Encyclopaedia, and who was then starting in business for himself, conceived the idea of a work that would bring together the scholars of all countries and which would be both a source book of mythology and a book for general reading. He found guidance and encouragement from Professor George Foot Moore of Harvard University, one of America's great scholars. Mr. Moore, not being able to do the detailed work, became consulting editor and gave guidance to the plan and to the selection of authors. Professor Louis Herbert Gray of Columbia became the managing editor, and later in the progress of the book Canon John Arnott MacCulloch of Scotland served as chief editor.

The plan of twelve volumes has been carried out. The index covering 50,000 entries is almost completed. The last volume to be issued, which has just come from the press, is "Semitic Mythology" by Stephen Herbert Langdon of Oxford. Other volumes that have attracted special attention are those on "North America" by Hartley Burr Alexander, on "Latin America" by the same author, on "Chinese and Japanese Mythology" by John C. Ferguson and Masaharu Anesaki. All of the volumes have been very carefully illustrated under the direction of the authors, and Mr. Jones, who has been always known for his meticulous care in bookmaking, has given careful attention to the production of every book.

In producing the last few volumes, Mr. Jones has had the support of the Rockefeller and Carnegie Foundations. To carry forward and bring the enterprise to completion is a project highly complimentary to American publishing.

Pulitzer Awards

COLUMBIA UNIVERSITY requests publishers to submit three copies of any book they wish to nominate for the Pulitzer Prize, these to be sent to Frank D. Fackenthal, Secretary of the University. The forms to be used in making such nominations can be obtained from the same address. These forms include a revision of the statement of the essentials of the award for the best novels, which formerly read \$1,000 Prize for "the American novel which shall best present the whole atmosphere of American life." It now reads "for the best novel published during the year by an American author."

Cooperative Publishing

IN the *Publishers' Weekly* of last March a novel plan for cooperative book publishing was outlined by Robert S. Gill of Williams & Wilkins Company, who described how his firm intended to seek a new type of cooperation with bookstores under which proposal a series of books called "The Century of Progress" was to be published, a series connected with the Chicago Centennial Exposition. The plan proposed was that the booksellers should definitely join in underwriting a certain number of copies, and in consideration for such underwriting would receive a large discount which would compensate them for becoming partly responsible for making the publication a success. As a result of this announcement and circularization to the trade, only half a dozen leading bookstores were willing to seek extra benefits in this way, but the publishers, who are, by the backing of the exposition, assured of the general success of the series, believe that the experiment will be so advantageous and profitable for this group that the result may point to further use of this method.

The first of "The Century of Progress Series" will appear in November, 1931. It will be "The Queen of the Sciences" by Dr. E. T. Bell, a book tracing the development of mathematics. Other books to follow are, to mention a few, a book on the automobile, giving an insight into the industry and showing its far-reaching effects on society, written by C. F. Kettering of General Motors; a book on communication—radio, telephone, etc.—by

Major General Squier; a book on steel and its relation to people by Dr. G. M. Eaton; a book on the development of evolutionary theory by Dr. H. H. Newman; a book on the marvels of electrochemistry by Dr. C. L. Mantell. There are about twenty volumes in all, compact books selling for \$1 each.

The Clinic Designs a New Novel

AT the third meeting of the new series of Book Clinics conducted under the auspices of the American Institute of Graphic Arts with noontime meetings at the Advertising Club, New York, Harry L. Gage, Chairman, brought forward a project for designing a novel. The novel is an actual manuscript, "One Woman's Freedom," that has been accepted by Longmans, Green & Company, and it will be manufactured according to specifications which seem most suitable and practical to the Clinic. A dozen different plans and layouts were submitted by members, with specifications for type, title-page, bindings, etc. The book is to be a \$2 novel and to be manufactured in a size of from 240 to 288 pages. After detailed discussion of the suggestions made, the final decision was referred to a jury of three, and the jury report will be considered at the next meeting on November 20th.

At the same time, members were given a problem for a book called "The American Mind" by Leon Sampson, to be published by Jonathan Cape this winter. To the members of the clinic were given full multigraphed details as to the front matter and specimen pages. The retail price of the book is to be \$3. This book also will be manufactured according to specifications worked out by the Clinic. Forty-one members were present at this meeting.

Britannica Opens Christmas Shops

FOR the convenience of those interested in the new Britannica, the Britannica Company has opened four new bookshops in various parts of New York City, to be continued until Christmas. Sets of the Britannica are on display. These shops are at 58 Liberty Street and 50 John Street; at Fifth Avenue and Fifty-seventh Street; and the fourth in the Fox Theatre Building, Brooklyn.

The Authors' League Elects

ENTERING into its twentieth year the Authors' League held its annual meeting at the Hotel Shelton on November 5th. Inez Haynes Irwin was elected President, succeeding Arthur Richman; Marc Connelly, Vice President; and as Honorary Vice Presidents: James Forbes, Rupert Hughes, Sigmund Romberg, Booth Tarkington, Rita Weiman, Waldemar Young. Luise Sillcox, who has directed the League's office and the work of its Guilds for a number of years, was reelected Secretary and Treasurer. The League has nearly 2,000 members and is restricted to those who are engaged in earning their living by their pens. Membership in the League is divided into four sections, the Authors' Guild, Dramatists' Guild, Screen Writers' Guild, and Membership at Large.

The report of the Copyright Committee was made by Will Irwin, who served as Chairman last year and who called on the members to give continued support during the coming session.

George Creel, Chairman of the Committee of the Authors' League Fund, made in his report a special appeal for contributions from those authors who could do more than usual this year to help out their fellow craftsmen. The Authors' League makes earnest effort to give every possible aid to authors in their periods of financial difficulty, and the last two years have put this fund under exceptional pressure. Altogether it disperses something like \$20,000 a year. One source of revenue is from literary prizes, which members very often turn over to the Fund.

Exhibit of Religious Books

THE School of Religious Education and Social Service of Boston University, 20 Mount Vernon Street, will have, during Children's Book Week, November 16 to 20, an exhibit of children's books. These books will include Bibles, Bible stories, books on world friendship, children's classics, plays for children, the best story books, etc. Each day between three-thirty and five-thirty o'clock there will be a social hour with a ten minute talk on different types of books by an expert in the field.



Harrison Smith

Smith Forms Publishing House

HARRISON SMITH, formerly Vice-President and Managing Director of Jonathan Cape & Harrison Smith, Inc., announces that he has formed a publishing house to be called Harrison Smith, Inc., whose offices will be in the Grand Central District of New York. Mr. Smith is the sole owner of his new company but he has entered into an arrangement with Harcourt, Brace & Co., which provides that Harrison Smith, Inc., is to perform the publishing functions of editorial, publicity, advertising and the manufacturing of his own books and that Harcourt, Brace & Co. is to act as the selling and distributing representative of the new firm.

Harrison Smith first came to the attention of the publishing world as the editor and advertising manager of Harcourt, Brace & Co., where he worked for eight years. His earlier experience included two years with the Century Company and a year with the New York *Tribune*. Following this he spent six months in Russia and the Far East and contributed articles to various magazines. He was editor of the Foreign Press Service when he assumed his duties with Harcourt, Brace & Co. That firm was then two years old and had

already published many successful books including John Maynard Keynes' "Economic Consequences of the Peace" and Sinclair Lewis' "Main Street."

In January, 1929, Mr. Smith in association with Jonathan Cape, Ltd. of London organized the American firm of Jonathan Cape & Harrison Smith, Inc. During the three years of its activities this firm has published the works of many distinguished and successful writers, including Evelyn Scott, Maurice Hindus, William Faulkner, Joseph Wood Krutch, Claire Spencer, Robert Graves, Sigmund Freud, D. H. Lawrence, Maxim Gorky, Ward Greene, Evelyn Waugh, Morris Werner, Kay Boyle, Helen Grace Carlisle, Radclyffe Hall, Eugene Lohrke, Ursula Parrott, Lynd Ward, Marjorie Latimer, Eric Linklater, Dr. Hjalmar Schacht, Charles Yale Harrison, Lawrence Housman, Irwin Edman, Morris Ernst, Floyd Gibbons, Polan Banks, General F. P. Crozier, W. H. Davies, Babette Deutsch, Norman Douglas, Mrs. Belloc Lowndes, Major Gen. Will S. Graves.

Sumner Defeated

ON November 10th, Magistrate Louis B. Brodsky dismissed the complaint brought by John S. Sumner against Frances Steloff, proprietor of the Gotham Book Mart, West 47th St. Miss Steloff was served with a summons on Mr. Sumner's complaint on July 16th for having in her shop two books, "The Adventures of Hsi Men Ching," an abridged version of a Chinese classic, and Martin Hartmann's "In a Turkish Harem."

In his opinion, Magistrate Brodsky said, "As to what may constitute a book either obscene, lewd, lascivious, filthy, indecent or disgusting is a matter over which reasonable men might differ. The question before the court must be dealt with in the light of the modes of the present period. It's no part of the duty of the courts to exercise a censorship over literary production. These matters must be judged by normal people and not by abnormal. Both of these books deal with the subject of sex yet that of itself does not condemn it. 'Hsi Men Ching' does not preach or sanction immorality; in fact, it condemns such acts. Its moral, if any it intends to teach, is that the life of a philanderer is futile and short. 'In a

Turkish Harem' is a simple, innocuous collection of tales, much after the fashion of 'The Arabian Nights.' This book, while likewise dealing with the subject of sex, does so in a harmless and delectable manner."

Mr. Sumner prosecuted Joseph Seiffer for selling "Hsi Men Ching" two years ago. Seiffer was convicted and sent to jail for sixty days. "I lost one case and won one regarding that book," said Mr. Sumner. "If it's ever offered for sale again, I will attempt to prosecute it again. I believe it will be somewhat risky for anyone to attempt to circulate it."

Literary Forums in New York

THE November program for the Moss and Kamin Friday Forums at the Barbizon-Plaza includes: November 20th, Bernard Sobel on "Trailing the Leg Show," chairman, Ogden Nash; November 27th, John Macy on "The Outlook for American Criticism," chairman, Horace Liveright. The lectures start at 8:30 P.M. There is no admission charge.

Obituary Notes

DR. OLE E. ROLVAAG

DR. OLE E. ROLVAAG, famous for his "Giants in the Earth" and many other novels in Norwegian about the American Northwest, died on November 5th at his home in Northfield, Minnesota, of heart disease. A man of fifty-five and still in the prime of his literary career, Dr. Rolvaag had just retired last August from his position at the head of the department of Norwegian at St. Olaf College in Minneapolis, "to read and write a great deal." His first heart attack came on October 24th, but he was believed to be on the road to recovery until the day of his death. Coming to this country at the age of seventeen with no more than a dime in his pocket, at twenty he was a professor at St. Olaf and in 1916 he was made head of his Department. Although Professor Rolvaag spoke perfect English, he lapsed into Norwegian, his native tongue, in all that he wrote, for he felt that one could not do creative work in an acquired language. His first novel to be translated into English was "Giants in the Earth" and this was followed by its sequel, "Peder Victorious," then "Pure Gold" and "Their

Father's God." The translations were accomplished by the author in collaboration with Lincoln Colcord. In 1926 Dr. Rolvaag was decorated as a knight of St. Olaf by King Haakon of Norway. He is survived by his wife, a son, and a daughter.

ROSSITER JOHNSON

ROSSITER JOHNSON, widely known author and editor, died last month in his 92nd year. Dr. Johnson was one of the first to see the possibilities in "pocket" editions of the classics, and in 1875 originated and edited *The Little Classics*. He graduated from the University of Rochester in 1863. During the last decade of the nineteenth century Dr. Johnson was one of the literary celebrities of New York City. He was connected in important editorial positions with the *American Cyclopaedia*, *The Standard Dictionary*, the *Annual Cyclopaedia*, the *Cyclopaedia of American Biography* and the *Universal Cyclopaedia*. He was associated with Charles Dana in the publication of "Fifty Perfect Poems," in 1875, was president of the New York Association of Phi Beta Kappa in 1897 and 1898 and was later secretary of the Authors' Club. In 1898 he became president of the People's University Extension Society. Among Dr. Johnson's literary works are "A History of the French War," "Phaeton Rogers, A Novel of Boy Life," "A Short History of the War of Secession," and "The End of a Rainbow; An American Story."

WALTER BLABER

WALTER BLABER, head of the London office of D. Appleton, died on October 18th at the age of 65. He had been connected with that office for 40 years. Mr. Blaber was an indefatigable worker, keenly loyal to his house and always interested and well informed on general trade problems.

MRS. MARY ST. LEGER HARRISON

MRS. MARY ST. LEGER HARRISON, novelist and youngest daughter of the Reverend Charles Kingsley, author of "Westward Ho" and "Water Babies," died October 28th in Tenby, South Wales, at the age of 79. Writing under the pseudonym of Lucas Malet, she won fame with her "History of Sir Richard Calmady" which

appeared in 1901 and, as will be remembered, was the powerfully gripping story of a cripple. Among the dozen or so novels she wrote were: "The Golden Galleon," "Adrian Savage" and "The Dogs of Want," the last of which she published in 1924.

REV. DR. E. T. TOMLINSON

THE REVEREND DR. E. T. TOMLINSON, author of boys' books, died October 30th at his home in Elizabeth, N. J. He was a graduate of Williams College, and for five years headmaster of Rutgers Preparatory School. Besides writing such well known books for boys as: "Four Boys in the Yellowstone," "Light Horse Harry's Legion," "The Champion of the Regiment," "Scouting with Daniel Boone," and "Soldier of the Wilderness," he also wrote Greek and Latin textbooks and volumes on periods of American History. Dr. Tomlinson was 72 years old and is survived by his widow.

Business Notes

BERLIN, GERMANY—The American Bookshop in Berlin (B. Westermann Co.), Jarusalemer Strasse 56, has moved to Tauentzienstrasse 12/a.

BROOKLYN, N. Y.—Black Bird Circulating Library, 19 Bay 32nd St., George Mack, opened October 7th.

CAMP HILL, PA.—The Corner Cupboard, 2707 Market St., is out of business.

CHICAGO, ILL.—Catholic Rental Library, Calvert Club, McCormick Bldg., 332 S. Michigan Ave., Room 1443, will open October 30th. It will have current general books, specializing in literature with Catholic interest. Address catalogs and book announcements to Mrs. W. P. Coughlin, 1614 E. 74th Place. Chicago.

CINCINNATI, O.—Orville Heath has charge of the Shillito Book Shop Branch of Stewart Kidd and not David Kidd as reported in the October 31st issue. David Kidd is now in the main store.

CLEVELAND, OHIO—Continuation Studio Rental Library, 1220 Huron Rd., Anne E. Wildes, prop., was opened October 15th, with a few books for sale.

CRYSTAL LAKE, ILLINOIS.—The Corner Shop has opened a Circulating Library. Kate M. Grove is librarian.

The Weekly Record

Describes and Indexes the New Books of All Publishers in a Convenient Reference and Buying List for Bookstores and Libraries

ONE of the most important books of the week for all bookstores is "Crowded Years," the autobiography of William G. *McAdoo*, wartime Secretary of the Treasury and holder of many other official positions. "Incredible Carnegie" by John K. *Winkler*, author of "Morgan the Magnificent" is his second life of one of the magnates of American industry. Carnegie's long life from 1835 to 1919 besides telling the story of a poor boy who made his own way to the heights of wealth and success is also the epic of the steel industry in this country. In "The Lindberghs" Lynn and Dora *Haines*, reveal to the public the background of one of its most modest heroes. This is the account of the grandparents and the father of the Lone Eagle and the story of his own boyhood. In "High Hats and Low Bows," Ellery *Walter* who went around "The World on One Leg" tells of further travel adventures during which he met and talked informally with many of the leading figures of Europe. "Eugénie" by *Aubry*, reveals the Empress of Napoleon III as the dictator of French policies as well as French fashions, which even today feel her influence. Charles C. *Baldwin's* is the first biography we have noted of Stanford White, one of America's most brilliant architects, builder of the old Madison Square Garden, and of many other famous buildings.

There are many good books on the American scene. See *Wells*, "Covered

Bridges in America"; *Little*, "Early American Textiles," an addition to the worthwhile Century Library of American Antiques; *Leiding*, "Charleston," an historic and romantic history of the picturesque South Carolina city; *Willison*, "Here They Dug the Gold," the story of pioneer days in Colorado; and, for local color in fictional form, "Golden Tales of Old New England," compiled by *Becker*.

Other important non-fiction includes the new University of Chicago publication "The Bible: An American Translation"; "Scapegoats," a criticism of modern methods of floating stock and bond issues, which has already had quite a sale in business bookstores while published by its author, Julian *Sherrod*, and is now taken over by Brewer, Warren and Putnam; "Minute Biographies" by *Nisenson*, one - page sketches of the world's famous people which has already been tried out in New York bookstores, and found profitable; "Famous Stars of Filmdom (Women)" written by Elinor *Hughes*, Motion Picture Editor of the Boston *Herald*. Bookstores will always have a sale for that and for *McCourtie's* "Where and How to Sell Manuscripts" now issued in a new edition.

There are many other good books published this week. Do not overlook: *Wilenski*, "French Painting"; *Rodier*, "The Romance of French Weaving"; *Lucas*, "A Wanderer in Rome," 3rd edition; or *Modern Book Illustration in Great Britain and America*."

THIS list aims to be a complete and accurate record of American book publication. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place, not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from the title-page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request, in which case the word "apply" is used. When not specified the binding is "cloth."

Imprint date or copyright date is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., designate square, oblong, narrow.

The Weekly Record of November 14, 1931

Anthony, Katherine Susan
Queen Elizabeth. 272p. (4p. bibl.) il. O (Star dollar b'ks) [c. '29] [Garden City, N. Y., Garden City Pub. Co.] \$1

Aubry, Octave
Eugénie, Empress of the French; tr. by F. M. Atkinson. 356p. (bibl.) il. O c. Phil., Lippincott \$3.50
A biography of the wife of Napoleon III, who directed the destinies of France for 18 years as surely as she dictated fashions. Based on private correspondence and the author's extensive knowledge of the Second Empire.

Baines, Joy
Seventh sin. 305p. D [c. '31] N. Y., Sears \$2
A story of the conflict of jealous love and fraternal affection.

Baldwin, Charles C.
Stanford White. 411p. il. O c. N. Y., Dodd, Mead \$3.50
The biography of a famous American architect.

Ballard, Frederick
Ladies of the jury; a comedy in three acts. 147p. il., diagrs. D (French's standard lib. ed.) c. '29 N. Y., S. French pap. 75 c.

Bausam, Robert L.
The Chinese jar, and other verses. 112p. O [c. '31] Bost., Badger bds. \$2

Becker, Bob
Land of the Takatu. 271p. il., map D [c. '31] Chic., Reilly & Lee \$1.50
Three Boy Scouts accompany an explorer-naturalist into the jungles of Brazil.

Becker, Mrs. May Lamberton, comp.
Golden tales of New England; il. by Lois Lenski. 388p. D c. N. Y., Dodd, Mead \$2.50
Short stories and sketches of the New England scene by Sarah Orne Jewett, Nathaniel Hawthorne, Henry D. Thoreau, Louisa M. Alcott, Dorothy Canfield, Mary E. Wilkins, Oliver Wendell Holmes and others.

Bell, Katherine M.
Swinging the censer; reminiscences of old Santa Barbara; comp. by Katherine Bell Cheney. 307p. il. D c. Hartford, Conn., Lloyd E. Smith, P. O. Box 1398 \$2.75
Reminiscences and romances of early California.

Bible
The Bible; an American translation. 2057p. O [c. '31] Chic., Univ. of Chic. Press \$3.50

Baker, O. E., comp.
A graphic summary of American agriculture based largely on the census. 228p. maps, diagrs. O (U. S. Dep't of Agri., misc. pub'n no. 105) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 60 c.

Bogdanov, Peter A.
A statement on Soviet-American trade. 15p. nar. O '31 N. Y., Amtorg Trading Corp. pap. apply

Brace, Brownie (Elizabeth Hamchett Brace)
The rescue of St. Nick; a play in three acts. 60p. D (Junior League plays) [c. '31] N. Y., S. French pap. 50 c.

Bridges, A., and Jones, A.
The Midlands grazing industry; a study of the relative economic advantages of grazing young and old cattle. 49p. O '31 N. Y., Oxford 70 c.

Brueckner, Leo J., an others
Answers to Mathematics for junior high schools; bks. 1 and 2. D '31 Phil., Winston pap. 16 c., ea.

Brunson, Arthur M., and Bower, Carl W.
Pop corn. 10p. il. O (Farmers' bull. no. 1679) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 5 c.

Bush, Frank A., and Cook, Paul I.
Which Cousin Mary? a farce-comedy in three acts and one set. 89p. diagr. D c. '31 San Francisco, Banner Play Bur. pap. 50 c.

Campbell, Captain Malcolm

Searching for pirate treasure in Cocos Island. 287p. il. (col. front.) D [c. '31] N. Y., Stokes \$2

A true tale of five men who sailed for a southern Pacific Island in search of a sixty-million dollar treasure hoard.

Canavarro, Marie de S.

The Aztec chief [fiction]. 130p. D [c. '31] Bost., Christopher Pub. House \$1.50

Carman, Harry James, and McKee, Samuel, jr.

A history of the United States; v. I, Foundations, expansion, conflict, 1492-1865. 916p. (bibls.) il., maps (pt. col.), diagrs. O [c. '31] Bost., Heath \$4

Catherine II, empress of Russia, and Voltaire, François Marie Arouet de

Documents of Catherine the Great; the correspondence with Voltaire and the Instruction of 1767 in the English text of 1768; ed. by W. F. Reddaway. 381p. O '31 [N. Y., Macmillan] \$5

Charteris, Leslie

Wanted for murder; the further adventures of Simon Templar. 377p. D (Crime club) [c. '31] Garden City, N. Y., Doubleday, Doran \$2

An omnibus volume containing six stories about the adventures of "The Saint," a modern adventurer-detective.

Chave, Ernest John

Supervision of religious education. 367p. (bibl. footnotes) D (Univ. of Chic. pub'ns in religious educ., handb'ks of ethics and religion) [c. '31] Chic., Univ. of Chic. Press \$2.50

Chesterton, Mrs. Cecil Edward [Ada E. Jones
Chesterton, John Keith Prothero, pseud.]

My Russian venture. 282p. O '31 Phil., Lippincott \$2.50

An Englishwoman relates her adventures, reactions and observations during a trip through White Russia and the Ukraine.

Church, Samuel Harden

The Liberal Party in America; its principles and its platform. 130p. D c. N. Y., Putnam \$1.50

A declaration of the political principles of the Liberal Party which was started in the Pennsylvania election last autumn and whose leaders hope to organize it throughout the United States with a national convention in 1932.

Clarke, Covington

Mosby's Night Hawk. 290p. map D [c. '31] Chic., Reilly & Lee \$1.50

The story of a Confederate Scout, for children.

Carter, Leslie H.

The Pepp and Pepper Steppers; a red hot minstrel first part for an all male or mixed cast. 19p. D c. '31 San Francisco, Banner Play Bur. pap. 35c.

Cooley, Roger William

Illustrative cases on persons and domestic relations; 2nd ed., by Joseph W. Madden. 363p. O (Hornb'k case ser.) '31 St. Paul, West Pub. Co. fab. \$3

Crow, William Henry

Formal corporate practice: working methods and systems. 1530p. diagrs. O '31 N. Y., Burrell-Snow, Inc., 60 E. 42nd St. lea. \$10, bxd.

Cohon, Samuel S.

What we Jews believe. 208p. D c. Cin., Dep't of Synagogue and School Extension \$1.25

A presentation, for the adult layman, of the salient facts about modern Judaism in its various phases and expressions.

Coleman, Mrs. Satis Narrona

The Gingerbread Man, and other songs of the children's story-book friends. 71p. il. (col.) obl. D [c. '31] N. Y., John Day \$2.50

The words and music of original songs for children from 4 to 7 about the story characters whom they know best.

Connor, Ralph, pseud. [Charles William Gordon]

The rock and the river; a romance of Quebec. 377p. D c. N. Y., Dodd, Mead \$2
War and love in the stormy days on the Canadian border just before the War of 1812.

Cornett, William N.

Spanish commercial correspondence and technicalities etc.; 5th ed., rev. 177p. S (Hossfeld's ser.) [31] Phil., P. Reilly \$1.35

Cumming, Sir John, ed.

Modern India; a co-operative survey. 310p. (bibl. footnotes) maps (pt. col.), diagrs. D '31 [N. Y.] Oxford \$1.50

Articles, contributed by Englishmen, which describe the various aspects and conditions of life in modern India.

Davis, Watson, ed.

Science today; a layman's handbook of recent discoveries; by various eminent men of science. 319p. il. D [c. '31] N. Y., Harcourt \$2.50

Forty-seven brief talks by outstanding scientists giving the latest information on progress in the scientific world.

De La Mare, Colin, comp.

They walk again; an anthology of ghost stories; introd. by Walter De La Mare. 469p. D [c. '31] N. Y., Dutton \$2.50

Algernon Blackwood, Lord Dunsany, Ambrose Bierce, Edith Wharton, E. F. Benson and Oliver Onions are among the authors whose ghost stories are included.

Dinwiddie, Courtenay

Child health and the community. 80p. (4p. bibl.) il., diagrs. O c. N. Y., Commonwealth Fund \$1

An interpretation of cooperative effort in public health.

Dog studies [introd. by Martin Freeman]. various p. il. (col.) Q (Studio painting ser. 6) '31 N. Y., Rudge bds. \$2

Cumming, William Murdoch, and others.

Systematic organic chemistry; 2nd ed. 579p. il. O '31 N. Y., Van Nostrand \$3

Dixey, R. N.

The farmer's business; comparative conditions in part of south Oxfordshire in 1923 and 1929. 27p. O '31 N. Y., Oxford 35c.

Donnelly, Harold I.

Measuring certain aspects of faith in God as found in boys and girls, fifteen, sixteen, and seventeen years of age. 118p. (5p. bibl.) diagrs. O c. Phil., Westminster Press pap., \$1.50

Durrenberger, Joseph Austin
Turnpikes; a study of the toll road movement in the middle Atlantic states and Maryland. 188p. (15p. bibl.) O c. Valdosta, Ga., Author, 1517 Williams St. \$2.50; pap. \$2

Ebersale, J. Franklin
Bank management; a case book. 636p. O (Harvard problem b'k ser.) '31 N. Y., McGraw-Hill \$5

Ellehaugen, Martin
The position of Bernard Shaw in European drama and philosophy. 390p. O '31 N. Y., G. E. Stechert pap. \$5

Erskine, John
Unfinished business. 347p. D [c. '31] Ind., Bobbs-Merrill \$2.50
After Dick Ormer had been killed in an automobile accident he was afraid to enter the Golden Gate because in life he had failed to fulfil his intentions—cheating his partner, seducing a girl—so he returned to life to complete them.

Ervine, St. John Greer
The first Mrs. Fraser; a novel. 327p. D c. N. Y., Macmillan \$2.50
A novelization of the author's successful comedy of the same name.

Ewing, Cortez A. M., and Dangerfield, Royden J. [comps.]
Documentary source book in American government and politics. 843p. O [c. '31] Bost., Heath \$3.48

Fantin, Lorna
Everybody's book of numbers; a numerology. 143p. diagr. D c. N. Y., Brewer, Warren & Putnam \$1.50
The science of numbers and its application to everyday life.

Fauconnier, Henri
Malaisie; tr. by Eric Sutton. 271p. O c. N. Y., Macmillan \$2
This story of French rubber planters in Malay won the Goncourt Prize for 1930.

Feldman, Rabbi Abraham Jehiel
"Hills to climb"; eight discourses. 128p. S '31 Hartford, Conn., Beth Israel Pulpit, 145 Ballard Dr. bds. \$1.50

Ferris, Helen Josephine [Mrs. Albert B. Tibbets], comp.
Five girls who dared; the girlhood stories of five courageous girls as told by themselves. 270p. il. (pors.) O c. N. Y., Macmillan \$2.50
Selections from the autobiographies of Amelia Earhart, Louise de Koven Bowen, Josephine De Mott Robinson, Elisabeth Marbury and Marie, Grand Duchess of Russia. For girls in their teens.

Feuer, Rabbi Leon Israel, and Glazer, Rabbi B. Benedict
The Jew and his religion. 167p. (bibl.) D c. N. Y., Bloch Pub. Co. \$1.25
A guide for Confirmation and high school classes.

Economio, Constantin von
Encephalitis lethargica; its sequelae and treatment; tr. and adapted by K. O. Newman. 200p. il. O (Oxford medical pub'n) '31 N. Y., Oxford \$6

Gall, Ellen M.
My wild days are over; a musical mock wedding in one act, to be done as a pantomime or as a pianologue. 8p. D c. '31 San Francisco, Banner pap., 35 c.

Fothergill's (Mr.) plot. 385p. D [c. '31] N. Y., Oxford \$2.50
Mr. Fothergill is the proprietor of an old English coaching inn. He formulated the plot of a short story and persuaded eighteen writers to write stories based on this same plot, each in his individual style and chosen setting. Among the writers whose stories appear in the book are Thomas Burke, G. K. Chesterton, Frank Swinnerton, Sheila Kaye-Smith and Rebecca West.

Foulke, Roy A.
The commercial paper market. 282p. (bibl. footnotes) il., map, diagrs. O [c. '31] N. Y., Bankers Pub. Co. \$5
An analysis of commercial paper from the viewpoints of the bank, the concern needing funds, and the note broker.

Franck, Harry Alverson
Vagabonding down the Andes; being the narrative of a journey, chiefly afoot, from Panama to Buenos Aires. 623p. il., map (col.) O (Star dollar b'ks) [c. '17] Garden City, N. Y., Garden City Pub. Co. \$1

Franklin, Benjamin
The ingenious Dr. Franklin; selected scientific letters of Benjamin Franklin; ed. by Nathan G. Goodman. 255p. front. (por.), diagrs. O c. Phil., Univ. of Pa. Press bds. \$3
These letters, some of which have never been published before, reveal the great and ingenious mind of Benjamin Franklin.

Fritz, Charles A.
Method of argument. 395p. (bibl.) D '31 N. Y., Prentice-Hall \$2.50

Geiringer, Arthur, M.D.
Common sense health; rev. ed. 233p. D (Internat'l life underwriters lib.) '31 N. Y., F. S. Crofts \$2

Goldberg, Rosamond W.
Occupational diseases in relation to compensation and health insurance. 280p. (12p. bibl.) O (Studies in hist., economics and public law, no. 345) '31 N. Y., Columbia Univ. Press \$4.50

Gottshall, Franklin H.
Simple colonial furniture. 124p. il., diagrs. Q [c. '31] Milwaukee, Bruce Pub. Co. \$2.50
Instructions for making furniture in colonial style.

Great masters in color; 4 v. 16p. ea. il. (col.) O [n. d.] Bost., Hale, Cushman & Flint pap. \$1, ea., set bxd.
Each volume contains sixteen reproductions of a painter's work, a short introduction and notes on the pictures. Vermeer, Botticelli, Raphael and Turner are the painters presented.

Grey, Vivian
Jazz Fran; a love story. 249p. D [c. '31] N. Y., Chelsea House 75 c.

Gill, Everett, D.D.
Europe and the Gospel. 174p. il. D [c. '31] Richmond, Va., Foreign Mission B'd., So. Bapt. Convention, Box 1595 75 c.; pap., 50 c.

Grain Futures Administration
Corn futures; volume of trading, open commitments, and prices from January 3, 1921, to December 31, 1929. 202p. diagrs. O (U. S. Dept. of Agri., statistical bull. no. 34) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 35 c.

Gribble, Francis Henry

Emperor and mystic; the life of Alexander I of Russia. 291p. (bibl. note) il. (pors.) O [c.'31] N. Y., Dutton \$5
A biography of Alexander I, son of the insane Emperor Paul, and himself Emperor of Russia during the Napoleonic Wars.

Grose, Parlee C.

The problem of vertical flight. 128p. il., diagrs. T [c.'31] McComb, O., General Pub. Co. \$1.50
A discussion of helicopters and autogiros.

Haines, Lynn, and Haines, Dora B.

The Lindberghs. 307p. front. (por.) O [c.'31] N. Y., Vanguard \$2.50
An account of the forbears of Colonel Lindbergh—of his grandparents, his father and his own boyhood. Lynn Haines, a close friend of Representative Lindbergh, died before the book was finished and it was completed by his wife.

Hanna, Frank W., and Kennedy, Robert C.

The design of dams. 455p. il. O '31 N. Y., McGraw-Hill \$5

Harper, Theodore Acland, and Harper, Winifred Mary Hunter-Brown

Windy island. 318p. front. (col.), map D c. Garden City, N. Y., Doubleday, Doran \$2
A story of the early days of New Zealand, for older boys and girls.

Harris, Joel Chandler [Uncle Remus, pseud.]

Joel Chandler Harris, editor and essayist; miscellaneous literary, political and social writings; ed. by Julia Collier Harris. 443p. il. O c. Chapel Hill, N. C., Univ. of N. C. Press \$4

The hitherto uncollected writings, originally published in the Atlanta *Constitution* and other newspapers, of the author of the famous Uncle Remus books.

Hart, Francis Russell

The siege of Havana, 1762 [lim. ed.]. 54p. (bibl. footnotes) il., maps Q c. Bost., Houghton \$4, bxd.

An account of the event that marked the end of Spanish supremacy in the New World, based on original sources and illustrated from old prints.

Harvey, Basil Coleman Hyatt

Simple lessons in human anatomy. 434p. il. (pt. col.) O [c.'31] Chic., Amer. Medical Ass'n, 535 N. Dearborn St. \$2

Hobson, John Atkinson

Poverty in plenty. 90p. D '31 N. Y., Macmillan \$1.25

Hahn, Herman, J.

"He stirreth up the people"; the social implications of the teachings of Jesus. 217p. il. D [c.'31] Buffalo, N. Y., Salem Evangelical Brotherhood, 23 Calumet St. pap., \$1

Hamlin, Mary P.

The trouble with the Christmas presents; comedy in prologue and one act. 36p. D [c.'31] N. Y., S. French pap., 35 c.

Harp, Adrian V.

It isn't being done; a comedy in one act. 23p. D c.'31 San Francisco, Banner Play Bur. pap., 35 c.

Hart, John L. Jerome: Kingery, Elinor Eppich

Fourteen thousand feet; a history of the naming and early ascents of the high Colorado peaks; 2nd ed.: A climber's guide to the high Colorado peaks. 68p. (bibl. footnotes) il., map O c. Denver, Colorado Mountain Club pap., apply

Horace [Quintus Horatius Flaccus]

Horace; rendered in English verse by Alexander Falconer Murison. 439p. D '31 N. Y., Longmans \$4

Horse studies [introd. by Martin Freeman]. various p. il. (col.) Q (Studio painting ser., 5) '31 N. Y., Rudge bds. \$2

Horton, George

Poems of an exile. 276p. il. D [c.'31] Ind., Bobbs-Merrill \$2

Poems by a former diplomatic officer of the United States in cities of Greece, Turkey and Hungary.

Howes, Raymond F., comp.

Debating. 192p. (5p. bibl.) S [c.'31] Bost., Heath \$1

The essentials of argumentation with emphasis on their practical application, for secondary schools.

Hughes, Elinor

Famous stars of filmdom (women). 351p. il. (pors.) D [c.'31] Bost., L. C. Page \$2.50, bxd.

Sketches of the lives and careers of fifteen movie actresses by the motion picture editor of the Boston *Herald*.

Hultman, Helen Joan

Murder in the French Room. 271p. diagr. D c. N. Y., Mystery League 50 c.

A woman was murdered as she stood on the fitting stand of the French Room in a large department store.

Hurt, Huber William

Goals; the life of Knute Rockne; introd. by Lowell Thomas. 271p. il. D [c.'31] N. Y., Murray B'k Corp., 25 W. 45th St. \$1.50
Written for boys.

Jenkins, Oliver

The sky is falling. 338p. front. D (St. Botalph Soc. b'k) [c.'31] Bost. [L. C. Page] \$2

The sophisticated, kaleidoscopic life of a Boston reporter, and what happened when he fell in love.

Johnson, Edwin Lee

Latin words of common English. 335p. (2p. bibl.) D [c.'31] Bost., Heath \$2

A study of English words of Latin derivation that are commonly used, designed as a supplementary textbook for Latin courses.

Karsten, Karl

Scientific forecasting; its methods and application to practical business and to stock market operations. 278p. diagrs. D [c.'31] N. Y., Greenberg \$4

A practical exposition of economic and stock market statistical forecasting for the general reader.

Horgan, Josephine M.

The story of lighting. 27p. (bibls.) O (Teachers' lesson unit ser., no. 22) [c.'31] N. Y., Teachers College, Columbia Univ. pap., 25 c.

Howard, Harry N.

Military government in the Panama Canal Zone. 62p. (2p. bibl.) T c. Norman, Okla., Univ. of Okla. Press 50 c.

Jenner, Edward

The note-book of Edward Jenner in the possession of the Royal College of Physicians of London; introd. on Jenner's work as a naturalist by F. D. Drewitt. 49p. O (Oxford medical pub'n) '31 N. Y., Oxford \$1.25

Kellett, E. A.

Like shackles of iron; a study of economic conditions, cause, remedy, organization plan. 66p. front. (por.) O c.'31 Minn., Author, 112 Lumber Exch. pap., 35 c.

Kearney, Paul William, ed. and il.
More solitaire; including games for two or more players. 94p. D [c. '31] N. Y., Cape & Smith bds. \$1
Instructions for playing some card games.

Keep, Rosalind A.
Fourscore years; a history of Mills College [lim. numbered ed.]. 152p. il. O c. Mills College P. O., Cal., Author, Mills Coll. bds. \$3
The story of the first woman's college in the Far West.

Kellogg, Eliza
Ninety lessons in English. 140p. D [c. '31] Los Angeles, Wetzel Pub. Co. \$1.50

King, Edith M.
Fifty hints and helps in character education. 48p. (bibs.) S [c. '31] [Painesville, O., Educational Supply Co.] \$1.25

King, Julius
The Indian nugget. 229p. il. O [c. '31] N. Y., W. J. Black \$1.75
The adventure of Dawson Parker with the Ojibway Indians of Canada told for boys and girls.

Kohler, Kaufmann
Studies, addresses, and personal papers. 608p. (13p. bibl., bibl. notes) O c. N. Y., Bloch Pub. Co. \$4
Essays on the Jewish religion.

Langsdorf, Alexander S.
Principles of direct-current machine; new 4th ed. 586p. il. D (Electrical engineering texts) '31 N. Y., McGraw-Hill \$4.50

Larrimore, Lida, pseud. [Lida Larrimore Turner]
Mulberry Square. 290p. D (Popular copyrights) [c. '30] N. Y., Grosset 75 c.

Layer, Henry G.
The comfort of assurance; a drama of domestic relations, and, The noblest Roman of them all [plays]. 57p. D [c. '31] Bost., Christopher Pub. House \$1.25

Leakey, L. S. B.
Stone Age culture of the Kenya colony. 288p. O '31 N. Y., Macmillan \$9

Le Bert, Mae V., comp.
The sandman: his Japanese stories; foreword by Mrs. Larz Anderson. 145p. il. D (Sandman ser.) [c. '31] Bost., L. C. Page \$1.75
Japanese fairy tales and legends for small children.

Leiding, Mrs. Harriette Kershaw
Charleston; historic and romantic. 293p. il., maps O c. Phil., Lippincott \$3.50
The history of Charleston, S. C. from its settlement up to its recent unwilling acceptance of "Yankee" ideas.

Leon, Leon I.
The crucible; a play in four acts. 126p. D [c. '31] Bost., Christopher Pub. House \$1.50

Lobingier, John Leslie
How big is your world? a course plan for young people of high school age; leader's b'k. 75p. (bibl., bibl. footnotes) O [c. '31] Bost., Pilgrim Press pap., 85 c.; student's b'k, 60 c.

Little, Frances
Early American textiles. 283p. (4p. bibl.) il. O (Century lib. of American antiques) [c. '31] N. Y., Century \$4
A study of all the American textile industries to the mid-19th century and also the textiles of foreign manufacture used in the homes of the early colonists, by the Assistant Curator of Decorative Arts in the Metropolitan Museum.

Long, Ray
An editor looks at Russia; one unprejudiced view of the land of the Soviets. 123p. D c. N. Y., Ray Long & Richard R. Smith \$1
The author describes what he saw in Russia during a two months' sojourn in 1930.

Louwyck, Joseph-Henri
La nouvelle épopee; ed. by Henriette Moussiegt Dickman and Adolphe-Jacques Dickman. 227p. front. (por.), map S (Heath's modern lang. ser.) [c. '31] Bost., Heath \$1
A French novel about the aftermath of the World War, edited for use in second-year college classes.

Lucas, A.
Forensic chemistry and scientific criminal investigation; 2nd ed. 324p. (bibs., bibl. footnotes) O '31 [N. Y., Longmans] \$6

Lucas, Edward Verrall
A wanderer in Rome; 3rd ed. rev. 263p. il. (pt. col.) map D [c. '31] Phil., Lippincott \$3

Lurie, Rose G.
The great march; post-Biblical Jewish stories. 238p. il. O c. Cin., Dept. of Synagogue and School Extension \$1.25
For little children.

Lyons, Kennedy
The vagabond Scouts, or, The adventures of Duncan Dunn. 280p. il. D [c. '30, '31] Bost., L. C. Page buck., \$1.75
The adventures of some Boy Scouts while improving Piketown.

McAdoo, William Gibbs
Crowded years; the reminiscences of William G. McAdoo. 552p. il., map, diagrs. O c. Bost., Houghton \$5; lim. signed ed. \$12.50
These reminiscences of a former Secretary of the Treasury and Director-General of Railroads throw interesting side-lights on the Wilson administration and the eventful years of the World War.

McCourtie, William Bloss
Where and how to sell manuscripts; a directory for writers; 6th ed. rev. 523p. D [c. '19-'31] Springfield, Mass., Home Correspondence School \$3.50

MacIver, Robert Morrison
Society; its structure and changes. 585p. (13p. bibl., bibl. footnotes) diagrs. O c. N. Y., Ray Long & Richard R. Smith \$5
An analysis of the influences today which are transforming the city, the family, the church, the economic order and the state.

Mackall, Lawton
Portugal for two. 367p. (5p. bibl.) il., maps O c. N. Y., Dodd, Mead \$3.50
Adventures sight-seeing in a country unspoiled by tourists.

Massingham, Dorothy
Washed ashore; a farcical comedy in one act. 23p. diagr. S (French's acting ed., no. 1052) c. '31 N. Y., S. French pap., 35 c.

Margueritte, Paul, and Margueritte, Victor

Poum; aventures d'un petit garçon; ed. by Louis A. Roux and Hélène Roux Wodehouse. 201p. (bibls.) il. S (Heath's modern lang. ser.) [c. '31] Bost., Heath 76 c.
A French reader for classes in secondary schools.

Mason, Josephine Dwight and O'Brien, Gertrude E.

A practical reader for adults; b'ks 1 and 2. 140p.; 162p. il., D [c. '31] Bost., Heath 72 c.; 76 c.

The essentials of English for illiterate foreign-born adults, who have had no education in their native languages.

Modern book-illustration in Great Britain and America.

144p. il. (pt. col.) Q '31 N. Y., Rudge \$4.50; pap., \$3

An analysis of modern book-illustration by F. J. Harvey Darton, with many reproductions of distinctive illustrative work.

Morton, David, comp.

Six for them. 17p. D [c. '31] Amherst, Mass., Poetry Soc. of Amherst Coll. bds. \$1

Six poems about animals, by Ralph Hodgson, James Stephens, William Butler Yeats and David Morton.

Nash, Ogden

Free wheeling; il. by Soglow. 100p. D c. N. Y., Simon & Schuster \$1.75

More humorous verse by the author of "Hard Lines."

Newberry, Clare

Herbert the lion. [il. by the author]. no p. il. (col.) obl. O c. [N. Y.], Brewer, Warren & Putnam bds. \$2

A picture story-book for children about Sally, who had a lion cub that grew and grew.

Newman, William Herrick

Reflections [verse]. 93p. front. (por.) O [c. '31] Bost., Badger \$2

Nisenson, Samuel, and Parker, Alfred

Minute biographies; intimate glimpses into the lives of one hundred and fifty famous men and women. 160p. il. Q [c. '31] [N. Y.], Grosset \$1

Brief, one-minute biographies.

Noel, Sybille

The magic bird of Chomo-Lung-Ma; tales of Mount Everest, the Turquoise Peak. 310p. il. O c. Garden City, N. Y., Doubleday, Doran \$3.50

Tibetan stories about the demons and spirits who guard Mount Everest from strangers.

O'Brien, Kate

Without my cloak. 48ip. il. O c. Garden City, N. Y., Doubleday, Doran \$2.50

A story of an Irish family of the 19th century.

Nat'l Electric Light Ass'n

The electric light and power industry in the United States; with chapters on the electric railway and gas industries, and an up-to-date bibliography of public utility references; rev. to January 1, 1931. 188p. (8p. bibl.) il., diagrs. Q [c. '31] N. Y., Author, 420 Lexington Rve. pap., \$1.75

New hymnal for Christian youth; a song-book for use in young people's societies, the Sunday school, and all church services. no p. O [c. '31] Bost., Internat'l Soc. of Christian Endeavor 35 c.; 25 c.

Paulsen, Irwin G.

It is to share; a guide to stewardship education in the local church; prepared especially for the use of

O'Brien, John S.

Byrd's dogs; sledging at the South Pole in picture strip. no p. il. (col.) obl. S [c. '31] Chic., Thos. S. Rockwell 75 c.

Omar Khayyam

Rubáiyat of Omar Khayyam; a new metrical version rendered into English from various Persian sources by George Roe. 126p. il. O '31, c. '06-'31 Chic., Laidlaw Bros. \$1.50

Formerly published by A. C. McClurg & Co. and the Dodge Publishing Co.

Ozenfant, Amedee

Foundations of modern art; tr. by John Rodker. 338p. il., diagrs. O '31 N. Y., Brewer, Warren & Putnam \$5

A French artist's theories of aesthetics in accord with modernity.

Packard, Frank Lucius

The Gold Skull murders. 303p. D (Crime club) [c. '31] Garden City, N. Y., Doubleday, Doran \$2

Ronald Ward pursues a dangerous killer through the islands of Malay to Singapore.

Paget, R. L., pseud. [Frederic Lawrence Knowles], comp.

Cap and gown; some college verse (fourth ser.) 401p. S [c. '31] Bost., L. C. Page \$2

A selection of poems that have appeared in American college publications since 1902, when the third series was published.

Parrish, Herbert

What is there left to believe? 277p. D [c. '31] N. Y., Holston House, Sears \$2.50

An optimistic treatment of modern religious belief, which gains from science a conception of an Infinite Power.

Patch, Edith Marion

Holiday Hill. 135p. il. D c. N. Y., Macmillan \$2

Telling children about the plants, animals and birds of a New England hill.

Pennell (Joseph); introd. by Malcolm C. Salaman.

24p. il. obl. O (Modern masters of etching no. 28) '31 N. Y., Rudge bds. \$2

Polack, William Gustave

The story of Luther. 164p. il. D '31 St. Louis, Concordia Pub. House 60 c.

Porter, Edna, comp.

Double blossoms. 96p. front. (por.) D c. N. Y., Lewis Copeland bds. \$2

An anthology of poems about Helen Keller.

Portfolio of Currier and Ives, A.

16p. il. (col.) F '31 Garden City, N. Y., Doubleday, Doran \$5, portfolio

Methodist Episcopal churches. 141p. (bibls.) D [c. '31] N. Y., Methodist B'k pap., 50 c.

Phelps, D. M.

Effect of the foreign market on the growth and stability of the American automobile industry. 180p. (bibl. footnotes) diagrs. O (Mich. business studies, v. 3, no. 5) c. Ann Arbor, Mich., Univ. of Mich. pap., \$1.50

Pire, Rev. Lionel E.

The heart of a young man, or, Talks on personal purity to boys. 77p. T '31 N. Y., F. Pustet Co. pap., 25 c.

Porter, Esther Church

Life lines [verses]. 46p. D [c. '31] [Oakland, Cal., Goodhue Pr. Co., 1537 Webster] pap., apply

Pratt, Alice Day
Animals of a sagebrush ranch; il. by Kurt Wiese. 208p. il. (pt. col.) O [c. '31] Chic., Rand, McNally \$2.50
Stories of the many different animals, both wild and tame, on a western ranch homestead.

Pringle, Ralph W.
The psychology of high-school discipline. 374p. (3p. bibl.) D [c. '31] Bost., Heath \$1.60
A psychological approach to the control of behavior of high school pupils.

Putnam, David Binney
David sails the Viking trail. 163p. il. D c. N. Y., Brewer, Warren & Putnam \$1.75
David was second in command of the *Jahala*, the schooner in which five men retraced the trail of Leif Ericsson.

Redford, Arthur
The economic history of England (1760-1860). 230p. (7p. bibl., bibl. footnotes) D (Economic hist. of Great Britain) '31 N. Y., Longmans \$1.40

Richards, Mrs. Laura Elizabeth Howe
Stepping westward. 415p. il. O c. N. Y., Appleton bds. \$3
The autobiography of the daughter of Julia Ward Howe, telling of the family's many literary friends and of journeys to New York and travels in Europe, many years ago.

Robinson, Eliot Harlow
The scarred hand; a story of unusual complications, coincidences and consequences. 371p. il. D [c. '31] Bost., L. C. Page \$2
A story of crime and romance.

Rodier, Paul
The romance of French weaving. 373p. il. (pt. col.) O c. N. Y., Stokes \$10, b'xd
A history of weaving and textiles in France from Gallic days to the middle of the 19th century, by the head of the great House of Rodier, internationally known manufacturers of hand-woven fabrics.

Saint-Mandé, Wilfred
Sons of Cain. 509p. D [c. '31] N. Y., Coward-McCann \$2.50
A personal record of the author's four years of fighting in the English Army during the World War.

Salzman, Maurice
Plagiarism; the art of stealing literary material. 284p. O '31 Los Angeles, Parker, Stone & Baird Co. \$3.50

Sampson, Mrs. Emma Speed [Nell Speed, pseud.]
Miss Minerva goin' places. 327p. il. D [c. '31] Chic., Reilly & Lee \$1.25
Another "Miss Minerva" story, telling of her trip to New York.

Posson, R. J., and Hotis, Ralph P.
Care of milk utensils on the farm. 10p. il., diagr. O (Farmers' bull. no. 1675) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 5c.

Quaintance, A. L., and Siegler, E. H.
Insecticides, equipment, and methods for controlling orchard insect pests. 94p. il., diagrs. O (Farmers' bull. no. 1666) '31 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap., 25c.

Savage, George, and Peltret, Edouard
Fresh from California; a breezy-comedy in three acts and one set. 72p. D c. '31 San Francisco, Banner Play Bur. pap., 50c.

Skilbeck, D.
The marketing of farm produce; pt. 3, Hops. 59p. O '31 N. Y., Oxford 85c.

Scarlett, Roger, pseud. [Evelyn Page and Dorothy Blair]
Cat's paw. 319p. diagr. D (Crime club) [c. '31] Garden City, N. Y., Doubleday, Doran \$2
Which one of his heirs killed eccentric Martin Greenough in his Boston mansion, just after his announcement of the changing of his will?

Schmidt, Peter, M.D.
The conquest of old age; methods to effect rejuvenation and to increase functional activity; tr. by Eden and Cedar Paul. 364p. il., diagrs. O '31 N. Y., Dutton \$5
A documented study of the development of modern medicine in regard to retardation or conquest of old age.

Scholes, Percy Alfred
A miniature history of opera, for the general reader and the student. 69p. D '31 N. Y., Oxford buck. 75c.

Schuyler, George Samuel
Slaves today; a story of Liberia. 290p. D c. N. Y., Brewer, Warren & Putnam \$2.50
A novel centering upon the unjust and cruel exploitation of Liberia and its people by their Negro officials.

Secret of the Golden Flower (The); a Chinese book of life; tr. and explained by Richard Wilhelm; with a European commentary by C. G. Jung [tr. by Cary F. Baynes].
160p. il. O '31 N. Y., Harcourt \$3.75
A German scholar's translation and explanation of an ancient Chinese manuscript treating of mystical philosophy, with the comments of C. G. Jung, who finds it a link between Eastern mysticism and the conclusions of his own school of modern psychology.

Sherrod, Julian
Scapegoats. 138p. D c. N. Y., Brewer, Warren & Putnam bds., \$1.50
This plea for the divorcement of banking from security flotation was first published by the author himself.

Slater, George A.
The hills of home; American life pictured in New England in the last half of the nineteenth century. 48p. il. S c. N. Y., Rudge bds. \$1.50

Snell, Roy Judson
An Eskimo Robinson Crusoe. 206p. il. (col. front.) D [c. '31] Chic., Reilly & Lee \$1
The story of Kituk, a boy marooned in the icy wasteland of the North. For boys and girls.

Starling, Sydney George
Elements of electricity and magnetism. 352p. il., diagrs. D '31 N. Y., Longmans fab. \$2.40

Spalding's official basketball guide; containing the official rules as codified and adopted by the Joint Basketball Rules Committee, 1931-32. 278p. il. S (Spalding's athletic lib., no. 700 X) c. '31 N. Y., Amer. Sports Pub. Co. pap., 25c.

Spira, J. Jacques
The causation of chronic gastro-duodenal ulcers; a new theory. 78p. O (Oxford medical pub'ns) '31 N. Y., Oxford \$2.50

Stewart, Anna Bird
This way to Fairyland; a play in one act. 38p. D [c. '31] N. Y., S. French pap., 30c.

Stewart, George, comp.
Dedication: an anthology of the will of God [verse]. 178p. D c. N. Y., Ass'n Press pap., \$1

Stewart, Donald Ogden

Rebound; a comedy in three acts. 95p. il., diagrs. D (French's standard lib. ed.) c. 29-'31 N. Y., S. French pap. 75 c.

Tarbell, Harlan E.

Fun with chalk talk. 108p. il. S [c. '31] Chic., T. S. Denison & Co. bds. \$1

Theisen, W. W., and Leonard, Sterling Andrus

Real life stories and literary selections; bk. 2. 630p. il. D '31 N. Y., Macmillan \$1.12

Theobald, J. J.

Personality and personalysis. 222p. D '31 N. Y., Prentice-Hall \$2.50

Troeltsch, Ernst

The social teaching of the Christian churches; 2 v.; tr. by Olive Wyon; introd. by Charles Gore, D.D. 1019p. (bibl. footnotes) O (Halley Stewart pub'n, I) '31 N. Y., Macmillan \$12

The first English translation of a well-known German religious work.

Van Metre, Thurman William

Tramps and liners. 338p. il., map, diagrs. O c. Garden City, N. Y., Doubleday, Doran \$3

The history of the ships that carry on the business of ocean transportation.

Verpilleux, Emil Antoine [and Brackett, Anna Speed]

The picture book of houses. 64p. il. (pt. col.) Q (Macmillan picture b'ks.) c. N. Y., Macmillan \$2

Pictures and text which tell children how people live and have lived in various parts of the world.

Villiers, Alan J.

Whaling in the frozen South; new ed. 302p. il., maps O '31 Ind., Bobbs-Merrill \$3

Wagner, Richard

My life; new i.v. popular-priced ed. 911p. front. O '31, c. '31 N. Y., Dodd, Mead \$5

Wallace, Edgar

On the spot. 313p. D (Crime club) [c. '30-'31] Garden City, N. Y., Doubleday, Doran \$2

The story of Chicago gangsters which was produced in play form in this country.

Wallace, Philip B., and Dunn, William Allen

Colonial churches and meeting houses; Pennsylvania, New Jersey and Delaware. 304p. il., diagrs. F (Colonial architecture in old Phil. ser. v. 3) '31 N. Y., Architectural B'k Pub. Co. \$20

Tapsell, H. J.

Creep of metals. 285p. diagrs. O '31 N. Y., Oxford \$12

Towle, Carolyn

Safety education. 17p. (bibls.) O (Teachers' lesson unit ser., no. 13) [c. '31] N. Y., Teachers College, Columbia Univ. pap., 25 c.

Two unemployment insurance debates; Resolved: that the several states should enact legislation providing for compulsory unemployment insurance. 106p. (bibls.) O [c. '31] N. Y., Noble & Noble pap., \$1

Useful information about lead. 111p. il. (pt. col.), diagrs. D [c. '31] N. Y., Lead Industries Ass'n, 420 Lexington Ave. 50 c.

Walter, Ellery

High hats and low bows; foreword by William Lyon Phelps. 222p. il. O N. Y., Putnam \$3

The author of "The World on One Leg" relates his adventures in Europe where he met and talked with Mussolini, Lloyd George, Pope Pius XI and many other leaders.

Warren, Raymond

Abe Lincoln, Kentucky boy; il. by the author. 205p. il., map O [c. '31] Chic., Reilly & Lee \$1.50

The story of Lincoln's boyhood.

Wells, Rosalie

Covered bridges in America; foreword by Charles S. Whitney. 135p. il. O c. N. Y., Rudge \$7.50

Accounts of the covered bridges still in use in twenty-five states, with many photographs.

Whipple, Guy Montrose, ed.

The thirtieth yearbook of the National Society for the Study of Education; pt. 2, The textbook in American education. 372p. (15p. bibl.) O c. Bloomington, Ill., Public School Pub. Co. buck., \$2.50

Wilenski, Reginald Howard

French painting. 382p. il. (pt. col.) O [c. '31] Bost., Hale, Cushman & Flint \$7.50

An outline of French painting from the primitives to the present, giving the characteristics of the different schools, lists of the representative works of the painters and where they may be seen today, and copiously illustrated.

Will, Allen Sinclair

Education for newspaper life. 314p. D c. Newark, N. J., Essex Press \$3

An account of the origin, development and stabilization of instruction in journalism in New Jersey, in which Rutgers University and the New Jersey Press Association have coöperated.

Willets, Eliza

No errant wind. 309p. D [c. '31] N. Y., Sears \$2

In an unguarded moment Roger Mason confesses her love for Lindsay, husband of her best friend.

Willison, George F.

Here they dug gold. 312p. il., map O [c. '31] N. Y., Brentano's \$4

The story of the pioneer prospectors and gold miners of Colorado in the second half of the 19th century.

Wiltsee, Ernest Abram

The pioneer miner and the pack mule express. 122p. il., maps Q (Special pub'n no. 5) '31 San Francisco, Calif., Historical Soc., 609 Sutter St. \$4

Walker, Vera E.

Paternoster tales. 96p. (bibl. note) D [n.d.] [N. Y., Macmillan] pap., 40 c.

"Wellcome" photographic exposure calculator handbook and diary, 1932. 236p. il., diagrs. nar. T [n.d.] N. Y., Burroughs Wellcome & Co., 75 c.

Williams, Eda Carter

The magic shoe; a puppet play in three acts. 10p. D (Junior League plays) [c. '31] N. Y., S. French pap., 50 c.

Wright, Samson

Applied physiology; 4th ed. 552p. il. O (Oxford medical pub'n) '31 N. Y., Oxford \$5.50

Young people's relationships; a manual for leaders. 74p. (2p. bibl.) D [c. '31] Bost., Pilgrim Press pap., 75 c.

Winkler, John Kennedy

Incredible Carnegie; the life of Andrew Carnegie (1835-1919) 307p. il. O [c. '31] N. Y., Vanguard \$3.50
A biography of the great steel magnate who, from a humble start in Scotland, died one of the world's richest men.

Woodson, James Clay

Electric heating. 133p. il., diagrs. D (Blue-b'ks N. 153) [c. '31] Scranton, Pa., Internat'l Textb'k Co. fab., \$1.50

Worthington, Josephine, and Matthews, Catherine Victoria

Our clothing. 256p. il. D (Our everyday

needs) [c. '31] Dansville, N. Y., F. A. Owen Pub. Co. 96 c.

The story of the materials used in clothing, their manufacture and distribution, for the elementary grades.

Wright, Quincy, ed.

Unemployment as a world problem. 269p. D [c. '31] Chic., Univ. of Chic. Press \$3

The lectures delivered on the Harris Foundation, 1931, at the University of Chicago—"An Economic Analysis of Unemployment" by John Maynard Keynes, "World-Unemployment and Its Problems" by Karl Pribram, "International Coöperation and Unemployment" by E. J. Phelan.

Title Index to The Weekly Record

Does not include the material listed in smaller type

Affective consciousness, The. Britan, H. H. *Macmillan* \$3
Animals of a sagebrush ranch. Pratt, A. D. *Rand, McNally* \$2.50
Aztec chief, The. Canavarro, M. *Christopher Pub. House* \$1.50
Bank management. Ebersole, J. F. *McGraw-Hill* \$5
Bible, The. \$3.50 *Univ. of Chic. Press*
Byrd's dogs. O'Brien, J. S. *75c.* *Thos. S. Rockwell*
Camera secrets of Hollywood. Bruce, R. C. *Camera Secrets Pub. Co.* \$1.75; \$1.25
Cap and gown. Paget, R. L. *\$2 L. C. Page*
Cat's paw. Scarlett, R. *\$2 Doubleday, Doran*
Charleston. Leiding, H. K. *\$3.50 Lippincott*
Child health and the community. Dinwiddie, C. *\$1 Commonwealth Fund*
Chinese jar, The. Bausam, R. L. *\$2 Badger*
Collected poems of Richard Burton, The. *\$3 Bobbs-Merrill*
Colonial churches and meeting houses. Wallace, P. B. *\$20*
Architectural B'k. Pub. Co.
Comfort of assurance, The. Layer, H. G. *Christopher Pub. House* \$1.25
Commercial paper market, The. Foulke, R. A. *\$5 Bankers Pub. Co.*
Common sense health. Geiringer, A. *\$2 F. S. Crofts*
Conquest of old age, The. Schmidt, P. *\$5 Dutton*
Covered bridges in America. Wells, R. *\$7.50 Rudge*
Crowded years. McAdoo, W. G. *\$5; \$12.50 Houghton*
Crucible, The. Leon, L. I. *\$1.50 Christopher Pub. House*
David sails the Viking trail. Putnam, D. B. *\$1.75 Brewer, Warren & Putnam*
Debating. Howes, R. F. *\$1 Heath*
Design of dams, The. Hanna, F. W. *\$5 McGraw-Hill*
Documentary source book in American government and politics. Ewing, C. *\$3.48 Heath*
Documents of Catherine the Great. Catherine II *\$5 Macmillan*
Dog studies. *\$2 Rudge*
Double blossoms. Porter, E. *\$2 Lewis Copeland*
Early American textiles. Little, F. *\$4 Century*
Economic history of England, The. Redford, A. *\$1.40 Longmans*
Editor looks at Russia, An. Long, R. *\$1 Ray Long & Richard R. Smith*
Education for newspaper life. Will, A. S. *\$3 Essex Press*
Electric heating. Woodson, J. C. *\$1.50 Internat'l. Textb'k. Co.*
Elements of electricity and magnetism. Starling, S. G. *\$2.40 Longmans*
Emperor and mystic. Gribble, F. H. *\$5 Dutton*
Eskimo Robinson Crusoe, An. Snell, R. J. *\$1 Reilly & Lee*
Eugénie, Empress of the French. Aubry, O. *\$3.50 Lippincott*
Everybody's book of numbers. Fantin, L. *\$1.50 Brewer, Warren & Putnam*
Famous stars of filmdom. Hughes, E. *\$2.50 L. C. Page*
Fifty hints and helps in character education. King, E. M. *\$1.25 Educational Supply Co.*
First Mrs. Fraser, The. Ervine, S. G. *\$2.50 Macmillan*
Five girls who dared. Ferris, H. J. *\$2.50 Macmillan*
Forensic chemistry and scientific criminal investigation. Lucas, A. *\$6 Longmans*
Fothergill's (Mr.) plot. *\$2.50 Oxford*
Foundations of modern art. Ozenfant, A. *\$5 Brewer, Warren & Putnam*
Fourscore years. *\$3 R. A. Keep*
Free wheeling. Nash, O. *\$1.75 Simon & Schuster*
French painting. Wilenski, R. H. *\$7.50 Hale, Cushman & Flint*
Fun with chalk talk. Tarbell, H. E. *\$1 T. S. Denison & Co.*
Garfield (James A.), party chieftain. Caldwell, R. G. *\$5 Dodd, Mead*
Gingerbread Man, The. Coleman, Mrs. S. N. *\$2.50 John Day*
Goals. Hurt, H. W. *\$1.50 Murray B'k. Corp.*

Gold Skull murders, The. Packard, F. L. \$2 *Doubleday, Doran*
 Golden tales of New England. Becker, M. L. \$2.50 *Dodd, Mead*
 Great march, The. Lurie, R. G. \$1.25
Dept. of Synagogue and School Extension
 Great masters in color; 4v. \$1 ea. *Hale, Cushman & Flint*
 Harris (Joel Chandler), editor and essayist. Harris, J. C. \$4 *Univ. of N. C. Press*
 Herbert the lion. Newberry, C. \$2 *Brewer, Warren & Putnam*
 Here they dug the gold. Willison, G. F. \$4 *Brentano's*
 High hats and low bows. Walter, E. \$3 *Putnam*
 Hills of home, The. Slater, G. A. \$1.50 *Rudge*
 "Hills to climb." Feldman, A. J. \$1.50 *Beth Israel Pulpit*
 History of the United States, A; v. 1. Carman, H. J. \$4 *Heath*
 Holiday Hill. Patch, E. M. \$2 *Macmillan*
 Horace; rendered into English verse. \$4 *Longmans*
 Horse studies. \$2 *Rudge*
 Incredible Carnegie. Winkler, J. K. \$3.50 *Vanguard*
 Indian nugget, The. King, J. \$1.75 *W. J. Black*
 Ingenious Dr. Franklin, The. Franklin, B. \$3 *Univ. of Pa. Press*
 Jazz Fran. Grey, V. 75 c. *Chelsea House*
 Jew and his religion, The. Feuer, L. I. \$1.25 *Bloch Pub. Co.*
 Ladies of the jury. Ballard, F. 75 c. *S. French*
 Land of the Takatu. Becker, B. \$1.50 *Reilly & Lee*
 Latin words of common English. Johnson, E. L. \$2 *Heath*
 Legal psychology. Burtt, H. E. \$6 *Prentice-Hall*
 Liberal Party in America, The. Church, S. H. \$1.50 *Putnam*
 Lincoln (Abe), Kentucky boy. Warren, R. \$1.50 *Reilly & Lee*
 Lindberghs, The. Haines, L. \$2.50 *Vanguard*
 Little dramas of old Bakersfield. Blodget, R. M. \$2.50 *Carl A. Bundy Quill & Press*
 Magic bird of Chomo-Lung-Ma, The. Noel, S. \$3.50 *Doubleday, Doran*
 Malaisie. Fauconnier, H. \$2 *Macmillan*
 Method of argument. Fritz, C. A. \$2.50 *Prentice-Hall*
 Miniature history of opera, A. Scholes, P. A. 75 c. *Oxford*
 Minute biographies. Nisenson, S. \$1 *Grosset*
 Miss Minerva goin' places. Sampson, E. S. \$1.25 *Reilly & Lee*
 Modern book-illustration in Great Britain and America. \$4.50; \$3 *Rudge*
 Modern India. Cumming, J. \$1.50 *Oxford*
 More solitaire. Kearney, P. W. \$1 *Cape & Smith*
 Mosby's Night Hawk. Clarke, C. \$1.50 *Reilly & Lee*

Mulberry Square. Larrimore, L. 75 c. *Grosset*
 Murder in the French Room. Hultman, H. J. 50 c. *Mystery League*
 My life. Wagner, R. \$5 *Dodd, Mead*
 My Russian venture. Chesterton, Mrs. C. E. \$2.50 *Lippincott*
 Ninety lessons in English. Kellogg, E. \$1.50 *Wetzel Pub. Co.*
 No errant wind. Willets, E. \$2 *Sears*
 Nouvelle épopée, La. Louwyck, J. \$1 *Heath*
 Occupational diseases in relation to compensation and health insurance. Goldberg, R. W. \$4.50 *Columbia Univ. Press*
 On the spot. Wallace, E. \$2 *Doubleday, Doran*
 Our clothing. Worthington, J. 96 c. *F. A. Owen Pub. Co.*
 Pennell (Joseph). \$2 *Rudge*
 Personality and personalysis. Theobald, J. J. \$2.50 *Prentice-Hall*
 Picture book of houses, The. Verpilleux, E. A. \$2 *Macmillan*
 Pioneer miner and the pack mule express. The. Wiltsee, E. A. \$4 *Historical Soc.*
 Plagiarism. Salzman, M. \$3.50 *Parker, Stone & Baird Co.*
 Plays, skits and playets. Brown, A. M. \$1.50 *Christopher Pub. House*
 Poems of an exile. Horton, G. \$2 *Bobbs-Merrill*
 Portfolio of Currier and Ives, A. \$5 *Doubleday, Doran*
 Portugal for two. Mackall, L. \$3.50 *Dodd, Mead*
 Position of Bernard Shaw in European drama and philosophy, The. Ellehange, M. \$5 *G. E. Stechert*
 Poum. Margueritte, P. 76 c. *Heath*
 Poverty in plenty. Hobson, J. A. \$1.25 *Macmillan*
 Practical reader for adults, A; b'ks. 1 and 2. Mason, J. D. 72 c.; 76 c. *Heath*
 Principles of direct-current machines. Langsdorf, A. S. \$4.50 *McGraw-Hill*
 Principles of electrical engineering. Blalock, G. C. \$4 *McGraw-Hill*
 Problem of vertical flight, The. Grose, P. C. \$1.50 *General Pub. Co.*
 Problems in business statistics. Brown, T. H. \$5 *McGraw-Hill*
 Psychology of high-school discipline, The. Pringle, R. W. \$1.60 *Heath*
 Queen Elizabeth. Anthony, K. S. \$1 *Garden City Pub. Co.*
 Real life stories and literary selections; bk. 2. Theisen, W. W. \$1.12 *Macmillan*
 Rebound. Stewart, D. O. 75 c. *S. French*
 Reflections. Newman, W. H. \$2 *Badger*
 Rock and the river, The. Connor, R. \$2 *Dodd, Mead*
 Romance of French weaving, The. Rodier, P. \$10 *Stokes*
 Ruba'iyat of Omar Khayyam. Omar Khayyam. \$1.50 *Laidlaw Bros.*
 Sandman, The: his Japanese stories. Le Bert, M. V. \$1.75 *L. C. Page*
 Scapegoats. Sherrod, J. \$1.50 *Brewer, Warren & Putnam*

Scarred hand, The. Robinson, E. H. \$2 *L. C. Page*
 Science today. Davis, W. \$2.50 *Harcourt*
 Scientific forecasting. Karsten, K. \$4 *Greenberg*
 Searching for pirate treasure in Cocos Island. Campbell, M. \$2 *Stokes*
 Secret of the Golden Flower, The. \$3.75 *Harcourt*
 Seventh sin. Baines, J. \$2 *Sears*
 Siege of Havana, The. Hart, F. R. \$4 *Houghton*
 Simple colonial furniture. Gottshall, F. H. \$2.50 *Bruce Pub. Co.*
 Simple lessons in human anatomy. Harvey, B. \$2 *Amer. Medical Ass'n*
 Six for them. Morton, D. \$1 *Poetry Soc. of Amherst Coll.*
 Sky is falling, The. Jenkins, O. \$2 *L. C. Page*
 Slaves today. Schuyler, G. S. \$2.50 *Brewer, Warren & Putnam*
 Social teaching of the Christian churches, The. Troeltsch, E. \$12 *Macmillan*
 Society. MacIver, R. M. \$5 *Ray Long & Richard R. Smith*
 Sons of Cain. Saint-Mandé, W. \$2.50 *Coward-McCann*
 Spanish commercial correspondence and technicalities, etc. Cornett, W. N. \$1.35 *P. Reilly*
 Stepping westward. Richards, L. \$3 *Appleton*
 Stone Age culture of the Kenya colony. Leakey, L. \$9 *Macmillan*
 Story of Luther, The. Polack, W. G. 60 c. *Concordia Pub. House*
 Studies, addresses, and personal papers. Kohler, K. \$4 *Bloch Pub. Co.*
 Supervision of religious education. Chave, E. J. \$2.50 *Univ. of Chic. Press*
 Swinging the censer. Bell, K. M. \$2.75 *Lloyd E. Smith*
 They walk again. De La Mare, C. \$2.50 *Dutton*
 Thirtieth yearbook of the National Society for the Study of Education, The; pt. 2. Whipple, G. M. \$2.50 *Public School Pub. Co.*
 Tramps and liners. Van Metre, T. W. \$3 *Doubleday, Doran*
 Turnpikes. \$2.50; \$2 *J. A. Durrenberger*
 Unemployment as a world problem. Wright, Q. \$3 *Univ. of Chic. Press*
 Unfinished business. Erskine, J. \$2.50 *Bobbs-Merrill*
 Vagabond Scouts, The. Lyons, K. \$1.75 *L. C. Page*
 Vagabonding down the Andes. Franck, H. A. \$1 *Garden City Pub. Co.*
 Wanderer in Rome, A. Lucas, E. V. \$3 *Lippincott*
 Wanted for murder. Charteris, L. \$2 *Doubleday, Doran*
 Whaling in the frozen South. Villiers, A. J. \$3 *Bobbs-Merrill*
 What is there left to believe? Parrish, H. \$2.50 *Holston House, Sears*
 What makes the wheels go 'round. Bock, G. E. \$2.50 *Macmillan*
 What we Jews believe. Cohon, S. S. \$1.25 *Dept. of Synagogue and School Extension*
 Where and how to sell manuscripts. McCourtie, W. B. \$3.50 *Home Correspondence School*
 White (Stanford). Baldwin, C. C. \$3.50 *Dodd, Mead*
 Windy island. Harper, T. A. \$2 *Doubleday, Doran*
 Without my cloak. O'Brien, K. \$2.50 *Doubleday, Doran*

Old and Rare Books

Frederick M. Hopkins

THE sale of the library of a Massachusetts collector, comprising modern first editions of American and English authors, by the Chicago Book & Art Auctions, Inc., on October 27 and 28 seems to have gone well for these times. There was very little rare material but the more ordinary first editions seemed to find a ready market. A few lots and the prices realized were the following: Bennett's "The Old Wives' Tale," 1908 backstrip blistered and faded, \$86; Bridges'

"The Testament of Beauty," 1929, limited to 50 autographed copies, \$76; Butler's "Erewhon," 1872, rubbed and soiled, \$41; Cabell's "Jurgen," 1919, \$39; Willa Cather's "April Twilights," 1903, \$67; Conrad's "Almayer's Folly," 1895, \$71; Eggleston's "The Hoosier Schoolmaster," 1883, \$25; Chaucer's "Canterbury Tales," 4 vols., 4to, half morocco, 1929, printed by the Golden Cockerel Press, \$80; Jeffries', "The Story of My Heart," 1883, \$25; Melville's "Moby-Dick," 1930, lim-

ited edition printed by the Lakeside Press, \$75; the complete issue of the Limited Editions Club from Vol. I, October, 1929, to Vol. XII, September, 1930, 12 vols., \$110; Tarkington's "Monsieur Beaucaire," 1900, \$48; and Mr. Wells's "Love and Mr. Lewisham," 1900, \$70.

THE most important sale of the season up to this date will be held by the American Art Association-Anderson Galleries, Inc., on November 19 and 20, when selections from the library of the late Gifford Cochran, with important additions, will be dispersed. The outstanding items include a valuable and unusual collection of autograph letters, and presentation copies of Nathaniel Hawthorne's first editions; Sir William Howe's orderly books for 1776 and 1777, lost records of the Revolution; rare and important autographs including an extra-illustrated copy of Irving's "Life of Washington"; books from the library of Charles Lamb with lengthy inscriptions by him. The Hawthorne first editions, the property of Miss Rebecca Manning, include a presentation copy of Peter Parley's "Universal History," Boston, 1837; presentation copies of "Twice Told Tales," 1837; "The Gentle Boy," 1839; "Mosses from an Old Manse," 2 vols., 1846; "The Scarlet Letter," 1850; "The House of Seven Gables," 1851; "The Blithedale Romance," 1852; "A Wonder-Book for Boys and Girls," 1853; "Tanglewood Tales," 1853; "The Marble Faun," 2 vols., 1860; and "Our Old Home," 1863. This is, we believe, the most important group of Hawthorne material ever offered for sale.

GABRIEL WELLS, rare book dealer of New York and London, is the owner of Sir James M. Barrie's manuscript of "The Little Minister," perhaps the author's most valuable manuscript. The manuscript of "Better Dead," a far less popular work, sold for £2,400 at auction in London. The price paid for the manuscript of "The Little Minister" is not known, but is destined to be of unique interest. Mr. Wells acquired the original proof sheets of the book last winter and, believing that the author might well enjoy seeing them again, he wrote asking if he might send them. Mr. Wells was invited to call and bring them. Before Mr. Wells

rang the Barrie bell, he had acquired the 404 pages—86 short of the original 490 pages when it was finished in January, 1891. Before the visit was over Mr. Barrie promised Mr. Wells to write again the missing pages. One thing that bothered Mr. Wells was where to procure paper similar to that used more than forty years ago, but Mr. Barrie solved the problem quite easily, for it seems that he still uses the identical paper stock on which "The Little Minister" was written. The manuscript is now complete, 404 pages written 1890 and 1891, and 86 pages in 1931. In the two score years that have passed Barrie's writing seems to have lost none of its neatness, though it is a shade more angular, and the words noticeably larger.

SOME of Emile Zola's correspondence, 4446 letters to be exact, has been deposited in the Bibliothèque Nationale. Many of them are valuable contributions to the literary history of his time because they contain criticisms of his best works. Letters have been found, written by Sainte-Beuve, Alphonse Daudet and Octave Mirabeau, who was a supporter of Zola's campaign during the famous "Dreyfusian" political quarrel. Even nationalists like François Coppé and Paul Bourget never ceased to write to him affectionately and to express their friendship for him. Yet, on the whole, the literary point of view is dominant, and one sees, for example, that Hippolyte Taine suggested the idea of "Rougon-Macquart" to the powerful novelist by expressing the opinion that a book should "be a group portrait, a mirror of the whole society." He was continually advising him to enlarge his outlook. It was about then, in 1868, that Zola started to get together the material which he was to use in writing his "Natural and Social History of a Family During the Second Empire," which was to contain no less than twenty volumes.

IN these days when there is such widespread interest in typography, the current catalog, "Books from Famous Presses, Fifteenth to Twentieth Century," issued by Maggs Bros., of London, is of timely interest. It is the usual quarto size, contains 228 pages with index, and includes 1,249 lots. It is divided into two parts, Part I, fifteenth century presses; Part II,

sixteenth to twentieth century presses. In the first part the presses of Germany, Italy, France, Spain, England and Portugal are included; in the second part, Germany, Italy, France, Netherlands, Spain, England, Portugal, United States, Paraguay, Peru, Mexico, Canada, East India and Philippines. The catalog contains much that is rare and costly, but there are many finely printed modern books at very moderate prices.

IN a letter to the London *Times*, Byrne Hackett, president of the Brick Row Book Shop, Inc., writes: It will be a matter of interest for some of your readers to know that the collection of books formerly the property of Rupert Brooke, which we purchased on July 7, 1931, at Messrs. Sotheby's sale (Lot No. 253), has been sold by us *en bloc* to Dartmouth College Library where it is intended to preserve the collection intact. The catalog description contained these words: "The books now offered comprise the whole of Rupert Brooke's personal library, and no other considerable collection can come up for sale."

IN a recent article in the New York *Sun* Wilbur Macey Stone expressed the opinion that America's inland and coastal bookshops are still a pleasant hunting ground for collectors of children's books, of English origin as well as American. The number of collectors of juvenilia at work is increasing, but the field is by no means overcrowded. If the supply of particular books is exhausted, there are nevertheless discoveries to be made. Mr. Stone is always making them, always finding new and rare items that previous searchers have overlooked, and they contribute constantly to the large collection he has in his home at East Orange, N. J.

ACOPY of one of the rarest of Shelley's early publications, entitled, "Proposals for an Association of Those Philanthropists Who Are Convinced of the Inadequacy of the Moral and Political State of Ireland to Produce Benefits, Which Nevertheless Are Attainable to Accomplish Its Regeneration," was discovered recently in a private library in Dublin. It is dated 1812. The tract has been sold by Sotheby's to an English collector. It is the only copy known to be in private hands.

Two others are recorded, belonging respectively to the Bodleian Library at Oxford and to the Henry E. Huntington Library in California.

G. WILLIAM MOTT, Soule College, New Orleans, La., is preparing a bibliography of Charles Gayarre, historian, born in New Orleans in 1805 and died in 1895. Mr. Mott would appreciate seeing any letters from or about Gayarre and also any bibliographical data that any of our readers possess. He promises that any material submitted to him will be treated with the utmost care and returned to the owners immediately upon examination.

HARRY R. WARFEL, 2,013 Yale Station, New Haven, Conn., is writing a biography of James Gates Percival, 1795-1856, the scholar-poet whom Whittier commended thus: "God pity the man who does not love the poetry of Percival." Mr. Warfel would like to hear from readers who know the location of any material relating to Percival, such as letters from or about the poet, references to him in diaries, and any other information germane to his undertaking.

NEWS that a private collector had purchased at auction for considerably more than 100,000, a paper copy of the Gutenberg Bible, of which only forty-one copies are known to exist, surprised London's book world recently, says an A.P. dispatch of the New York *Times*. The volume was understood to have reposed in a Continental library for more than a century and to be in splendid condition. A paper edition of the Bible sold in New York a short time ago for \$106,000 and a real vellum copy for \$50,000. The Gutenberg Bible was the first book produced from movable type and required five years to print.

Auction Calendar

Wednesday and Thursday evening, November 18th and 19th, at 8 o'clock. The library of a Massachusetts collector, including rare and important first editions of modern American and English authors, limited and signed editions, etc. (Items 500.) Chicago Book and Art Auctions, Inc., 410 South Michigan Ave., Chicago, Ill.

Thursday and Friday, November 19th and 20th, at 8:15. A noteworthy collection of rare sporting books, autographs, Hawthorne presentation copies, valuable collectors' books from Shakespeare to the present time, and colored plate books. (Items 445.) American Art Association, Anderson Galleries, Inc., 30 East 57th St., New York City.

Catalogs Received

Atlases and maps from the fifteen to the twentieth century (No. 542; Items 1940.) Francis Edwards Ltd., 83 High St., Marylebone, London, W. 1, England.

Auctores Graeci et Latini, original texte, Uebersetzungen und Erklaerungsschriften Griechischer und Lateinischer Klassiker. (No. 778; Items 2226.) Joseph Baer & Co., Hochstrasse 6, Frankfort A. M., Germany.

Autograph letters by literary and historical celebrities of England, France and Germany, including an important series of Napoleonic items, also association books and part of the library of the late T. P. O'Connor. (No. 827.) Henry Sotheran, Ltd., 43, Piccadilly, London, W. 1, England.

Autographs. (No. 270; Items 500.) John Heise, 410 Onondaga Bank Bldg., Syracuse, N. Y.

Books on farming and country life. (No. 998; Items 197.) James Tregaskis & Son, 66 Great Russell St., London, W. C. 1, England.

Books of medical interest. (No. 161; Items 217.) Lathrop C. Harper, 8 West 40th St., New York City.

Books on Utah, Mormons and by Utah authors. (No. 317; Items 611.) Shepard Book Co., 408 South State St., Salt Lake City, Utah.

Books, principally first editions of English and American authors, including a few manuscripts and autograph letters. (No. 35; Items 759.) Edgar H. Wells & Co., Inc., 602 Madison Ave., New York City.

English books printed in England, Scotland and Ireland and on the Continent, 1475-1640. The Rosenbach Co., 1320 Walnut St., Philadelphia, 15 East 51st St., New York City.

Etchings of 1931, including Samuel Chamberlain, Decaris, Sears, Gallagher, Arthur W. Hall, Norma B. Hall, Hans Kleiber, George C. Wales, Yngve Edward Soderberg. Goodspeed's Book Shop, 7 Ashburton Place, Boston, Mass.

First editions. (No. 230; Items 418.) James F. Drake, Inc., 114 West 40th St., New York City.

First editions. (No. 79; Items 797.) Dawson's Bookshop, Wilshire and Grand Sts., Los Angeles, Cal.

First editions. Charles Book Service, 765 Sixth Ave., New York City.

First editions of American authors and first American printings of English authors. (Items 406.) Caspar, Krueger, Dory Co., 772 North Water St., Milwaukee, Wis.

First editions and rare books. (No. 4; Items 206.) Philip C. Duschnes, 507 Fifth Ave., New York City.

First editions and rare books. (No. 1; Items 264.) Milton Gray's Book Studio, 218 East 52nd St., New York City.

First editions of twentieth century authors. (No. 270.) Casanova, 2611 North Downer Ave., Milwaukee, Wis.

Greek and Latin authors, works in classical archaeology, history, and antiquities, philosophy, the drama, etc. (No. 21.) B. H. Blackwell, Ltd., 50 Broad St., Oxford, England.

High spots and other rare American first editions. (No. 10; Items 105.) Gelber, Lilenthal, Inc., 335 Sutter St., San Francisco, Cal.

Lincolniana. (No. 7; Items 50.) Van Norman Book Co., 1415 Howett St., Peoria, Ill.

Literature and literary biography. (No. 37; Series No. 4; Items 1112.) Argosy Book Stores, Inc., 45 Fourth Ave., New York City.

Gravures Francaises et Anglaises en couleurs et en noir Livres illustres du XVIIIe Siecle. (Items 181.) Librairie Ancienne Ulrico Hoepli, Galleria De Christoforis, Milan, Italy.

Miscellaneous books. (Items 284.) Paul Elder & Co., 230 Post St., San Francisco, Cal.

Modern first editions, including some very desirable American high spots. (No. 7; Items 208.) The Book Shop of Benjamin Hauser, 60 East 42nd St., New York City.

Philosophie. (No. 53; Part 1; Items 1193.) M. Edelmann, Hauptmarkt 3 und Krelingstrasse 28, Nuremberg, Germany.

Polish books. (No. 12.) The Polish Book Importing Co., Inc., 38 Union Square, New York City.

Rare books, manuscripts, prints, paintings and antiquities. (No. 82; Items 140.) Newman F. McGirr, 1704 Manning St., Philadelphia, Pa.

Rare books and first editions. (No. 200; Items 360.) Goodspeed's Book Shop, 7 Ashburton Place, Boston, Mass.

Religious books. (No. 102.) Blessing Book Stores, Inc., 63 Adams St., Chicago, Ill.

Remainders and overstocks of American and English publishers. (No. 99; Items 310.) Dauber & Pine Bookshops, Inc., 66 Fifth Ave., New York City.

Sciences psychiques. (No. 45.) Emile Nourry, 69 Rue des Ecoles, Paris 53, France.

The South, including books, maps, prints and manuscripts relating to the southern parts of the United States from the period of discovery to the present day. (No. 208; Items 1086.) Goodspeed's Book Shop, 7 Ashburton Place, Boston, Mass.

Sporting books. (No. 6.) The Derrydale Press, 127 East 34th St., New York City.

Sporting prints. (No. 7.) The Derrydale Press, 127 East 34th St., New York City.

Unusual, Americana, mainly of the Colonial Period. (Items 714.) The Aldine Book Co., 1873 61st St., Brooklyn, N. Y.

Valuable books, pamphlets and serials on insects. (No. 32.) John D. Sherman, Jr., 132 Primrose Ave., Mt. Vernon, N. Y.

Western Americana, including items unique and intriguing, notable first editions of English and American authors, bibliography, collecting and famous presses, antiquarian and modern rare books, collected sets, important manuscripts. (No. 24.) Paul Elder & Co., 230 Post St., San Francisco, Cal.

RECENT BOOKS ABOUT BOOKS

THE BOOKMAN'S GLOSSARY

By John A. Holden

A Compendium of Information Relating to the Production and Distribution of Books. Revised and Enlarged ed. \$2.00.

THE CARE AND REPAIR OF BOOKS

By H. M. Lydenberg and John Archer

The authors are on the staff of the New York Public Library. \$2.00.

PRIVATE PRESSES AND THEIR BOOKS

By Will Ransom

A Record of that fascinating field of publishing which has made so many contributions to scholarship and to fine bookmaking. \$15.00.

PUBLISHING AND BOOKSELLING

By Frank Arthur Mumby

A history from the earliest times to the present day. Illustrated. \$6.00.

Regular trade discount on the above.

R. R. BOWKER CO., 62 W. 45th St., New York City

The Weekly Book Exchange

How to use "Books Wanted" and "For Sale"

TERMS: Under "Books Wanted" (a service for booktrade only) 15c. a line to subscribers, no charge for address; to non-subscribers, 20c. a line, charge for address.

Under "Books for Sale" (not restricted) 15c. a line to subscribers, 20c. to non-subscribers. All other classifications 20c. a line. Bills rendered monthly.

Write plainly on one side of paper. The Weekly is not responsible for typographical errors. Illegible "wants" ignored. Each title must begin

on a separate line except grouped titles by one author. Objectionable books excluded when noted. If books wanted were originally published in a foreign language, state whether original or translation is desired.

In answering state edition, condition and price including transportation.

Give your name and address.

Credit responsibility of advertisers is not guaranteed but space in the columns will be denied to dealers who misuse it.

A SUGGESTION

In preparing lists of "Books Wanted" for insertion, be careful to put name of author *first*, then the title. Uniformity helps in getting prompt quotations.

Publishers' Weekly.

BOOKS WANTED

ABBEY BK. SHOP, Box 144, LORAIN, OHIO
See past six months *Publishers' Weekly*.

ALCOVE BK. SHOP, 936 B'WAY, SAN DIEGO, CAL.
Shakespeare. Ed. Clarke. Harper. Vol. 2 only.
Wells. God the Invisible King.
My Bookhouse. Vol. 2 only.
Norton. Ten Men of Money Island.

ANTIQUE BK. SHOP, 1024 W. 7TH, LOS ANGELES
World Almanac. 1904, 1908, 1909 & previous.
Geographic Mags. Mar., 1919. 10 copies.

D. APPLETON & Co., 35 W. 32ND ST., N. Y.
Tatterley. Tom Gallon.

APPROVED-B'KS STORE, 1721 SPRING GARDEN ST.,
PHILADELPHIA
The Great Prophecies. G. H. Pember.

ARCHWAY BK. STORE, 47 N. 9TH ST., PHILA.
Baron Trigault's Vengeance, File 113. Gabarian.
Links and Circles, or, Atlantic Restored. Lesley.

ARGOSY BK. STORES, 45 FOURTH AVE., N. Y.
Pratt. Psychology of Religious Belief. 1907.
Leuba. Psychological Study of Religion.
Sawyer. Firearms in Amer. Hist.—Revolvers.
Phillips. Circumstantial Evidence.

ARGUS BOOK SHOP, 333 S. DEARBORN, CHICAGO
Night Life of the Gods. Thorne Smith. 1st ed.
Thackeray. Vanity Fair. Limited Eds. Club ed.
Pearl White. Just Me. Doubleday, Doran.
Cummings. Tulips and Chimneys.
Wind in the Rose Bush. Wilkins Freeman.

ARKANSAS BK. EXCH., 807 MAIN, LITTLE ROCK,
ARKANSAS
Sales, A. E. Accountants Handbook. Roland
Press Co. Late ed.

A. ASHER & Co., BEHRENSTR. 17, BERLIN, W.8,
GERMANY

Lindberg. Background of Swedish Emigration
to the U. S.
L. Carnovale. Why Italy Entered Into the Great
War.

AUGUSTANA BK. CONCERN, ROCK ISLAND, ILL.
Wm. B. Bizzell. The Social Teachings of the
Jewish Prophets.
Pascal. Thoughts.

W. M. BAINS, 1713 CHESTNUT ST., PHILADELPHIA
Chambers. Maid at Arms.

G. A. BAKER & Co., 247 PARK AVE., NEW YORK
Fox. A Cumberland Vendetta. Harper. 1896;
The Kentuckians. Harper. 1898; Crittenden.
Scribner. 1900; Following the Sun-
Flag. Scribner. 1905; Little Shepherd of
Kingdom Come. 1903; In Happy Valley.
Scribner. 1917.

BAKER & TAYLOR Co., 55 FIFTH AVE., N. Y.
Abbott. Pericles and Golden Age of Athens.
Adler. Organ Inferiority.
Angell. The Great Illusion.
Beer. British Colonial Policy.
Bicknell. Territorial Acquisition of U. S.
Bielschowsky. Goethe. Eng. trans. 3 vols.
Buck. Granger Movement.
Burney. Israel's Settlement in Canaan.
Campanella. City of the Sun.
Chesterton. Defense of Nonsense.
Clark. Health Service in Industry.
Coates. Fireside Encyclopedia of Poetry.
Cooper. Last of the Mohicans. Holt ed.
Crane. Old Mother Hubbard Picture Book.
Dos Passos. Facing the Chair.
Dowden. French Revolution and Eng. Liter.
Eaton. Plays and Players. 2.
Edwards. Home Life in France.
Feidel. Training for Librarianship.
Froude. Eng. Seamen of 16th Century.
Gilman. Story of Rome.
Grant. Greece in Age of Pericles.
Grimke. Right on the Scaffold. 2.
Harnblan. Training for Stage.
Harrington. Commonwealth of Oceana.
Hebermann. Business Life in Ancient Rome.
Heirichman. Careers for Women.
Holliday. Booth Tarkington.
Phillips. The Japanese Fairy Tales. Series No. 9.
Katzin. Eight European Plays.
Keary. Dawn of History.
Lamb. Last Essays of Elia.
La Voy. Problems and Projects in Ind. Art. 6.
Moulton. Library Crit. of English-American
Authors. 6 vols.

BAKER & TAYLOR—Continued

Mabie. *Legends Every Child Should Know.*
 Macilister. *Bible Sidelights from the Mound of Gezer.*
 Mecklin. *The Ku Klux Klan.*
 Mills. *Within the Atom.* \$2.00.
 O'Conner. *Broadway Racketeers.*
 One Thousand American Fungi. 2.
 Parkman. *Struggle for a Continent.*
 Phyfe. *5,000 Words Commonly Misspelled.*
 Pratt. *Before Books.*
 Puppe. *Experimental Investigations on the Power Required to Drive Rolling Mills.*
 Robertson. *The Religion of Ancient Israel.*
 Rose. *Copper Work.*
 Ruskin. *Modern Painters.* Longmans.
 Schwickerath. *Jesuit Education.*
 Suderman. *Indian Lily.*
 Sullivan. *How to Work Your Way Through College.*
 Sweetser. *Opportunities in Aviation.*
 Tolstoy. *Private Diary.* 1853-57.
 Life and Times of Tut-Ankh-Amen. Bishara Nahas.
 Valmiki. *Ramayana.*
 Wade. *Indian Fairy Tales.*
 Watts. *The Christian Recovery of Spain.*
 Weaver. *Medicine as a Profession.*
 Wright. *Great Modern French Stories.*
 Zahn. *Introduction to the New Testament.*
 David-Neel. *My Journey to Lhasa.*

W.M. BALLANTYNE, 1421 F, N.W., WASH., D. C.
 Mrs. L. B. Walford. *Troublesome Daughters: The Baby's Grandmother; Cousins.*
 Hallam. *Literary History of Europe.*

BANNER LIBRARY SERVICE, 114 FOURTH AVE., N.Y.
Diary of Otto Braun. Knopf. 1924.

BAPTIST BK. STORE, 517 N. 22ND, BIRMINGHAM, ALABAMA

J. R. Miller. *Secret of Gladness.* Crowell & Co.
 3 copies.

BAPTIST BK. STORE, 223 W. 1ST, OKLAHOMA CITY, OKLA.

Munsey. *Sermons and Lectures.* Vol. 1.

BAPT. S. S. B'D, 161 8TH AVE., N., NASHVILLE, TENN.

Life of Horace Bushnell. T. T. Munger.
 Meaning and Value of Mysticism. Mrs. E. Hermans.

BARNES & NOBLE, 76 5TH AVE., NEW YORK
 Faraday. *Lectures on Chemical History of a Candle.* Ed. by Crookes. 1861.

Taft. *Problems of Normal Adolescence.* Nat'l Comm. Mental Hygiene.

Tyndall. *Faraday as a Discoverer.* Longmans.

Milligan. *Here and There Among Papyri.* Doran.

Lippman. *Liberty and the News.*

Author's Digest. Ed. R. Johnson. Author's Press.
 Vols. 7 & 18.

Pratt. *Pragmatism.* Macmillan.

Russell. *Scientific Method in Philosophy.* Oxford.

BARR BK. SHOP, 22 W. ORANGE, LANCASTER, PA.
 Durant. *Eighty Years History of Mercer Co.*

N. J. BARTLETT & Co., 37 CORNHILL, BOSTON
 Hare, Augustus. *Story of My Life.* 4 vols.

BAY TREE BK. SHOP, 571 DELAWARE AVE., BUFFALO, N. Y.

R. Steele. *One Man.*

The Publishers' Weekly

Weekly Book Exchange

BENNETT BK. STUDIOS, 240 W. 23RD ST., N. Y.
 1640-1812: All 1st eds. American fiction, poetry, drama, sports, juveniles, illus. books, music. Essential items law, history, religion, politics, science, travel, biography, medicine, philosophy. Almanacks to 1759. First Am. eds. English and European classics.
 1812-1840: Essential 1st eds. American poetry, fiction, drama, sports, illus. books—original state or rebound. Firsts Forester sport bks. to 1860.
 1840-1931: Outstanding literary 1st eds. in original bindings only.
 We also buy finely printed Limited and Signed Sets of Standard Authors for rebinding.

BENNINGTON, VT., B'KSHOP, 452 MAIN ST.
 Lewis, Sinclair. 1st eds.
 Plato. Jowett trans. 2nd-hand.

MARION BERLAND, 5 W. 52ND ST., NEW YORK
 Rowlandson. 1st eds. Art of Ingeniously Tormenting.
 Arthur Machen. Manuscripts.
 Unusual Aubrey Beardsley material.
 Vocabula Amatoria.
 Hazlitt. Fine eds.
 Tribune Primer. Denver ed.
 Field. Sharps and Flats. Vol. 1 only.

S. O. BEZANSON, 1 COURT ST., BOSTON, MASS.
 Wallace's Year Book. Vols. 1, 2.

BIOLA BK. ROOM, 536 S. HOPE, LOS ANGELES, CAL.
 Chronology of the Bible. 2 vols.

BEN BLOOMFIELD, 65 UNIVERSITY PL., N. Y.
 Broadway Magazine. Interested in period, 1895-1905.
 Vanity Fair. Interested in period, 1895-1905.

BOOK EXCHANGE, STATION A, TOLEDO, OHIO
 Balzac Library, Daily. Several nos.
 Civil War Songs. Books, or single nos.

BOOK MARK, 33 N. LA SALLE ST., CHICAGO
 Findlay. House Plants.
 Bailey. *Cyclopedia of Horticulture.* 3 vols.

BOOK ROOM, WEST CHESTER, PA.
 Pratt Portraits. Fuller.
 Century Westtown History. Dewees.

BOOK-SHELF, 76 YOUNG HOTEL, HONOLULU, H. T.
 Nicholas Roerich. Himalaya. 24 in col. Brentano.

BOOK SHOP, 103 N. 2ND ST., HARRISBURG, PA.
 Southern Baroque Art. Sitwell.

BOOK SHOP, 319 ESSEX ST., SALEM, MASS.
 Kanis. Culinary Herbs.
 Rohde. Garden of Herbs.
 Smith, F. Hopkinson. *Felix O'Day.*

BOOK SUPPLY Co., 564 W. MONROE ST., CHICAGO
 The Reform of Education. Gentile. Harcourt Brace.

Letters on Early Education Addressed to J. P. Greaves, Esquire. English trans. by Pestalozzi.

Books Wanted—Continued

BOOK SHOP, 4 MARKET SQ., PROVIDENCE, R. I.
Avery Angell. *Genealogy of Descendants of Thomas Angell*. 1872. 2 copies.
O'Neill. *Mourning Becomes Electra*. 1st trade. Maid in Waiting. Galsworthy. 1st Eng. ed.

THE BOOKERY, 1647 WELTON, DENVER, COLORADO
Sewall. *Neither Dead Nor Sleeping*.

BOOKSHOP, 83 SOUTH ST., MORRISTOWN, N. J.
Lenore Williams. *Sandwich Glass*.

C. L. BOWMAN & CO., 118 E. 25TH ST., N. Y.
English Literature in Its Foreign Relations. Laurie Magnus.
Lake George and Lake Champlain; The Mohawk Valley. W. Max Reid.
Rainbow Countries of Central America. Thompson.

MERCY BOYD'S B'KSHOP, 131 W. MAIN ST., WATERBURY, CONN.
Master Key of Electricity. L. Frank Baum.

BRENTANO'S, 63 E. WASHINGTON ST., CHICAGO
Hubbard. Little Journeys Good Men and Great.
Stockley. Virginia of the Rhodesians; April Folly; Wild Honey; The Claw; Leopard in the Bush; Three Farms; Perilous Women.
West Point Days. Major.
Froud. Carlyle's Life, 1834-81.
Fatal Interview. Millay. Ltd. Autog. ed.
Romance of Roguery. Chandler. Part. 1.
History Cook Co., Ill. Goodspeed. 2 vols.
Andreas. History of Chicago. 3 vols.
Desert Mounted Corps. Preston.
Moffet. Trans. of Bible—Old Test. only.
Martineau Year Book. 6 copies.
Pugger Wee. Frisbie.
Friday the 13th. Lawson.
Carter Family of N. C. Richmond. 1914.
Psychology Legal Evidence. Demarest.
Marriage for Two. Knight.

BRENTANO'S, GUGENHEIM, 225-5TH AVE., N. Y.
Americana Encyclopedia. 30 vols.
Bennett. Automatic Writing.
Colville. Mediumship.
Cooper. Methods of Psychic Development.
Cheiro. Language of the Hand.
Crawford. I Walk in Arden.
Camp. Daily Dozen.
Dougherty. Arabia Deserta.
Leat. The Development of Mediumship.
Oxford English Dictionary. 12 or 20 vol. ed.
Sackville-West. Knole.
Spaeth. Barber Shop Ballads.
Shebesta. Among the Forest Dwarfs.
Schmitt. Chronicles of Morea.
Stokes. Isadora Duncan.
Tuttle. Mediumship and Its Laws.
Torday. On the Trail of the Bushongo.
Underwood. Automatic or Spirit Writing.

BRENTANO'S, 1 W. 47TH ST., NEW YORK

After Death.
Alarcon. Capt. Veneno.
At the Moment of Death.
Baum. Father Goose His Book.
Bernheim. Suggestive Therapeutics.
Browning. Buchanans of Pennsylvania.
Bruce. Economic History of Virginia in 17th Century.
Cantela. Moon Harvest.
Chambrun. Shakespeare's Sonnets New Light on Old Evidence.

BRENTANO'S—Continued

Corbett. Life and Battles of James Corbett.
Coulanger. Origins of Property in Land.
Doyle. Valley of Fear.
Ellis. Woman's Way Through Labrador.
Fisher. Outline of Universal History.
Hale. Vermeer of Delft.
Hall. Ship Building Industry in U. S.
Hall. Halo of Grief.
Hardy. Trumpet Major. Old ed. with figure on cover.
Humphrey. Manual of Nursing Medical and Surgical.
James. Sacred Art.
Jellicoe. Grand Fleet, 1914-1916.
Lincoln. Boston Cook Book.
Lockyer. Dawn of Astronomy.
Love Letters of St. John.
Muckey. Natural Method of Voice Production.
Norris. Rich Mrs. Burgoine; Story of Julie Page; Salt; Poor Dear Margaret Kirby.
Pogle. Standard American Speaker.
Ryder. Little Clay Cart.
Schopenhauer. Fourfold Root of Principle of Self Sufficient Reason.
Smith. Daddy's Goodnight Stories.
Smith. Commedia Dell Arte.
Stanton. Songs from the Soil; Comes One with a Song.
Steffins. Shame of City.
Thierry. Formation and Progress of Third Estate in France.
World Master Series. Velasquez.
Wright. Creative Will.

BRENTANO'S, 37 AVE. DE L'OPERA, PARIS, FRANCE
Cruikshank. Popular Misgovernment in the U.S.
5 wanted.

BRENTANO'S, 1322 F ST. N.W., WASH., D. C.
Penhallow. Manual of the North American Gymnosperms. 1907.
Shufeldt. Studies in the Human Form. 1907.
Alexander. Military Memoirs of a Confederate.
Dabney. Life of Stonewall Jackson.
Long. Memoirs of Gen. Lee.
Heindel. Message of the Stars.
O'Reilly. How France Built Her Cathedrals.
Pyle. Life of James J. Hill.
Bartimeus. Naval Papers.
McIlhenny. Wild Turkey and Its Hunting.
Stone & Cram. American Animals.

BRICK CHURCH BK. SHOP, 16 N. HARRISON ST., EAST ORANGE, N. J.
Count Bernstorff. My Three Years in America.

BRICK ROW BK. SHOP, 304 ELM, NEW HAVEN, CT.
Parker. Laments for the Living. 1st ed.
Debows Review; Southern Magazine; The Land We Love; Southern Review; Southern Bivouac; Sou. Quart. Review.
Southern Literary Messenger.

BRICK ROW BK. SHOP, 42 E. 50TH ST., N. Y.
Dickens. Oliver Twist. Green cloth. Carleton ed. N. Y. 1878; Dombey & Son. Boston. 1869. Vol. 1 only.

Huntington. Our Wild Fowl and Waders.
Mayor. Rector's Daughter. 1st English ed.

BRIDGMAN & LYMAN, NORTHAMPTON, MASS.
Eliot. Homage to John Dryden.

M. H. BRIGGS, 506 S. WABASH AVE., CHICAGO
S. C. Foster. Everything by or about, single songs or music, songsters or collections including any of his work, manuscripts, letters, etc.

Weekly Book Exchange

M. H. BRIGGS—Continued

Athenaeum Collection Church Hymns. 1863.
Best prices in quick cash for following:
Western History: Any book, pamphlet, map, view,
manuscript, early magazine or newspaper files
dealing with the pioneer history of any state
west of Pennsylvania.

Overland Journeys to the West.
Narratives of Explorers and Pioneers.
Tales of Indian Fighting and Captivities.
Pony Express, Overland Stages and Mail.
Western Gold Fields and Mining Life.
Cattle Trade, Ranch and Cowboy Life.
Santa Fe Country, Trade and Traders.
Fur Trade and Traders, Mormons.
Rangers, Outlaws, Vigilance Committees.
Railroads, especially to Pacific.
Chicago. Directories, street maps, views, guides,
almanacs, etc., before 1871.
Abraham Lincoln. Autograph material, photogs.,
colored portraits, cartoons, songs, songsters.
Unusual books, pamphlets, broadsides, entirely
by or about Lincoln. Any date or language.
It will pay well to quote anything above.

B-WAY BK. SHOP, 136-69A AMITY ST., FLUSH-
ING, L. I.

Hoppin. Carrot Pomade; Anton House; Two
Compton Boys; Hay Fever; Crossing the
Atlantic.

Bailey. Mr. Fortune Explains.

BRONXVILLE B'KSHOP, 31 PALMER AVE., BRONX-
VILLE, N. Y.

Kellogg. Headquarters Nights.

B'KLYN MUSEUM LIB., EASTERN PARKWAY,
BROOKLYN, N. Y.

Arts & Decorations. Oct. 1929.

Town & Country. Dec. 1930.

J. E. BROOKS. 3 E. 54TH ST., NEW YORK

London, J. Abysmal Brute. Any ed.

Ibsen, H. Archer's trans. 1st eds.

Marx, Karl. Das Kapital. 1st ed.

PHILIP BROOKS, 225 BROADWAY, NEW YORK
Adams, Henry. Education. Washington. 1907.

1st.

Cooper. Gleanings in Italy. 1838. 1st.

Croaker, Croaker & Co. Poems. N. Y. 1819. 1st.

Cronin. Hatter's Castle. 1st English.

Gilbert. All Librettos. 1st eds.; Sweethearts.

Devitt, 35 Rose St., N. Y.; 50 Plays. 1st.

Hanway, Jonas. Book of Travel. Any ed.

Irving. The Alhambra. Phila. 1832. 1st.

Morley. Songs for Little House. 1st.

Piranesi. Architecture of Rome. 1761-9.

Steeves. Francis Bacon. Any ed.

Wright, F. Red Ike. 1st English.

BROWN'S BK. SHOP, 621 STATE, MADISON, WIS.
Fisher. Sonnets to an Imaginary Madonna.

BUFFALO PUBLIC LIBRARY, BUFFALO, N. Y.

Wilson, Woodrow. History of the American
People. Vol. 3 only of Harper 5 vol. ed.
c1901-2.

BURTON'S, 1243 ST. CATHERINE, W., MONTREAL
Masters of the Wilderness. Chicago Historical
Society. University of Chicago Press.

Lillian Whiting. The Adventure Beautiful; After
Her Death.

Fifty Poems of Meleager. Trans. by Walter
Headlam. 1890.

Walter Headlam. A Book of Greek Verse. 1907.
Charles Altschul. The American Revolution in
Our School Text Books.

E. C. BUXBAUM, 1811 E. WOOD PL., MILWAUKEE
National Geographics. 1896-1905.

JOHN BYRNE & Co., WASHINGTON, D.C. (CASH)
Hawaii Session Laws 1927.

Fairweather. Foreign and Colonial Patents.
1911.

Burks. Pleading and Practice for Virginia. 2nd
ed. 1925.

Cowan. Manual of Securities Laws of the United
States 1929.

Richey. Federal Employers Liability Act 1928.

Gregory's Forms (Va. & W. Va.). 2nd ed. 1925.

Warren. History of the American Bar. 1911.

Kale. Summary of the Law of Contracts and
Combination of Trade. 1918.

Federal Anti-Trust Decisions. Vols. 4, 5, 6, any
vol.

Robinson. Patents. 1891. Vol. 1 only.

Lewis. Great American Lawyers. Vol. 1 only.
Decisions of the Commissioner of Patents for the
Years 1905, 1914, 1915, any vol.

Sams & Riley. Bench and Bar in Maryland.

Brainerd. Legal Precedents. Vol. 6 only.

Bispham. Principles of Equity. 7th ed.

BYRON, INC., FISHER BLDG., DETROIT, MICH.

W. P. Hamilton. Stock Market Barometer.
English Cathedrals. Pennell illus.

M. E. CARLTON Co., FLINT, MICHIGAN
Dr. Eliot. Harvard Classics. Set. Secondhand.

CARSON PIRIE SCOTT & Co., BK. DEPT., CHICAGO
Wilson Craig. The City of Purple Dreams. Pub.
Brown & Howell.

CASS-DETROIT B'KSHOPS, 1737 CASS, DETROIT

Jameson. Legends of the Monastic Orders. ed.
Hurl. 1896 or later; Legends of the Ma-
donna. ed. Hurl. 1896 or later.

CAXTON Co., 35 W. 44TH ST., NEW YORK

Milne. When We Were Young. 1st or ltd.;
Now We Are Six. Ltd.

Thoreau; Millay; Cather; Conrad; Carroll. 1sts.
Modern Comedy. Ltd. sgnd. Simon books.
Field; Whitman; Shaw; O'Neill; Dreiser. mss.
Encyclopedia Britannica. 13th ed.
Audubon. Birds.

CENTAUR BK. SHOP, 1224 CHANCELLOR, PHILA.

Edwin Emerson, Jr. Pepys' Ghost. 1900.

Charles Fort. Book of the Damned. 1st ed.

A. F. John. Meditation of an Autograph Collec-
tor. 1902.

Burr MacIntosh. The Little I Saw of Cuba.
1899.

Arthur B. H. Smith. Manifest Destiny.
Sidney A. Witherbee. Spanish American War
Songs. 1898.

D. B. CENTEN'S, O.Z. VOORBURGWAL 101,
AMSTERDAM C., HOLLAND

Chemical Abstracts. 1913-1920 or parts.

CENTRAL BK. Co., 93 NASSAU ST., NEW YORK

Rawle, Wm. Constitution of the U. S. 1825.
Constitut'l Convention Debates, Jnlrs.; Bar Assoc.
Repts.; Law Jnlrs.; early Laws of all States.

C. S. CHAMBERS, 130 W. GENESSEE, SYRACUSE, N.Y.

Madsaye. Modern Reader's Chaucer.

Marlowe. Jew of Malta.

Old Playbills.

Books Wanted—Continued

G. M. CHANDLER, 75 E. VAN BUREN ST., CHICAGO
 Adams. Nature of Law; Gold Standard. Pamphlet.
 Beck. History of Iron.
 Blomfield. French Architecture. Vol. 1.
 Burdette. Modern Temple and Templars; Before He Is Twenty; Gems of Modern Humor; Smiles Yoked with Sighs.
 Chapin. On Etching and Engraving.
 Clews. Fifty Years in Wall Street. 1908.
 Coronado. In Trail Maker Series.
 Crosby. Chicago, Rock Island & Pacific R. R. Co.
 Danforth. Elementary Account of Mechanical Process.
 General Sales or Turnover Taxation.
 Haley. X. I. T. Ranch.
 Harper's Weekly. 5 vols. 1861-5.
 Hindus. Humanity Uprooted. 1st ed.
 Kennedy. Life and History of Villa.
 Lakeside Classics. 1904.
 Photographic Hist. of the Civil War. 10 vols.
 Quaif. Chicago and the Old Northwest.
 Tragedy of Pepperell Hall.
 Welles. Washington Family Genealogy.

CHARLOTTE, N. C., B'KSHOP, 107 E. 4TH ST.
 Ward. Beyond the Gates. H. M.
 Rinehart. 23½ Hours' Leave. Doran.

R. F. CLAPP 52 N. PEARL ST., ALBANY, N. Y.
 Seeler. Cicero at Arpignum. Yale Univ. Press.

ARTHUR H. CLARK CO., GLENDALE, CAL.
 Amer. Hist. Assn. Reports. 1892, 1893, 1905.
 Vol. 2.
 Anderson. Wm. Branch Giles.
 Hall. Hist., Life and Manners in West.
 Johnson. Hist. of Texas and Texans.
 Rose & Britton. Cactaceae. 4 vols.

COBURN LIB., COLORADO COL., COLORADO SPRINGS
 Penhallow, D. B. Manual of North American Gymnosperms.

COLLEGE BK. STORE, LINCOLN, NEBRASKA
 Ten Brink. English Literature to Wycliff.

I. S. COLWELL, 99 GENESEE ST., AUBURN, N. Y.
 Brailford. War Steel and Gold. Harcourt.
 Sawyer. Cherry Valley, N. Y.
 Eager. Orange County, N. Y.

CORNELL CO-OP. SOC., ITHACA, N. Y.
 Fisk. Hotspur.

COUNTING HOUSE, 13 T WHARF, BOSTON, MASS.
 Perry. The Powers That Play. 1st ed.
 Harpers Bazaar. 1885, Mar. 28, Apr. 4, Oct. 31; 1887, Apr. 2; 1890, Feb. 1.
 Harpers Weekly. wrps only. 1883, Feb. 24, Mar. 17; 1884, Dec. 6; 1885, all Jan., Mar. 7, Mar. 14, Apr. 11, Nov. 7; 1886, Dec. 25.
 Write for want list of other magazines.

COUNTRY BK. SHOP, 14 W. PUTNAM AVE., GREENWICH, CONN.

Rackham. Night Before Christmas. Lim. ed.
 Walpole. Judith Paris. Eng. 1st ed.

CRIST BK. SHOP, 381 WABASHA, ST. PAUL, MINN.

Gilbreth. Applied Motion Study.

Riley. Bible of Bibles.

Rogers. Shell Book; Tree Book.

Thompson. Science. Vols. 1, 3. Red cloth.

DALE BK. STORE, 219 S. ILLINOIS, INDIANAPOLIS
 Dillon. History of Ind.
 Dunn. Indiana and Indianians.
 Mark Twain. Mysterious Stranger.
 Early Maps of Indiana, or, Northwest Territory.
 Early Indiana imprints.
 Quote all Indiana material.
 Bancroft. History of Alaska.
 Anything about Soapy Adams.

DANIELS & FISHER STORES CO., BK. DEPT., DENVER, COLO.

Col. House. What Will Happen After. Any ed.

DARTMOUTH B'KSTALL, 265 DARTMOUTH, BOSTON
 Timlow. Cricket.
 Graban & Shimer. American Index Fossils.
 Burr, A. R. Great House in Park. Duffield.

DARTMOUTH COLLEGE LIBRARY, HANOVER, N. H.
 O'Conor. Autobiography of St. Ignatius Loyola.
 Petrie. Personal Religion in Egypt.
 Thompson. Dartmouth College Case.

DAUBER & PINE B'KSHOPS, 66 FIFTH AVE., N. Y.
 Chandler. Romances of Roguery.
 Cooper. Practical Cold Storage. 1914.
 Shepherd. What Fire-Fighters Should Know.
 Sousa, John Philip. Fifth String.

DENHOLM & MCKAY CO., BK. DEPT., WORCESTER, MASS.

Treitzschke. Politics. Scribner.
 H. Spencer. Man Versus the State.
 Industrial Worcester. Chas. G. Washburn. Pub. Davis Press. 3.

DENNEN'S BK. SHOP, 37 E. GRAND RIVER AVE., DETROIT, MICH.

Watson. Philosophy of Kant Explained. Macmillan.

DES FORGES & CO., 143 E. WISCONSIN AVE., MILWAUKEE

Alice Avery. Old American Silver of 17th and 18th Centuries.
 L. P. Smith. Trivia.
 H. H. Thomas. Book of Hardy Flowers.
 Young Woodley—Play form.
 M. A. Richardson. Bible Texts. 1899.
 F. Bond. The Gate of Remembrance.
 Ballantyne. Gorilla Hunters.
 Ring Lardner. Own Your Own Home.
 Huneker. Chopin; Iconoclasts; Franz Liszt; Steeplejack. 1st eds.

DEWITT'S BK. STORE, 620 14TH, OAKLAND, CAL.
 Root & Connelley. Overland Stage.
 England. Darkness and Dawn.
 Hafen. Overland Mail.
 Ward. Thobbing.
 Van der Naillen. Great Secret.
 Kellogg. New Dietetics.
 James. Principles of Psychology. 2 vols.

DEY BROS. BK. SHOP, SYRACUSE, N. Y.
 White. Eighteen Christian Centuries. D. Appleton Co.

DIXIE BUS. BK. SHOP, 81 NASSAU ST., N. Y.
 Finlay. Cost of Mining. 1920 ed.
 MacLeod, Henry Dunning. Elements of Economics.
 Adams, Brooks. Law of Civilization and Decay.

DOLMAN & REYNOLDS, 3331 WILSHIRE, LOS ANGELES, CAL.

Ship Models. Charles Davis. Marine Research.

DOUBLEDAY, DORAN BK. SHOPS, GARDEN CITY, N.Y.
 King. *Faith and Success*.
 Marshall. *Mosses and Lichens*.
 Parsons. *Psychology of Dress*.
 Vardon. *Complete Golfer*.

DOUBLEDAY, DORAN, 526 LEXINGTON AVE., N. Y.
 Sturges. *Appreciation of Sculpture*.
 Hill. *100 Masterpieces of Sculpture*.

DOUBLEDAY, DORAN, 51 E. 44TH ST., NEW YORK
 Rev. Francis Lister Hawks. *The Story of a Penitent*. 1867.
 E. B. D'Auvergne. *Lola Montez*. Brentano.

DOUBLEDAY, DORAN, L. I. LEVEL, PENNSYLVANIA TERMINAL, N. Y.
 B. M. Kelly. *Mary the Mother*.
 C. Patmore. *Rod, Root and Flower*.

DOUBLEDAY, DORAN, 1 WALL ST., NEW YORK
 Lanier. *Century of Banking in N. Y.* 1822-1922.

DOUBLEDAY, DORAN, 310 N. 8TH, ST. LOUIS, Mo.
 Philippini. *International Cook Book*.
 E. V. Cook. *Philosophy of Life*.
 Cather. *Lost Lady*. 1st reg. ed. 2 copies.
 Schnitzler. *Casanova's Homecoming*. Ltd. large paper ed.
 Van Loon. *Old Man Curry*.
 J. Cobb. *Alias Ben Alibi*.
Modern Book Illustrators and Their Work. The Studio. Edited Holme & Halton.

JAMES F. DRAKE, 14 W. 40TH ST., NEW YORK
 Adams. *Mont St. Michel & Chartres*. 1st ed.
 Bromfield. *Green Bay Tree*. 1st ed.
 Brooke. *Death and Burial*. New Haven. 1917.
 Buck. *Good Earth*. 1st ed.
The Colophon. Set. 1930.
 Cory. *Out Where the World Begins*. 1921.
 Davy. *Himalayan Letters*. 1927.
Dictionary of Thought. Pub. Putnam.
 Douglas. *Magnificent Obsession*. 1929. 1st ed.
 Ferber. *Show Boat*. 1st ed.
 Hoe. *Catg. of Early English Books*, N. Y. 1903. Vol. 3.
 Kent. *Story of Maryland Politics*. 1st ed.
 Livingston. *Biblio. of 1st eds. of Charles & Mary Lamb*. 1903.
Nova Legenda Angliae. Ed. by C. Horstmann. 1901. 2 vols.
 Wister. *Life of Grant*. 1st ed.

DRAMA BK. SHOP, 48 W. 52ND ST., NEW YORK
 D'Ennery and Dugue. *Sea of Ice*.
 J. Agate. *Buzz Buzz Essays of Theatre*.
 J. Agate. *Contemporary Theatre*.
 W. Archer and W. E. Lowe. *Dramatic Essays*.
 W. L. Courtenay. *Old Saws and Modern Instances*.
 A. Darbyshire. *Art of Victorian Stage*.
 E. F. Spence. *Our Stage and Its Critics*.
 H. B. Tree. *Thoughts and Afterthoughts*.
 A. B. Walkley. *Dramatic Criticism*.
 A. Symonds. *Studies in Prose and Verse*.

DUKE UNIVERSITY PRESS, DURHAM, N. C.
Adventures of a Fossil Hunter.

DUNSTER HOUSE BKSHOP, 20 SOUTH, CAMBRIDGE, MASS.

Brooke. *Poems*. 1911. 1st ed.
 St. Simon. *Memoirs*. In Eng.

The Publishers' Weekly

Weekly Book Exchange

P. C. DUSCHNES, 507 FIFTH AVE., NEW YORK
 A. P. Herbert. *Tinker Taylor*.
 Anything by or about Faulkner. All titles. 1st eds. only.
 1st eds. of Byrne, Cather, Millay, Faulkner, Robinson, Kent, Dickinson, Frost, O'Neill, Wharton, Hemingway, Lawrence. Early works preferred.
Good American High Spots.
Colophon. Part 2 and 1930 complete.

DUTTONS, INC., 681 FIFTH AVE., NEW YORK
 Quote only books advertised for.
 Astor, John Jacob. *Journey in Other Worlds*.
 Audubon & Havell. *Print of Wild Turkey*.
 Bernheim, B. B. *Impressions*.
 Boyajian, L. C. *Armenian Legends and Poems*.
 Caffin, Charles H. *Story of French Painting*.
 Carroll. *Alice Through the Looking-Glass*. Ten illus. Full calf binding; *Alice's Adventures Underground*. 1st ed. with black endpaper.
 Catlin. *Indian Portfolio*. 1st colored issue.
 Chesterton, G. K. *Magic*.
 Evans. *American Bibliography*.
 Farrow, E. S. *American Guns in War with Germany*.
 Forster, John. *Life of Charles Dickens*. Arranged by B. W. Matz.
 Gaydon. *Art and Science of Graphophone*.
 Hind, Lewis. *Life and I; Life and You*.
 Jeffers. *Flags and Apples*. San Francisco. 1912; Tamar. N. Y. 1924.
 Lamb, Charles. *Complete Works*. Ed. E. V. Lucas.
Manners. Life of Lee.
 Marse, R. E. *Winter Garden*. 1st ed.
 McFee, W. *Race*. 1914. Advance ed. of 100 copies. Doub., Page; *Studies in Patriotism*. Doubleday, Page. 1st.
 McGovern. *Detecting Criminal Handwriting*.
McGuffey Readers. 1st. 1879; 5th. 1896, or any vols., good cond.
 Mezes. *Conception of God*.
 Mill, J. S. *Grote's Plato*. N. Y. 1874.
Modern Builders' Guide. 1833.
Moghabghab. Shepherd Song.
 Munroe, Kirk. *Ready Rangers; Snow Shoes and Sledges; At War with Pontiac; Belt of Seven Totems; Chrystal Jack & Co.; White Conquerors; Cab and Caboose; Dorymates; Forward March; Through Swamp and Glade; Under Orders; Painted Desert*. All 1st eds.
National Education Assoc. Proceedings. 1916.
New York Mirror. Vol. VI, beginning July. 1928. 1st issue.
 Nicolson, M. H. *Art of Description*. 1st.
North Carolina Medical Society Transactions, 62 Meeting, 1915.
 Norwood, R. *His Lady of the Sonnet*.
 Sabin. *Bibliography of Americana*.
 Sabine, L. *Biographical Sketches of Loyalists of the American Revolution*.
 Smith, Mary P. W. *Jolly Good Times at Hackmatack*. 1st.
Young Kentuckians Series. From Atlanta to the Sea.
 Smith, Helen. *Colonial Ways and Days*.

EASTERN BK. CO., 254 W. 31ST ST., NEW YORK
Magazine of Wall Street. Fourteen Methods of Operating the Stock Market. Latest ed.
 Gregg. *Artistic Wood Turning*. 1923 ed.
 Longfellow. *Poems of Places*. Vols. 14, 17.
 Wetjen. *Captains All*.
 Whitlock. *Turn of the Balance*.

Books Wanted—Continued

E. EBERSTADT, 55 W. 42ND ST., NEW YORK
 California, Oregon, Wyoming, Utah, Montana, and the Far West; Books, pamphlets, maps, and manuscripts urgently wanted. Any and all items; price not object; spot cash with order. Attention to this notice will prove a source of continuous profit.

L. EPSTEIN'S B'KSHOP, 518 W. 8TH, LOS ANGELES
 James. *Wonders of the Colorado Desert*. 1906. Vol. 2. Fine.
 Merejkowski. *Romance of Leonardo Da Vinci*. Vol. 1 of 2 vol. Putnam ed. Fine.

E. FARNSWORTH'S BK. SHOP, 20 E. BIJOU ST., COLORADO SPRINGS, COLO.
 Russell. *True Adventures of the Secret Service*. Burt. 2 copies.
Statistical Abstracts of the U. S. 1904 & 1905.

FIRM FOUNDATION PUBL. HOUSE, AUSTIN, TEXAS
 Adam Clark. *Commentary on the Bible*. The original unabridged ed. Several sets. State price and condition.

GUSTAV FOCK, LEIPZIG, C1, GERMANY
 Sargent. *Plantae Wilsonianae*.
Physical Rev. Vols. 11 to 27.
Am. Jl. of Roentgenology. Vols. 1 to 4, 6, 9.
Am. Jl. of Physiology. Vols. 1 to 5.
Am. Jl. of Philology. Vols. 1 to 52.
Am. Veterinary Rev. Vols. 1 to 4.

GUSTAV FOCK, 145 W. 44TH ST., NEW YORK
German-American Annals. Vol. 5, no. 4; Vol. 20, nos. 3, 4.
Surgery. Gynecology and Obstetrics. Vol. 2 cplt. or single nrs.
Planter and Sugar Manufacturer. Cplt. or single numbers.
Monthly Weather Review. Complete.

FRESNO BK. SHOP, 1359 FULTON, FRESNO, CAL.
 Baer. *Retail Selling Methods*. McGraw-Hill.
 David. *Problems in Retailing*.
 Hamilton. *Writings of James Monroe*. Set of 7 vols.
 Pinkerton. *Accounting for Surplus*.
 Scroggs. *Fillibusters and Financiers*.
 Tallcott. *Art of Acting and Public Reading*.
 Nat. Ind. Board. *General Sales or Turnover Taxation*.

FRONT R'M B'K SHOP, 138 ARCHER, MT. VERNON, N. Y.
Answer to the President's Daughter.
 Charnel Rose. *Conrad Aiken*.
Confederate & Southern Currency. Bradbeer.
 Wastelands. T. S. Elliot.

THOS. J. GANNON, 17 E. 54TH ST., NEW YORK
 Thackeray, W. M. *Xmas Books*. 1st eds. Bds.
 Clemens. *Innocents Abroad*; *Huckleberry Finn*. 1st English; *Tramp Abroad*. 1sts.

GAY-HAGEN, 160 FRANKLIN ST., BUFFALO, N. Y.
Martyrdom of an Empress. Harper.
 McIntyre. *Blowing Weather*. Century.

GENERAL MEDICAL BK. CO., 334 E. 26TH, N. Y.
Index Catalogue Surg.-Gen. Office II. Vols. 1-3.
 Stokes. *Heart and Aorta*. 1854.
 Benet. *The Drug Shop*; *Endymion in Edmontoun*.

GIMBEL BROS., BK. DEPT., PHILADELPHIA
 Richard Dekan. *One Braver Thing*.
 Le Gallien. *Vanishing Roads*.

GITTMAN'S BK. SHOP, COLUMBIA, S. C.
 Wendt. *Teaching of Jesus*.
 Fitch. *Siwash Stories*.
 Warden. *English Poetry*.
 James K. Polk. *Diary*.

GOLDMAN'S BK. STORE, 424 S. DEARBORN, CHICAGO
Interstate Commerce Decisions. Run.
 Jones. *On Evidence*.
History of the Fitch Family. 2 vols.
International Studio. May, 1913.
 Williams. *History of Science*.
 Carpenter. *The Microscope and Its Revelation*.
 Kames. *Elements of Criticism*.
 Pratt. *Official Surgery*.
 Quaife. *Chicago and the Old Northwest*.
 Lewis. *The American Patrician*.
Jewish Encyclopaedia. Cheap.
 Bethia. *Honor Bound*.
 Bigelow. *Benjamin Franklin*, Works of.
 Parton. *Benjamin Franklin*.

ALFRED F. GOLDSMITH, 42 LEXINGTON AVE., N. Y.
Through Stained Glass. Geo. Agnew Chamberlain.

GOODSPEED'S BK. SHOP, 7 ASHBURTON, BOSTON
National Cyclopaedia of Am. Bio. Vol. 16.
Bonaparte. Park and the Murats.
Burchard's Diary.
 Caulkins. *Hist. of New London, Conn.*
 Hildreth. *Hist. of Ohio Valley*. 1848.
 Robinson Jeffers. *Anything by or about*.
 Mead. *Hist. of Greenwich, Conn.*
 Munsell. *Geneal. Index*. 1900 & Supplement, 1908.
 Sherwood. *Gazetteer of Georgia*.
 Simcoe. *Operations of Queen's Rangers*.
 Stith. *Discovery of Virginia*. 1865.
 Tyrrell. *Hist. of Hudson Bay*.
Hist. of William and Mary College. 1874.
Our Young Folks for May, 1869.
Genealogies: Beardsley-Lee, 1902; Brewer, 1903; Browning (1908); Buchanan, 1892; Clay, 1899; Hitchcock, 1894; Hyde, 2 vols. 1864; Jaquett, 1907; Knowlton, 1903; Kool-Cole, 1876; Lewis, 1906; Montague, 1886; Pocahontas, 1887; Pond, 1875; Renick, 1889; Richards, 1861; Rockwell, 1903; Spotswood, 1868; Watson, 1901, 1910; Wellman, 1867; Wendell, 1882; Wilson, 1905.

GOODSPEED'S BK. SHOP, 2 MILK ST., BOSTON
 Buchan. *Two Ordeals of Democracy*.
 Carman. *Far Horizons*.
 Duruy. *Hist. of Rome*. 8 vols. Jewett. 1883.
 Forte. *Book of the Damned*.
 Foster. *Wit, Wisdom and Wickedness*.
 Goldsmith. *Works*. Wakefield ed. Vol. XI. Any binding (Life, etc., Vol. 3).
 Graham. *Science of Life*. Vols. 1 & 2.
 Jameson. *Bibliographical Contribution to Study of John Ruskin*. 1901.
 MacDougall. *Rambillicus Book*.
Magazine of Horticulture. 1837, 1840, '43, '44, '62, '63. Vols. 1, 2, 3.
 Morrell. *Voyages of the South Seas*.
 Nicholson. *Ireland, Welcome to the Stranger*.
Poole's Index to Periodical Literature. Vols. 1 & 4. Houghton Mifflin.
 Rice. *Hospitals and Nurses*.
 Racine. *Bohn Library*. 2 vols.
 Twain, Mark. *Innocents Abroad*. Vol. 1. Hillcrest ed.

GOODSPEED'S—Continued

Vachell. The Hill.
Vose. Life & Works of Geo. W. Whistler.
Wagner. Parsifal. Trans. Huckel.
Wilson. Beloved Physician. Biog. of Sir J. McKenzie. 1926.

GOTHAM BK. MART, 51 W. 47TH ST., NEW YORK
Birthday Book of Fate.
Toomer, Jean. Essentials.
Braithwaite. Georgian Poetry.
Bridges. Imaginary Conversations in Frick Gallery.

GRAMERCY BK. SHOP, 122 E. 19TH ST., N. Y.
Woolnough. The Whole Art of Marbling, or
other books on Paper Marbling.
Books describing process Hand-made Paper.
The Good Earth. 1st. Mint copy.

BENJ. F. GRAVELY, P.O. Box 209, MARTINSVILLE,
VA.
Ellis. Blackmailers & Co. Cheap.

GREENWOOD BK. SHOP, 307 DELAWARE AVE.,
WILMINGTON, DEL.

O'Neill. Mourning Becomes Electra. 1st ed.

HAMPELS' BK. SHOP, 222 W. WELLS, MILWAUKEE
Harvard Classics. Vol. 47 only. 1909 ed.
Dark red cloth binding.

HAMPSHIRE BKSHOP, NORTHAMPTON, MASS.
Lawrence Lewis. Advertisements of the Spectator.
Houghton. 1909.
J. R. MacDonald. Margaret Ethel MacDonald.
Boni. 1924.

F. F. HANSELL & BRO., 128 BARONNE, NEW
ORLEANS, LA.

Championier. Record of Sugar Plantations before 1865.
The Colophon. Nos. I, II, III, and IV.
Blower. The Knack of Remembering Names and Faces.

HARPERS, ATT. J. NELSON, 49 E. 33RD ST., N. Y.
Holiday. Philip Barry. 1st ed.

HARVARD COÖP. SOCIETY, CAMBRIDGE, MASS.
Quote each title on separate sheet or card.
A. C. Benson. Life of Arthur Hamilton.
Denman Ross. Theory of Pure Design.
Huntington. Study of Trees in Winter.
Archibald MacLeish. New Found Land.
Walter A. Raleigh. History of the English Novel.
2 copies.
Gilbert Stone. England from Earliest Times to the Great Charter. 1916.
E. J. O'Brien and J. Cournois. Best British Short Stories. Years 1925 and 1926.
E. J. O'Brien. Best Short Stories. Years 1921 and 1926.
New Greek Comedy. Tr. by James Loeb-P. E. LeGrand.
Dorothy Richardson. Quakers.
Hume. Street of Malcontents.
De Frees. The Interpreter Geddes the Man and His Gospel.
Robertson. American Universities and Colleges.
Eugenie Strong. Roman Sculpture.
P. J. Cammidge. Faeces of Children of Adults.
Holdsworth. History of English Law. 9 vols.
Secondhand or cheaper price.
Mass. Reports of Supreme Court. Complete set.
Sargent & Dallin. Materials and Methods of Greek Prose Composition.

*The Publishers' Weekly***Weekly Book Exchange**

FRED HARVEY, UNION STA., KANSAS CITY, MO.
New Found Land. Archibald MacLeish.

LEWIS HATCH, 44 E. 67TH ST., NEW YORK
Bradford. Old Man Adam. 1st ed.
Dilke. French Architects and Sculptors.
Herbert. Bomber Gypsy. 1st ed.
Johnny Cake Papers.
Kanaguchi. Three Years in Tibet.
Larkin. The Mind Maze.
Marriage. Sculptures of Chartres.
McLeish. Hamlet of A. McLeish.
Moses. Pathological Aspects of Religion.
Rogers. Song of Roland.
Vernon Lee. Spirit of Rome; Countess of Albany; Renaissance Fancies and Studies.
Wynne. Si Briggs Talks.

HAUNTED BKSHOP, 621 SPRING ST., SEATTLE
Nutting, Wm., and D. H. Addresses by.

BENJ. HAUSER, 60 E. 42ND ST., NEW YORK
Cather. April Twilights; Troll Garden; Alexander's Bridge; O Pioneers. 1sts and fine copies only.
Faulkner. All 1sts except These Thirteen.
Limited Editions Club. All titles.
Double Dealer Magazine. May, June, 1922; January, April, June, 1925.
Hemingway. All 1sts.
Eugene O'Neill. All 1st eds. prior to 1926.
Colophon. Nos. 1, 2, 3, 4.

H. J. HAYS, 6206 PENN AVE., PITTSBURGH
Giolotti. Cementation of Iron and Steel. McGraw-Hill.
Otis A. Kline. Prince of Peril.
Anonymous. Wine, Woman and War.
Ely-Sorgou. Rhyming Dictionary.
First Baffle Book.

HAZEN'S BKSTORE, 238 MAIN, MIDDLETOWN, CT.
Riviere. Two Great Daniels. Pub. David N. Baxter. Chicago, Ill. 4 copies.

KARL W. HIERSEMANN, LEIPZIG, GERMANY
Jl. of Physical Chemistry. Vols. 1 to 29.
Jl. of the Am. Chemical Soc. Vols. 1 to 24.
Seligmann. Melanes. of Brit. New Guinea. 1910.
Humphreys. Southern New Hebrides. 1926.

W. M. HILL, 25 E. WASHINGTON ST., CHICAGO
Van Hise. Conservation and Regulation in the U. S. During the World War. Wash. 1917.

HIMEBAUGH & BROWNE, 4 E. 46TH ST., N. Y.
Sporting Magazine. Index vol.

HITCHCOCK BK. STORE, 169 HUNTINGTON AVE., BOSTON, MASS.

Forsythe. Orchestration. 1914.

HOCHSCHILD, KOHN & CO., BK. DEPT., BALTIMORE
Ayres. The Scar; Overheard.
Evans. Outcrop. (Poetry.)
Charles Heber Clark. Quakeress.
Beer. Mauve Decade. 1st ed.
Lizette Woodworth Reese. Quote any 1sts.

HOLLIDAY BKSHOP, 49 E. 49TH ST., NEW YORK
Brugiere, Sara. Good Living.
Barnes. Years of Grace. 1st.
Thayer. History of Venice.
Robinson. Causes of Fall of Rome.

Books Wanted—Continued**HOLLIDAY B'KSHOP—Continued**

Rodd, Rennell. *History of Princes of Aquila.*
Fitzgerald, Salaman and Absal and the Bird's
Parliament. Page. Boston. 1899.

**HOLLYWOOD B'KSTORE, 6812 HOLLYWOOD BLVD.,
HOLLYWOOD, CALIF.**

Secrets of An Empress.

JAMES LEWIS HOOK, Box 25, GLEN OLDEN, PA.
Kennedy. Rob of the Bowl. Vol. 2. Pay \$10.
Cooper. Odd volumes.
American novels before 1820.
American imprints before 1780.
Rare and valuable material wanted.

JOSEPH HORNE Co., Bk. DEPT., PITTSBURGH
Political Works of Walter Scott, with sketch of
his life by Lake.
Faulkner. *Mosquitoes.* 1st ed.
Wilbur. *The Bear Family; How Circus Came to*
Visit.

Read. English Prose Style.
Lee. Handling of Words.
Bauer. Precious Stones—Their Character and
Appearance.
McPheters and Cleveland. Citizenship Dramatized.

HOUSTON PUBLIC LIBRARY, HOUSTON, TEXAS
Max Eastman. Since Lenin Died. Boni & Liveright. 1925.

H. T. HOWARD, 401 W. DURHAM RD., PHILA.
Paley. Evidences.

J. L. HUDSON Co., Bk. DEPT., DETROIT, MICH.
Familiar Letters of John Adams and His Wife
Abigail.

**H. R. HUNTING Co., 29 WORTHINGTON ST.,
SPRINGFIELD, MASS.**
Deland. *Rising Tide.*
Greene. *Millionaire Baby.*
Green. *Mayor's Wife.*
Glaspell. *Fidelity.*
Fillmore. *Rosie World.*
Norwood. *Friends of Diggledy Dan.*
Parrish. *Great Plains.*
Runkle. *Straight Down the Crooked Lane.*
Venardy. *Two-faced Man.*
Walker. *Lady Hollyhock and Her Friends.*

HUTZLER BROS. Co., Bk. DEPT., BALTIMORE, MD.
Pershing. *My Experiences in the World War.*
Ltd. ed. 2 sets.

HYLAND'S Bk. STORE, 205 4TH, PORTLAND, ORE.
Percys. *Relics of Ancient English Poetry.* Vol.
2. Dublin. 1766.

ILLINOIS Bk. EXCH., 337 W. MADISON, CHICAGO
Smyth. *Franklin's Works.* Vol. 4 only.
Stewart, Wm. M. *Nevada Reminiscences.*

INDIA ACADEMY B'KSHOP, 200 W. 57TH, N. Y.
Strauss. *Indische Philosophie.*
Ueberweg. *Gesch. der Philos.* Ausland.
Schopenhauer. *World as Will and Idea.* Engl.
Royce. *World and the Individual.*
Royce. *Problem of Christianity.*
Locke. *Essay Conc.* Human Understanding.
Berkeley. *Princ. of Hum. Knowledge.*
Hume. *Human Understanding.*

**INTERNAT'L ART & SCIENCE Bk. Co., 192 B'WAY,
NEW YORK**

Habig, M. D. *Pioneering in China.* 1930.
Newton's Principia. Engl. trans.
Druggist Circular. Vols. 47, 55, 60, 62, 64. 66.
Report on Medical Transactions.
Constant buyers of Chemical, Technical, Medical
and other periodicals in sets, runs, single
vols. and numbers, indexes.

G. W. JACOBS & Co., 1726 CHESTNUT, PHILA.
Arm Chair at the Inn.
James Fellis. *Breaking and Riding with Military*
Commentaries. 2.
Casanova. 2 vols. Boni.
Carrick & Robinson. *Mother Goose for Antique*
Collectors. 3.
Studdert-Kennedy. *Rough Rhymes of a Padre.*
3 copies.

JAMES Bk. STORE Co., 516 MAIN, CINCINNATI, O.
Patterson. *Rhythms of Prose.* Columbia Univ.
Pr.
Brown. *Iceland in Fiction.* Herder.

R. W. JAQUES, 7 WILLOW ST., LYNN, MASS.
Saunders, Daniel. *Journal.* Salem. 1794.
Dexter, Timothy. *Pickle for Knowing Ones.*
Salem. 1802.
Whitefield, E. *Homes of Our Forefathers.* 1886.
Beston, Henry. *Outermost House.* 1928.
Soley, J. R., Edited by. *Autobiography of Com.*
Richard Morris. Boston. 1880.
Higginson, Thos. W. Early 1sts.
Lewis, Alonzo. *History Lynn, Mass.* 1829;
Poems. Portsmouth, 1823.
Mitchell, Wm. *Bookkeeping.* Phila. 1796.
Preston, Lyman. *Bookkeeping.* Utica. 1827.
Turner, Thos. *Bookkeeping.* Portland. 1804.
Allen, Wm. *Bookkeeping.* Hallowell. 1807.
Bennett, Jas. A. *Bookkeeping.* New York. 1814.

JERSEY CITY, N. J., FREE PUBLIC LIBRARY
Ashley, R. L. *Ancient Civilization.* Macmillan.
Fairbanks, H. W. *Stories of Rocks and Minerals.*
Educational Pub.
Falls, D. C. *Army and Navy Information.* Dut-
ton.
Guest, C. H. *Children of the Fog.* Putnam.
Gibson, Harvey. *Masters Thinkers.* Nelson.
Hauck, L. P. Joyce. Penn.
Johnson, C. *Country School in New England.*
Appleton.
Loring, Emilie. *Swift Water.* Penn.

**CARTER, C/O JOYCE-SEZNICK, EQUITABLE BLDG.,
HOLLYWOOD, CAL.**

Shute. *The Real Diary of a Real Boy.* 1st ed.
in fine condition.

Edw. P. JUDD Co., NEW HAVEN, CONN.
Madariaga. *Sacred Giraffe.*
Stowe, Harriet B. *Caste.*
Tussaud. *Madam Tussaud's.*
A Marine Tells It to You.

JUDSON PRESS, 1107 McGEE, KANSAS CITY, Mo.
Grace Aguilar. *The Women of Israel.* 1 vol.
Good condition.
Pulpit Commentary. Complete set or odd vols.
Good condition.
Send us a list of any sets of books you have for
sale.
Exodus only, in the Biblical Illustrator. Good
condition.

KAISET'S Bk. SHOP, 425½ GEORGE ST., NEW
BRUNSWICK, N. J.

Parrish, Randall. *When Wilderness Was King.*

Weekly Book Exchange

KAISER'S—Continued
 Frederic, Harold. *The Lawton Girl*, 1890; *The Young Emperor William*, 1891; *The New Exodus*, 1892; Mrs. Albert Grundy, 1896; *Damnation of Theron Ware*, 1896; *March Hares*, 1896; *Deserter and Other Stories*, 1898; *Tales of Our Coast*, 1896.
 Mumford, John Kimberley. *Oriental Rugs*. 1st. *The Book Buyer*. Jan., 1899.
Saturday Review (London), Oct. 22, 1898; Nov. 12, 1898.
Idler (London). Nov., 1897.
Citizen (Phila.) Sept., 1897.
The Bookman. Dec., 1898.

KAUFMANN'S, BK. DEPT., PITTSBURGH
Universal Recipe Book.

W. F. KELLEHER, 15 W. 44TH ST., NEW YORK
Harvard Classics. Set of 51 vols. Fabricoid.
Medical History and Biography.
The Great Pyramid of Ghizeh.
Allibone's Dictionary.
Duggan. Mushroom Culture.
Encyclopedia Britannica. 13th ed., with suppl.
Dick. Encyclopedia of Practical Receipts.
Brown. European and Japanese Gardens.
Medical Jurisprudence.
Thompson. The Witchery of Archery.
Seton. Science of Success.
Wilstach. Potomac Landings.
Johnson. Biography of Mark Twain.
Sue. Female Bluebeard.
Lockwood. Colonial Furniture in America.
Wyeth. The Life of Forrest.
Holland. Stained Glass.
Thomes. Gold Seekers of California.
Political Myths.
Weems. Life of Washington.
Sutherland. Book of Bugs.
Hunter. Book on Glass.
Bailey. Encyclopedia of Horticulture.
Kaler. Toby Tyler.
Lawson. World's Best Proverbs and Maxims.
Authors Digest. Set of.
Greenough. Canadian Folk Life and Folk Lore.
Andrews. Colonial Folkways.
De Ricci. Book Collectors Guide.
Bartlett's Quotations.
Barber. Glass.
Hamerton. Etching.
Nye. Colonial Furniture.
Barber. Pottery and Porcelain.
Robinson. Old Naval Prints.
Hansard. Archery.
Inman. Ancient Faiths.
Jones. Credulities Past and Present.
Harris. Ancient, Curious and Famous Wills.
 Prices must be reasonable.

KESPERT'S BK. SHOP, 168 DARTMOUTH, BOSTON
Craddock. Mystery of Witchface Mountain; Casting Vote.
Garland. Main Traveled Roads; Capt. of Grey Horse Troop; Cavanagh, Forest Ranger.
Howells. Heroines of Fiction.
Hughes. George Washington. 1st ed.
James, Marquis. The Raven.
Sullivan. Our Times; The Turn of the Century. 1st ed.
Ovid. Metamorphoses. Folio ed. Vellum. Text Latin-Dutch parallel. Illus. Amsterdam. 1732.
Walpole, Hugh. The Crystal Box.
Hackwood. Good Cheer. 1911.

KORNER & WOOD CO., 1512 EUCLID, CLEVELAND, O.
 Depew. 100 Years of American Commerce.

KORNER & WOOD—Continued
 Day. *Autobiography of a Fisherman*.
Catherwood. Bony and Ban.**KRUSE ANTIQUARIAT**, 1532 WABASH AVE.,
KANSAS CITY, Mo.

Twain, Mark. State publisher.
Books Abroad. Quarterly magazine published Norman, Oklahoma. Back numbers.

LAMAR BK'STORY, MAIN ST., HOUSTON, TEXAS
Lancaster. Historic Virginia Homes & Churches.
Bishop Meads. Old Churches and Families of Virginia.

Morley. *Where the Blue Begins*. Illus. A. Rackham.

C. E. LAURIAT CO., 385 WASHINGTON, BOSTON
Allerton. Brook Trout Fishing.
Clark. Heart of Gaspé.
Corrigeen. Gentle Art of Angling.
Gaskell. Mary Barton. Tauchnitz; *Sylvia's Lovers*. Tauchnitz.
Kennarde. Fishing in Strange Waters.
Maxwell. Fishing at Home and Abroad.
Naylor, J. B. Sign of the Prophet.
World Almanac. Cloth. 1931.
LENOX HILL BK. SHOP, 1186 B MADISON AVE.,
NEW YORK

Second & Third New Yorker Albums. 1st eds. of.
Battles and Leaders of Civil War.
E. W. Gosse. Life and Letters of John Donne.
Chassidism. Any books on.

H. A. LEVINSON, 7 W. 44TH ST., NEW YORK
 All books on Needlework Embroidery.
Cooper. Pathfinder. 1840; *Pilot*. 1823; *Pioneers*. 1823; *Deerslayer*. 1841; *Prairie*. 1827; and other 1sts in original bindings only.
Melville. Typee. N. Y. 1846; and other 1sts.
Hearn. Karma. 1918; *Gleanings in Buddha Fields*. 1897; *Sylvester Bonnard*. 1899; *Cuisine Creole*. 1885.
Shaw. Plays Pleasant and Unpleasant. London. 1898. 1st ed. Original cloth. Vol. 2 only.
More. Shelbourne Essays. 2nd series. 1905.
LINCOLN BK. STORE, 132 S. 12TH, LINCOLN, NEB.
Garland. Trailmakers of Middle Border, 1st ed.; *Backtrailers from Middle Border*, 1st.
Hancock. Old Abraham Jackson.
Davis, H. T. Solitary Places Made Glad.
LOFLAND BK. SHOP, 732 W. 6TH, LOS ANGELES
Allen, Prof. Ethan. Slavery and Domestic Slave Trade.

Appleton's Cyclopedie. Vol. 10. 1863.
Barton. Lincoln at Gettysburg.
Black, Jeremiah. Essays and Speeches. 1885.
Davis, Henry Winter. Speeches and Addresses. 1867.
Steiner. Life of Henry Winter Davis.
Gardner or Willis. Stephen A. Douglas.
Forbes, J. M., Reminiscences of. 3 vols. 1902.
Forbes, J. W. Letters (supplementary). 1905.
Halsted, Murat. An Eyewitness.
Lincoln. Slavery and Reconstruction Catalogs.

B. LOGIN & SON, INC., 29 E. 21ST ST., N. Y.
Burdett. Hospitals and Asylums of the World. 1898.

Kuhn, Oswald. Hospitals.
Richardson. The Modern Asphalt Pavements.

Books Wanted—Continued**B. LOGIN—Continued**

We wish to purchase at all times complete sets, long runs, volumes and copies of Chemical, Medical and Scientific Journals. Bound or unbound.

LONG'S BK. STORE, COLUMBUS, OHIO
Wanted at all times Fine Copies of Important American First Editions.

LORING, SHORT & HARMON, 474 CONGRESS ST., PORTLAND, ME.

Merriman. *With Edged Tools.*
Owen. *Lowlands of Heaven.*

LOWMAN & HANFORD CO., 1514 3RD AVE., SEATTLE
Ship That Sailed to the Moon. Pub. Syndicate Trading Co.
Janin. *Gold Dredging in the United States.*

LUDLOW ST. BK. STORE, 5152 LUDLOW, PHILA.
Admiral Porter. *Alan Dare and Robert le Diable.*

MC AULIFFE PAPER CO., BURLINGTON, VERMONT
Bairnsfather. *Better 'Ole.*

MCCLELLAND & CO., 26 N. HIGH, COLUMBUS, O.
Emma Wolfe. *Other Things Being Equal.*

A. C. MC CLURG & CO., LIBRARY DEPT., 333 E. ONTARIO ST., CHICAGO

Airy. *Charles II.*
Alsop. *My Chinese Days.*
Andrade. *Structure of the Atom.* Rev. ed. 1927 or later.
Arnim. *The Pastor's Wife.* 2 copies.
Balch. *Our Slavic Fellow Citizens.*
Bell. *Pilgrims in Spain.*
Bello. *Emmanuel Burden.* With Chesterton's Drawings.
Birkenhead. *Contemporary Personalities.*
Blaisdale. *Principles of Quantitative Chemical Analysis.* 2 copies.
Boas. *Marlowe and His Circle.*
Bousset. *Jesus.*
Braithwaite. *Book of Modern British Verse.*
Braithwaite. *Golden Treasury of Magazine Verse.*
Brett. *Charles II and His Court.*
Brewer. *Mental Measurement in Educational and Vocational Guidance.*
Browne. *Golden Poems.*
Buck. *Illustrations in Choir Accompaniment.*
Burgess. *Greeks in America.*
Burkitt. *Earliest Source for the Life of Jesus.*
Burton. *Literary Leaders of America.*
Byrd. *Writings of Colonel Wm. Byrd,* ed. by John Spencer Bassett.
Caffin. *Story of French Painting.*
Campbell. *Beautiful Rebel.*
Campion. *English Poesie.*
Carpenter. *Cairo to Kisumu.*
Carpenter. *From Bangkok to Bombay.*
Carpenter. *Holy Land and Syria.*
Child. *Ballad Collection.* Unabridged.
Claghorn. *Immigrant's Day in Court.*
Clay. *My Life on the Range.*
Cohen. *Out of the Shadow.*
Collingwood. *Cruise of the Thetis.*
Colloid Symposium Monograph. Vol. 1.
Coolidge. *Chinese Immigration.*
Corelli. *Life Everlasting.*
Crawford. *Last Days of Charles II.*
Crawshaw. *Interpretation of Literature.*

A. C. MC CLURG—Continued

Dickerson. *American Colonial Government, 1695-1765.* 1912 ed.

Dickinson. *Robert Fulton.*

Dixon. *Iron Horse.*

Dos Passos. *Rosinante to the Road Again.*

Drummond. *Authorship and Character of the Fourth Gospel.*

Ford. *Scotch-Irish in America.*

Forel. *Social World of the Ants.*

French. *Best Psychic Stories.* 1920 or later.

Friedlander. *Genuine and Counterfeit; Americanization of the Jewish Immigrant.*

Gates. *Three Studies in Literature.*

Gibbs. *Struggle in Flanders.*

Gould. *Magic of Dress.*

Gray. *Concordance to Poems of Thomas Gray.*

Great Metropolis.

Greenough. *Old Farmer and His Almanack.*

Hallam. *Literary Remains.*

Hammond. *The Cotton Industry.*

Herbert, G. *English Works.* Ed. Palmer.

High. *China's Place in the Sun.*

Holtzmann. *Life of Jesus.*

Hulst. *Indian Sketches.*

Hurst. *Humoresque.* 2 copies.

Institute of Amer. Meat Packers. *Packing Industry.*

Jesperson. *Progress in Language.*

Jewett. *Native of Winby.* 2 copies.

Jourdain. *Dramatic Theory and Practice in France, 1690-1808.*

Kidder. *Southwestern Archaeology.* 2 copies.

King. *The Beginner's Garden.*

Lane-Poole. *Story of Turkey.*

Leiserson. *Adjusting the Immigrant to Industry.*

Lounsbury. *Life and Times of Tennyson.*

McBride & Williams. *Charm.* 3 copies.

McDonald. *Agricultural Writers, 1200-1800.*

McFee. *An Ocean Tramp.*

Mann. *Indians of Illinois.*

Marechal. *Primer of French Literature.*

Markham. *Incas of Peru.*

Mariott. *Uncle Sam's Business.* 3 copies.

Montagu. *History of Russian Music.*

Moore. *Deeds of Daring Done by Girls.*

Munson. *Kipling's India.*

Nash. *Unfortunate Traveller.* Ed. by Brett Smith.

Neilson. *Robert Burns, How to Know Him.*

Norton. *Edward Coles.*

O'Brien. *Best Short Stories (Amer.).* 1926 ed.

Pallen. *Epochs of Literature.*

Parker. *Judgment House.*

Parks. *Turnpikes and Dirt Roads.*

Perla. *What Is National Honor.*

Petrunkевич. *Morphology of Invertebrate Types.*

Phillips. *Popular Manual of English Literature.* 2 vols.

Radebaugh. *Repairing Farm Machinery and Equipment.*

Rasmussen. *People of the Polar North.*

Rene. *Contemporary French Novelists.* Trans. Frost.

Richardson. *Heart of Hope.*

Ridge. *Story Teller: Forty Years in London.*

Riis. *Publicity.*

Rinaker. *Thomas Warton. Univ. of Illinois Studies in Language.*

Ripley. *Races of Europe.*

Routledge. *Mystery of Easter Island.*

Ryan. *The Irish Revival.*

Schechter. *Some Aspects of Rabbinic Judaism.*

Seton. *Woman Tenderfoot in Egypt.*

Sorokin. *Leaves of a Russian Diary.*

Speek. *Stake in the Land.*

Stephens. *French Novelists of Today.* Vol. 1 only.

A. C. McClurg—Continued

Stone. *Studies in the American Race Problem*.
 Tappan. *Letters from Colonial Children*. 2 vols.
 Walters. *Irish Poets of Today*.
 Watt. *Pilgrims and Their Ways*.
 Warne. *Our Slavic Invasion*.
 Werner. *China of the Chinese*.
 Weston. *King Arthur and His Knights*.
 Wiggin. *Robinette*. 2 copies.
 Williams. *History of Science; History of the Mormons in Illinois*.
 Winter. *Shakespeare on the Stage*. 2nd and 3rd series.
 Woodrow. *Negro Orators and Their Orations*.
 Woods. *Spirit of Service*.
 Wotton. *Life and Letters*. 2 vols. Ed. L. P. Smith.

JOHN JOS. McVEY, 1229 ARCH ST., PHILADELPHIA
 Stirling. *Secret of Hegel*. L. G. & Co.
 Caird. *Critical Philosophy of Immanuel Kant*. Macm.
 Bispham. *On Equity*. 7th ed.
 Zeller's Works: *Socrates and Socratic Schools; Plato and Older Academy; Aristotle and Peripatetics; Stoics, Epicureans and Skeptics*. L. G. & Co.
 Havelock Ellis. *The Criminal*. Scribner.

JAMES MADISON, 465 S. DETROIT, LOS ANGELES
 Dime Novels, Songsters, Playbills, Early California Newspapers.

MADISON BK. STORE, 55 E. 59TH ST., NEW YORK
 German Classics. $\frac{3}{4}$ leather. 20 vols.
 Joseph Jefferson. *Art of Acting*.
 The Colophon. First Year. 4 vols.
 Golden Bough. 12 vols. Used.
 Warren. *Supreme Court*. Boston. 1923. 3 vols.

HARRY F. MARKS, 21 W. 47TH ST., NEW YORK
 Royal Recreation and Art of Cocking. Any printed matter on Cock-Fighting.
 History of Newmarket and Annals of the Turf.
 Butler. *Sport in Classic Times*.
 Fine copies of early American 1st eds.

MASS. INST. OF TECHNOLOGY LIB., CAMBRIDGE, MASS.
 Morrison. *Mining Rights on the Public Domain*. San Francisco. 15th ed. 1917, or later.

MAURICE CO., NEW GRETNA, N. J.
 Snell. *History of Sussex & Warren Cos.*, N. J.
 Clement. *Early Settlers of Newton Township*, N. J.
 Heston. *Absegami Annals*. 2 vols.
 Shourd. *History of Fenwicks Colony*.
 C. J. Peterson. *Kate Aylesford*.

MERIDIAN BKSHOP, 6 E. MARKET, INDIANAPOLIS
 Riis, Jacob. *Life of Roosevelt*.

METH. EPISCOPAL BK. RM., 1709 ARCH, PHILA.
 History of Prostitution. LaCroix. Unabridged.
 Osler & McCrae. *Principles and Practice of Medicine*. 11th ed. Good condition.

MIAMI UNIV. LIB., OXFORD, OHIO
 Jervis. *Pottery Primer*.
 McGuffey. *Third Reader*. 1837.
 Bruce. *Economic Hist. Virginia*. Vol. 1.

MILLER'S BK. STORE, 65 N. BROAD, ATLANTA, GA.
 Geography. *Strabo*. Bohn Lib.

Weekly Book Exchange

E. V. MITCHELL, 27 LEWIS, HARTFORD, CONN.
 Sawyer. *Pistol Book*. Vol. 2.
 Whitechurch. *Canon Out of Residence*.
 George. *London Mosaic*.
 Curtin. *Land of Deepening*.

J. MOLLOY, 1430 S. PENN SQ., PHILADELPHIA
 Bancroft. *History of Formation of Constitution*.
 Channing. *Life of Thoreau*.
 Edward Fuller. *Forever and a Day*. Phila., 1882; *Fellow Travellers*. Bost., 1886.
 Lanier. *Retrospects and Prospects*.
 Joaquin Miller. *Songs of the Soul*.
 Albert Pike. *Anything by*.

MOORESTOWN, N. J., BK. SHOP, 64 E. MAIN ST.
 C. G. MacArthur. *War Bugs*.

H. A. MOOS, 1017 BROADWAY, SAN ANTONIO, TEX.
 Coleridge. *Ancient Mariner*. With Doré's large illus.

MOSS & KAMIN, 1423 6TH AVE., NEW YORK
 Venturesome Voyages of Caut. Voss. Yokahoma. 1913.

Diary of Otto Braun.
 Crane. *Red Badge of Courage*. 1st ed.
 Faulkner. *Mosquitoes; Soldiers' Pay*. 1st eds.
 Ambrose Bierce. *Works*. 12 vols.

NEW REPUBLIC BKSTORE, 419 W. 21ST, N. Y.
 Jefferies, Richard. *Red Deer; Life of the Fields; Amaryllis at the Fair*. 2 copies each.

N. Y. STATE LIB., ORDER SECTION, ALBANY, N.Y.
 Chivers, T. H. *Nacoochee*. 1837; *Eonochs of Ruby*. 1853; *Memoralia*. 1853; *Atlanta*. 1853.
 Neal, J. *Otho, a Tragedy*. 182-

N. Y. UNIV. PRESS BK. STORE, UNIVERSITY AVE. & 181ST ST., NEW YORK

Austin. *Fur Dressing and Fur Dyeing*. Van Nostrand.

D. H. NEWHALL, 100 E. 42ND ST., NEW YORK
 Badger, Joseph. *A Memoir*. Hudson, O. 1851.
 Chittenden. *Peace Convention*.
 Hodge. *Handbook of American Indians*. 2 vols.
 Lee, Fitzhugh. *Robert E. Lee*.

L. I. NEWTON, 8 GENANDER ST., AUBURN, MASS.
 Martial. *Trans. T. May*. 1629.

NORMAN REMINGTON CO., BALTIMORE
 Audubon. *Birds of America*. 7 vols.
 Aqueekek. *First Editions*.
 Wright. *Prayers for Priests and People*.
 Williams. *History of Washington Co., Md.*
 Winter. *Brief Chronicles*. Dunlop Soc.
 Wiman. *Dinner of President and Exec. of B. & O. R.R.* 1885.
 Wilstach. *Potomac Landings*.
 Wilson. *Survey of Social and Business Usage of Arithmetic*.
 Williams. *England's Story for Children*.
 Wight. *Little Leather Breeches, etc.*
 Who's Who Among N. A. Authors. Vol. 3. 1927-1928.
 Whiton. *Greek-Eng. Lexicon*. Unabridged with Medical Terms.
 White. *Song of the Sirens*.
 Dr. Theo. White. *Higher Course and Complete System of Occult Science*.
 Whitcomb. *Literary Source Bk. of Ital. Renaissance*.

Books Wanted—Continued

NORMAN REMINGTON—Continued

Wheeler. Old English Furniture.
 Wells. Re-Echo Club.
 Weighing and Measuring of Chemicals.
 Wegelein. Early American Plays. Dunlap Soc.
 Webster. Recent Advances in X-Ray and Radium.
 Warren. History of the American Bar.
 Warrack. Scots Dialect Dictionary.
 Warners. Safe Cure Cook Book.
 Warfield. Founders of Anne Arundel and Howard Counties, Md. 2 vols.
 Ward. History of English Drama. 3 vols.
 Walsh. Career of Boucicault.
 Walloth. King's Treasure House.
 Walden. Universities of Ancient Greece.
 Wagner. California Almanac. 1922.
 Westman. The Spoon. Harper. 1845.
 Zartman. Investments of Life Insurance Companies.
 Zaldari. Annuities and Amortization Tables.
 Phillips. The Enchantment of Art. Dodd.
 Miss Parloa's New Cook Book.
 Smith. Stonewall Jackson at Chancellorsville. 1904.
 Woodberry. Inspiration of Poetry.
 Whittelsey & Sonneck. Bibliography of Works of Stephen C. Foster.
 Hofberg. Swedish Fairy Tales. Conkey.
 Johnson. Hist. of Cecil Co., Md., with Map.
 Schaff. Battle of Wilderness.
 Schaff. Sunset of Confederacy.
 Gumpel. Common Salt.
 Lodge. Proofs of Life After Death. Small.

OLD BK. SHOP, 334 W. COMMERCE, SAN ANTONIO, TEXAS

Nusbaum. Seven Cities of Cibola.

OLD CORNER BK. STORE, 50 BROMFIELD, BOSTON
 The Flowing Bowl, by the Only William. Wm. Schmidt.

Breasted. Development of Religion and Thought.

OSBORNE'S BK. STORE, 923 STATE, SANTA BARBARA
 Camino Real. Judge Richards.
 Children's Crusade. Gray.
 Old Man Curry. Van Loon.

PALO ALTO BOOK SHOP, PALO ALTO, CALIF.
 Coolidge, Dane. Texican.
 Ford, Corey. Gazelles Ears; Three Rousing Cheers for Rollo Boys.

PANURGE PRESS, 100 5TH AVE., NEW YORK
 Bibliographies, Glossaries, Catalogues, Lists, etc., of curious books in any language.
 Books published by Charles Carrington of Paris.
 Howard. History of Matrimonial Institutions.
 Godfrey. The Science of Sex.
 Reitman. The Second Oldest Profession.
 Snoop. From the Monotremes to the Madonna.

C. C. PARKER, 520 W. 6TH ST., LOS ANGELES, CALIF.

Maud Diver. Lilamani; Strange Roads.
 Life of Jim Beckworth.

PEABODY BK. SHOP, 913 N. CHARLES, BALTIMORE
 Quote each title on separate card.
 Am. Jewish Historic Society. Any.
 Davis, C. G. Ship Models: How to Build Them.
 De Pressense, E. Apostolic Age.
 Diary of a Recluse.
 Etiquette. Old one. Any.
 Evans. Outcrop. 1st ed.
 Faulkner. These Thirteen. 1st.

PEABODY BK. SHOP—Continued

Letters of Rebecca Graetz.
 Phillipson. Jew in English Literature.
 Ruhrah. Poliomyelitis.
 Simonds, F. Hist. World War. Vol. 5 only.
 Taylor, F. O. Deliverance.
 Trine. In Tune With the Infinite.
 Tuttle, W. C. Anything.
 Walker, Wm. Memoirs or Biography.

P. PEARLMAN, 1711-G ST., N.W., WASH., D. C.
 Wilde, Portrait of Mr. W. H.
 Winsor. Narrative and Critical History of America. Vol. I only and complete sets.
 Mantzius. History of Theatrical Art. Vol. I only, and complete sets.

JOAN PETERS B'KS, 60 GREENWICH AVE., N. Y.
 Sankey. Winnowed Songs. 1891.
 Gardiner. Greek Athletic Sports and Festivals.
 Thoreau. Miscellanies.
 American History Review. Vol. 3, no. 1.
 Kidder. Introduction to Southwestern Archaeology.
 Smith. The Christian Defense.
 Gladney. The Devil in America.
 Swift. Collection having "A Modest Proposal."
 Cornford. Origin of Attic Comedy.
 Ridgeway. Origin of Tragedy.
 Goethals. The Panama Canal.
 Sullivan. Our Times; The Turn of the Century.
 The Public of Life. Wallatt.
 Haviland. Comedies and Errors.
 Royce. Problem of Christianity.
 Small. Flora of the Southeastern U. S.
 Terry, Ellen. Autobiography.
 Gallant. Shadow World.
 Hughes. George Washington. 1st ed.
 Funk & Wagnalls Unabridged Dictionary. 1928 or later.
 Stedman. New York Stock Exchange.
 Bersch. Trans. Brann. Cellulose Products, etc.
 White. Westerners; Claim Jumpers. 1sts.
 Mackaye. Canterbury Pilgrims.
 Riodan. Plunket of Tammany Hall.
 Dresser. Quimby Manuscripts.
 Zola. Dram Shop. Reading copy.

N. A. PHEMISTER CO., 42 B'WAY, NEW YORK
 Political Science Quarterly. Vol. 20 part 4 or Vol. 20 complete.

PHOENIX BOOK SHOP, 41 E. 49TH ST., N. Y.
 Burgess, Gellett. The Goops. 1st ed.
 Wilson, Harry Leon. All 1sts.

PILGRIM PRESS, 14 BEACON ST., BOSTON
 Arthur Wisswold Weyse. Synoptic Text Book of Zoology. Macmillan. 1909.

W. V. PIPPEN, 605 N. EUTAW ST., BALTIMORE
 Authors' Digest. Vols. 15 & 17. Maroon cloth.
 Authors Press.
 American Glass, Early. Any.
 Malinowski. Sexual Life of Savages. 2 vols.
 Wall. History Three-Color Photography.
 U. S. Catalogue. 1927.

PIZITZ, BK. DEPT., BIRMINGHAM, ALA.
 Autobiography of Lincoln Steffens. 1st ed.

PLAINFIELD BOOK SHOP, 321 PARK AVE., PLAINFIELD, N. J.
 Story of Spanish Painting. Coffin.
 British Painters. La Sizeranne.
 Paradisi in Sole. 1904 ed.

POWERS MERCANTILE CO., BK. DEPT.,
MINNEAPOLIS, MINN.

King. *Abolishing of Death*.

PRESBY. BOOK STORE, 711 CHURCH ST.,
NASHVILLE, TENN.

Porter. *Stars in Song and Legend*. Ginn.

PRESBY. BK. STORE, 156 5TH AVE., NEW YORK
George Adams Smith. *Jerusalem*. Vol. I.

PRINCETON UNIV. LIBRARY, PRINCETON, N. J.
Clarke, M. A. H. *For the Term of His Natural Life*.

PRINCETON UNIV. STORE, PRINCETON, N. J.
Encyclopaedia Britannica. (In replying state ed.)

PUTNAM B'KSTORE, 2 W. 45TH ST., NEW YORK
Quote by Mail only.

Alden. *Bushy-Child Life in Far West*.
Anderson. *Making of the American Thoroughbred*.

Borzoi Cook Book. Trans. M. J. Gagarina.
Bradley. *Lecture on Keats' Letters; Essay on What Philosophy Meant for Keats*.

Bruere. *Good Living*.
Butler. *On Early Monasticism*.
Carlyle, Jane Welsh. *Letters to Her Family*.
1839-1865.

Castlemore. *Rodney the Overseer*.
Chamberlain. *Through Stained Glass*.
Clarke. *Heart of Gaspé*.

Colman. *Nature's Harmonic Unity*.
Conway. *Omitted Chapters of History*.
De Bibbins. *Industry in Europe*. 1907.

Dunbar. *Lyrics of Fireside*.
Farrow. *Money Lender Unmasked*.
Fleming. *Shakespeare's Plots*.

Graham. *Conquest of New Granada*; Bernal Diaz del Castillo; *Conquest of the River Platte*; *Brazilian Mystic*; Hernando de Soto; Pedro de Valdivia.

Haddon. *History of Anthropology*.
Hamilton. *Wall St. Barometer*; *Cartridge Manufacture*.

Hay. *Bed Time Stories*.
Hopkins. *Old Farm Houses*.
Hunter. *History of Mahaska Co., Iowa*. 1878.

Johnson. *In Quaint Republics—Andorra and San Marino*.

In Star Land With a Three-Inch Telescope.
Johnson. *Our Familiar Songs*. 1881.

King. *Pilgrim Way*.
Kittel. *Scientific Study of Old Testament*.

Knowles. *Three Thousand Opportunities*.
Lansing. *Dramatic Readings for School*.
Lea. *Chloe Malone*.

Leigh. *Samplers*.
Lowery. *Spanish Settlements*. 2 vols.

Renan. *Recollections of My Youth*.
Story. *Roman Lawyer in Jerusalem*. Any ed.

Turzynowicz. *When the Prussians Came to Poland*.
West. *Return of the Soldier*.

RARE BOOK CO., 99 NASSAU ST., NEW YORK
Memoirs of Mrs. Eddy. Adam Dickey.
Christian Science Books, Manuals.
Science of Man. Mrs. Glover. 1876, 1879, 1883.

THE RARE BK. SHOP, 822 17TH, WASH., D. C.
Radison's Journals.

Nye. *Hist. of England*.
Bidwell & Falconer. *Hist. of Agriculture in the Northern U. S.*, 1620-1860.

Clinton. *Cornwallis Controversy*. Orig. eds.

The Publishers' Weekly

Weekly Book Exchange

RARE BK. SHOP—Continued

Buchanan's Works. Vols. 4 and 5 of Lippincott 1908 ed. Blue clo.
Gilbert. *What's Wrong With China*.
Baldwin. *Party Leaders*.
Golf. *Scarce items only*.

RARE B'KCASE, 1659 TROY, BROOKLYN, N. Y.
Kittredge. *Life of Ingersoll*.
Humorous Love Poems in German.
Annals of Gallantry. 3 vols.
Photo History Bolshevik Atrocities.
The Harleian Miscellany.

RAYMER'S, 5 N. DIVISION, GRAND RAPIDS, MICH.
Howard Pyle. *Book of Pirates*.

PAUL R. REYNOLDS & SON, 599 FIFTH AVE., N. Y.
Mrs. Belloc Lowndes. *The Chink in the Armour*; *The End of Her Honeymoon*.

A. M. ROBERTSON, 222 STOCKTON ST., SAN FRANCISCO, CALIF.
What the White Race May Learn from the Indians.
The Heroes of California. George Wharton James.

E. R. ROBINSON, 401 RIVER ST., TROY, N. Y.

Book House for Children.
Bersch. *Cellulose*.
Babyland Classics.
Dairieus. *War On the Sea*.
Evarts. *Cross Pull*.

Ellis. *The Tank Corps*.
500 Miles to Freedom.
Hughes, Geo. Washington. Vols. 1 and 2. 1st eds.

James. *The Raven*. 1st ed.
Jellicoe. *The Grand Fleet*.
Kimball. *English Cathedral Journey*.
Leach. *Manual of Fish Culture*.
Mahan. *Naval Strategy*.
McCutcheon. *Truxton King*.

Mackey. *Popular Delusions*.
Morris. *German Air Raids on Great Britain*.
Newell. *Hole Book*.
Neumann. *Great Air Forces in Great War*.
Patty Go Easy.

Peer Gynt. Illus. ed.
Russell. *The End of the Pavement*.
Sullivan. *Our Times, the Turn of the Century*.
1st ed.

Schoettle. *Sailing Craft*. \$5 ed.
Sims. *Victory at Sea*.
Scruggs, Rev. G. G. Works by.

Sayers. *Whose Body*; *Clouds of Witnesses*.
Troutbeck. *Children Story of Westminster*.
Weiner. *History of Widdish Literature*.
Walpole. *The Crystal Box*.

BARNET B. RUDER, 8 W. 47TH ST., NEW YORK
Gill. *Essay on the Nude*. Golden Cockerell Press.
Lawrence. *Death of a Porcupine*.

RUTGERS UNIV. LIB., ATT. H. D. WOOD, NEW BRUNSWICK, N. J.
The Heroic Passions. Giordano Bruno. Trans. by Williams.

ST. LOUIS PUBLIC LIBRARY, ST. LOUIS, MO.
Dickens. *Holiday Dialogues from Dickens*.

ST. PAUL, MINN., BK. & STAT'Y CO., 55 E. 6TH
Kent. *Great Game of Politics*. Doubleday.
Schubert. *Math. Essays and Recreations*.

Books Wanted—Continued

ST. PAUL BK. CO.—Continued

Holland. *Moth Book*. Doubleday.

Moore. *Development and Character of Gothic Architecture*. Macm.

Dickinson. *One Thousand Best Books*.

Chubb. *Masters of English Literature*. McClurg.

Sharp. *Seer of Slabaides*. Century.

Minnigerode. *Oh! Susanna*. Putnam.

Dimnet. *Art of Thinking*. Simon & Schuster.

Haskin. *American Government*. Lippincott.

Pack. *School Book of Forestry*. Amer. Nature Assoc., Washington. Bobbs.

Humphrey. *Women in American History*. Bobbs.

Tarkington. *Alice Adams*. Doubleday.

Ferber. *Show Boat*. Doubleday.

Major. *When Knighthood Was in Flower*. Harper.

Terhune. *Buff, a Collie*. Dutton.

Bacon. *Pictures that Every Child Should Know*. Doubleday.

Curwood. *Kazan*. Cosmopolitan.

Adams. *European History*. Macm.

Anderson. *Hobo*. Univ. of Chicago.

Andrews. *Old Morocco and the Forbidden Cities*. Doran.

Bennett. *Buried Alive*. Doran.

Boynton. *London in English Literature*. Univ. of Chicago.

Bryant. *New Library of Poetry and Song*. Doubleday.

Conwell. *Romantic Rise of a Great Nation*. Harper.

Dealy. *Family in Its Sociological Aspects*. Doubleday. 2.

Dellenbaugh. *Romance of the Colorado River*. Putnam.

Ferguson. *History of Architecture*. 2 vols. Dodd.

Francois. *Le Petit Chose*. Ginn.

Frank. *Great Authors in Their Youth*. Holt.

Gauss. *Through College on Nothing a Year*. Grosset.

Gugnemer. *Bordeaux, H. Georges Guynemer, Knight of the Air*. Yale.

Jenks. *In the Days of Chaucer*. Laidlaw.

Kent. *Great Game of Polities*. Doubleday.

Kilmer. *Candles that Burn*. Doran.

Lewis. *Offender*. Harper.

Livingstone. *Mary Slessor of Calabar*. Doran.

McCormick. *Cyrus Hall McCormick*. McClurg.

March. *Book of Monologues*. Means.

Marshall. *History of France*. Doran.

Overton. *Authors of the Day*. Doran.

Rabb. *National Epic*. McClurg.

Reynolds. *Banquet Book*. Putnam.

Russell. *Caravanners*. Doubleday.

Thackeray. *Vanity Fair*. Harper.

Thomson. *Haunts of Life*. Harcourt.

Verrill. *Harper's Book for Young Naturalists*. Harper.

Haskins. *Famous Authors, Men*. Page; *Famous Authors, Women*. Page.

Hendrick. *Opportunities in Chemistry*. Harper.

Mabie. *Book of Christmas*. Macmillan.

Smith. *Economic Entomology*. Lippincott.

Davis. *Autobiography of a Super-Tramp*.

Franklin. *Poor Richard's Almanac*. Holt.

Phillips. *Benjamin Franklin*. Brentano.

None of above in re-print eds.

Birmingham. *Simpkins Plot*.

Bennett. *Hilda Lessways*.

SALISBURY'S, 78 E. 10TH ST., NEW YORK
National Geographic before 1912.

SANFORD'S, 222 W. 3RD, DAVENPORT, IOWA
Lindberg. *The Economic Pinch*.

SARANAC LAKE FREE LIBRARY, SARANAC LAKE,
N. Y.

Dialogues of Plato. Trans. by B. Jowett. Vol. 1.
Scribner.

Harris, Frank. *Life of Oscar Wilde*. Vol. 1.

ALWIN J. SCHEUER, 26 E. 56TH ST., NEW YORK
Sherman, W. T. *Memoirs*. 2 vols. Appleton. 1891.

SCHULTE'S BOOK STORE, 80 FOURTH AVE., N. Y.
DeWolff. *Scholastic Philosophy, Old and New*.
Pringle Patterson. *Idea of God*.
Captain Voss. *Venturesome Voyages*.
Dewey. *Influence of Darwin on Philosophy; Essays in Logical Theory*.

SCIENTIFIC AMERICAN PUB. CO., BK. DEPT., 24
W. 40TH ST., N. Y.

The Bullet's Flight from Powder to Target. Francis W. Mann.

SCRANTON'S, 334 MAIN ST., E., ROCHESTER, N.Y.
Walford. *The Baby's Grandmother*.
Women of All Ages. De Luxe Set.

CHARLES SCRIBNER'S SONS, 597 5TH AVE., N. Y.
Balch, T. W. *Brooks Family of Whitechurch, Hampshire, England*.

Benjamin, L. S. *Life and Letters of Tobias Smollett*.

Berridge. *Cycles of Unemployment*.

Bridge, E. A. W. *Easy Lessons in Egyptian Hieroglyphics with Sign List*.

Broadhouse, J. *The Violin*.

Brooks, V. W. *America's Coming of Age*.

Butler, E. P. *Pups and Pies*.

Carlyle, T. *Works*—Edinburgh ed. Vol. 26, "Vol. 1 of Critical and Miscellaneous Essays"; *Works*—Edinburgh ed. Vol. 5, "On Heroes and Hero Worship."

Diaz del Castillo. *Discovery and Conquest of Mexico, 1517 to 1521*.

Etherege, Sir G. *Dramatic Works*.

Foster. *Profits*.

Herder, J. G. *Spirit of Hebrew Poetry*.

Hinsdale. *Horace Mann and the Common School*.
Inge, W. R. *Society in Rome and Under the Caesars*.

LeRoy, A. *Religion of Primitives*.

Lynde. *Taming of Red Butte Western*.

Millar. *Mid-eighteenth Century*.

Moore, C. H. *Development and Character of Gothic Architecture*. 2nd ed.

Norman. *Brief History of Bavaria*.

Old Hickory.

Oldmeadow. Antonio.

Robertson, A. T. *Teaching of Jesus Concerning God the Father*.

Schneider. *Guide Book to Heidelberg*.

Scott, W. *Betrothed Talisman*. One vol. Blue cloth ed.

Steinberger. *Ludwig II; Royal Bavarian Castles*.

Stuart, H. L. *Weeping Cross*.

Sutherland. *Circle of the Stars*.

Taylor. *Views Afoot*.

Teaching Truth by Signs and Ceremonies.

Tucker-Brooke. *Shakespeare's Plutarch*. 2 vols.

Underwood and Sullivan. *Chemistry and Technology of Printing Inks*.

Weston, J. L. *Legends of the Wagner Dramas*.

Whitney, H. H. *First eds. of: Verses for Jock and Joan*. Duffield. 1905; *Punch and Judy Book*. Duffield. 1906; *Bed Time Book*. Duffield. 1907.

Wild, L. *Present Day Definition of Christianity*.

A. G. SEILER, 1224 AMSTERDAM AVE., NEW YORK

Veblen. *Higher Learning*.

CHARLES SESSLER, 1310 WALNUT ST., PHILA.
Pirates Own Book.
American Silversmiths and Their Marks. Hollis French.
Wooden Ships and Iron Men. F. W. Wallace.
Gebelein. American Silversmiths and Their Marks.
Gray. Elegy. Any early eds.
Black Beauty. 1st ed.

J. V. SHEEHAN & Co., 1550 WOODWARD AVE., DETROIT

Freud. Beyond the Pleasure Principle.
Freud. Ego and the Id.
Molnar. Husbands and Lovers.
Sargent. Masterpieces of Color Series.
Writings of Thos. Jefferson, including Autobiography and Correspondence from original mss. 6 or 7 vols.

SHEPARD BOOK Co., 408 S. STATE ST., SALT LAKE CITY, UTAH

Cobbett. Life of Thomas Paine. Nos. 5 and 7 of The Censor by Cobbett.
Col. Chesney's Waterloo Lectures. 3rd ed.
Gen'l Kennedy's Notes on the Battle of Waterloo.
Jennings. Beating Back.
Siringo's 15 Years on Hurricane Deck of Spanish Pony.

SIGN OF THE MERMAID, 1014 E. JEFFERSON, DETROIT

Coatsworth. Cat Who Went to Heaven. 1st ed.
Sidgwick. A Lady of Leisure.

CLARENCE W. SMITH, 343 EAST AVE., ROCHESTER, N. Y.

Galway. Cross-bow. 1903.

SMITH BK. Co., 914 UNION CENTRAL BLDG., CINCINNATI, O.

Montana Hist. Soc. Collections. Vol. 7.
Hall. Sketches of West. 1835. Vol. 1.
Thomas. History Printing. 1810. Vol. 1.
Johnson. Life of Nathaniel Green. Vol. 2.
M'Call. History of Georgia. Vol. 2.
Gregg. Commerce Prairies. 1844. Vol. 1.
Cous. History Lewis & Clark. 1893. Vol. 2.
Proud. History of Penna. Vol. 2.
Pickett. Alabama. Vol. 2.

SMITH & McCANCE, 5 ASHBURTON PL., BOSTON
R. C. Davison. Concrete Pottery and Garden Furniture.

Edwin N. Sabin. Kit Carson Days.
Warren. The American Bar.

SMITH'S BK. STORE, 805 N. HOWARD, BALTIMORE
National Geographic Magazine. Numbers in vols. 1, 2, 4, or complete vols. Also Jan., 1902.

N. SNELLENBURG & Co., DEPT 46, PHILADELPHIA
Set of Century Dicty. & Ency. 12 vol. Mention condition and date.

A. J. SOUWEINE, 611 W. 177TH ST., NEW YORK
Chess Items and Chess Curios. Any.

SPRINGFIELD, MASS., CITY LIBRARY

Alexandre. Puvis de Chavannes.
Cheley. Camp and Outing Activities.
Hara. Introduction to the History of Japan.
Harris. After the Ball.
Hofmann. Piano Questions Answered.
Hornby. Joyous Book of Singing Games.
Kleczynski. Works of Frederic Chopin.
Kullak. Aesthetics of Pianoforte-Playing.

The Publishers' Weekly

Weekly Book Exchange

SPRINGFIELD CITY LIB.—Continued
Larned, Josephus. Books, Culture and Character. Houghton.
Moule. Epistle to the Romans. Expositor's Bible.
Scherer. Romance of Japan Through the Ages.
Williams. Sandwich Glass: Technical Book for Collectors.

STAMFORD B'KSTORE, 482 MAIN, STAMFORD, CT.
Parsons. Parsifal; New Light on Pyramids.
Pelham, Maj. John. C. S. A. Anything about.

G. E. STECHERT & Co., 31 E. 10TH ST., N. Y.
Bertillon System.
Camehl. Blue China Book.
Camino. Versos y Oraciones. 2 vols.
Carpenter. Roger Williams. 1909.
Ferrier. Crooks and Crime.
Hildebrandt. Winter on Spitzbergen. 1871.
Lawes. Life and Death Sing Sing.
Memoirs Natl. Acad. Vol. XV.
Schaff-Herzog. Encyclopedia. 13 vols. Funk.
Tinker. Dr. Johnson, Fanny Burney. 1911.

E. STEIGER & Co., 49 MURRAY ST., NEW YORK
Encyclopedia Britannica. Latest ed.
Robinson. Natural Gas.
Furniss. The Position of the Laborer. 1920.
Viner. Laissez Faire. Adam Smith.
Fetter. Modern Economic Problems.
Taussig. Inventors and Moneymakers.
Brown. Economics of Taxation.
Meeker. History of Shipping Subsides.
Beer. Origins of the British Colon. System.
Hamilton. Reports on Manufacturers. Boston.
Canadian Committee Report on Mod. Language.

STEWART KIDD, 19 E. 4TH ST., CINCINNATI, O.
Prehistoric Implements. Moorehead. Clarke.
Rodman. Yarns of a Kentucky Admiral.
Marriage of Barry Wicklow.

W. K. STEWART Co., 44 E. WASHINGTON ST., INDIANAPOLIS, IND.

Dies, E. J. The Plunger. Covici-Friede.

W. K. STEWART Co., LOUISVILLE, KY.

Stone Crop. Cecile Tormay.
William J. Locke. Septimus.

HARRY STONE, 24 E. 58TH ST., NEW YORK
Browne. Bibliog. of Hawthorne. 1905.
Catheart. Bibliog. Hawthorne. 1905.
John Hay. Any association items.

C. K. STOTLEMEYER, HANCOCK, MD.

Wilson. Bunker Bean. 1st ed.
Hearn. Letters from the Raven. 1905.
Mordell. Erotic Motive in Literature.
Huneker. Ivory Apes and Peacocks. 1st ed.
Bookseller's Breviary. Pamphlet.
Pistols for Two. Hatteras.
Lincoln. Cape Cod Ballads. 1st ed. Fine copy.

STROUSS-HIRSHBERG Co., BK. DEPT., YOUNGSTOWN, OHIO

Dilemmas of Jesus. Black. Revell Co.

S. S. B'D OF SO. BAPT. CONVENTION, NASHVILLE, TENN.

Alexander Duff.

SWAN BK. STORE, 1409 PACIFIC, TACOMA, WN.
Higginson. Vanishing Race; When the Birds Go North Again.

Books Wanted—Continued**SWAN BK. STORE—Continued**

Dealers—Quote Alaska, Washington and Oregon items. Publishers' catalogs and dealers' lists wanted.

SYRACUSE, N. Y., PUBLIC LIBRARY, ORDER DEPT.
Molnar, F. *The Paul Street Boys.*

TECHNICAL BK. CO., 525 MARKET, SAN FRANCISCO
Journal of Soil Science. Vols. 1 to 32 inclusive.
U. S. G. S. Folios.
Business, Technical and Scientific books. New.
Telegraph and Cable Codes. New or used.

THOMS & ERON, 89 CHAMBERS ST., NEW YORK
Valentine's Manuals. 1841-2; 1843-4; 1844-5;
1845-6; 1847. 1850; 1853.
Harper's Weekly. Complete Index or Separate
Indexes.
Dictionary of National Biography. Vols. 64, 65
& 66. Macmillan ed. 1885-1901.

Burke. Lectures.
Marmion. *Christ the Ideal of the Monk; Christ
the Life of the Soul; Christ and His Mys-
teries.*

Kennedy. *Swallow Barn.*
U. S. National Museum Bulletin No. 39.
Frank Leslie's Illustrated Weekly. Bound vols.
or numbers. 1877, 1878, 1879, 1880 to 1888,
1890, 1894, 1913 to 1922.

Our Wonder World. Latest ed. 3 sets.
Bennett. *Interrogatories to Jehovah.*

Jaeger. *Analysis of Elgar's Dream of Gerontius.*
Dickens. *Great Expectations.* Temple ed. Either
vol. or the set (2 vols.). Green flexible lea-
Dent.

Nicolay & Hay. *Life of Lincoln.* Vol. 1; Lin-
coln's Works. Vol. 2.

Frank Leslie's Illus. Weekly. Bound vols. for
years from 1865 to 1882.

Lady's Book. 1830-32. Vols. 1-6; 1834-44. Vols.
10-19.

Monthly Magazine of Belles Lettres and the Arts.
Vols. 7-9.

WILLIAM TODD, MOUNT CARMEL, CONN.
Wanted quotations on old letters, manuscripts,
diaries of historical interest.
Any unusual Americana.
Sewall, Samuel. *Diary.*

TULSA, OKLA., BK. SHOP, 516 S. MAIN ST.
Aristotle on the Art of Poetry. With Lane
Cooper notes.
Clarke. *History of Lewis and Clarke Expedi-
tion.* 1814 ed. or 1893 ed.

WM. TYRELL & CO., 820 YONGE, TORONTO, CAN.
Norman Duncan. *The Best of a Bad Job.*
DeLaurence. *Master Key.* Seal grain leather ed.
if possible.
Max Vernon. *In and Out of Florence.*

O. ULRICH CO., 386 MAIN ST., BUFFALO, N. Y.
Forgotten Secret.
Sidney Lee. *Shakespeare.* Set. 20 vols. Cloth.
A Century of Banking Progress. W. O. Scroggs.
Van Gogh. Letters of a Post Impressionist. Edit.
Ludovic. 1913.
Eugene O'Neill. All 1st eds.

C. W. UNGER, POTTSVILLE, PA.
American Sheet Music before 1870. Job lots or
bound vols.
Old broadsides, song sheets in quantities.

C. W. UNGER—Continued

American newspapers, 1820-1860.
Old letters before 1810 in quantities. Need not
be of historical or autographical value.

UNION LEAGUE CLUB LIB., 38 E. 37TH ST., N. Y.
Alexander. *Four Famous New Yorkers.* Holt.
1923.

UNION SQ. BK. SHOP, 30 E. 14TH ST., NEW YORK
Cash or autographs returned in twenty-four hours.

Autographs wanted. Letters and documents
written by Americans. National celebrities
as well as locally known people.

All Presidents, signers, Generals, literary corre-
spondence of editors, Original literary manu-
scripts.

Anything by or about Barlow, Pinkney, Poe,
Hawthorne, Longfellow, Lowell, Holmes,
Whitman, Whittier, Griswold, Washington,
Harrison, Lincoln, Grant, Wilson and
Harding.

Collections purchased, appraised and sold by auc-
tion.

Send or bring us what you have.
Cash or merchandise back, twenty-four hours
after receipt.

**UNION THEOLOGICAL SEMINARY BK. SERVICE,
3041 BROADWAY, NEW YORK**

Lewis. *Survey of Symbolic Logic.* U. Cal.
vonHugel. *Mystical Element of Religion in St.
Catherine of Genoa; Reality of God and Re-
ligion and Agnosticism; Letters to a Niece.*
Talbot. *Lessons in Meditation.*
Peake. *Problem of Suffering in Old Testament.*
Acheson. *In the Beginning.*
Genung. *Epic of Inner Life.*
Mayflower Program Book. Pilgrim Press.

UNIVERSITY BK. STORE, ROCHESTER, N. Y.
Baldwin. *Dictionary of Philosophy and Psychol-
ogy.* 3 vols.

Best Continental Short Stories. 1923-24; 1926.
Chase. *English Heroic Play.*

Clements. *Lectures on Indian Music.*
Dominions Office and Colonial Office List.

Durand. *Finances of New York City.*
Gower. *Complete Works.*

Randell. *Michael Faraday.*
Robertson. *Study of Industrial Fluct.*
Sayce. *Babylonians and Assyrians.*
Strickland. *History of Dods and Kindred.*

UNIV. OF KANSAS LIB., LAWRENCE
Agresti, Olivia R. David Lubin. 1922.

UNIV. OF OREGON COOP. STORE, EUGENE, ORE.
Brandes. *Reminiscences of My Childhood and
Youth.*

UNIV. OF TORONTO LIB., TORONTO 5, CANADA
Goddard. *Studies in New England Transcen-
dentalism.* Columbia Univ. Studies.
Jacks. *The Art of Living Together.*
Wallas. *Life of Francis Place, 1771-1854.*

**VAN NORMAN BK. CO., 1415 HOWETT ST., PEORIA,
ILLINOIS**

Amer. Bk. Prices Curr. 1922-29. Any.
Beidler, J. H. *Lincoln, or the Prime Hero.*
Bishop Chase. *Jubilee College.* Anything.
Browne. *Everyday Life Lincoln.* Ltd. ed. 1913.
Howard. *Life of Lincoln.* Pamphlet.
Rothschild. *Lincoln Master Men.* Ltd. 1st.
Anything pertaining to Abraham Lincoln.

VASSAR COOP. BOOKSHOP, POUGHKEEPSIE, N. Y.
Riemann, Hugo. *Musik Geschichte* (Brietkopf and Hartel).

VENDOME NEWS BK. SHOP, 261 DARTMOUTH, BOST.
Jewett. *Torey Hill*.
Undine. Ltd ed.

A. C. VROMAN, 329 E. COLORADO, PASADENA, CAL.
Andrew. *When the King Loses His Head, and Other Stories*. (Must include story *Judas Iscariot*.)

Talcoff. *Art of Acting and Public Reading*.
Asch. *Motke the Vagabond*.
Freshfield. *The Explorations of the Caucasus; Around Kenchenjunga*.
Meany. *Mt. Ranier—A Record of Exploration*.
Mills. *Historic Houses of New Jersey*.
Hemingway. *Fiesta*. London. 1927.

WALDEN BK. SHOP, 546 N. MICHIGAN, CHICAGO
Brooks. *Letters and Leadership*. Viking.
King. *We Tibetans*.
Ward. *The Mystery Rivers of Tibet*.

WALNUT BK. STORE, 132 S. 9TH, PHILADELPHIA
Matthews. *American Merchant Ships*.
Burtschaell, Emily. *Plays*. Any.
Little Women. Vol. 1. 2 copies.

FRANK WALTERS, 512 GRAND CEN. PAL., N. Y.
Wilcox. *Picturesque Landscapes in Rockies*.

JOHN WANAMAKER B'K. DEPT., NEW YORK
Ladder of Rickety Rungs. Pub. by Volland.

J. R. WELDIN CO., 413 WOOD ST., PITTSBURGH
Thousand and One Formulas. Sidney Gernsback.

E. H. WELLS & CO., 602 MADISON AVE., N. Y.
Andover Review. July-Dec., 1891.
The Bookbuyer. Sept., 1898.
The Bookman. July, 1918.
Doyle. *Complete Sherlock Holmes*. 2 vols. D. D. 1st ed.
Gates. *Bolos and Barishynas*. 1920.
Greene, ed. *Pittoria*. All vols.
Mumford. *Sticks and Stones*. 1st ed.
Pennell. *Mary Wollstonecraft*.
Steele. *Sherlock Holmes*.
Wilkins. *Humble Romance*. 1st ed. Fine.

WIDE-AWAKE BK. SHOP, WILKES-BARRE, PA.
Memoirs of Dolly Morton. Ed. Phila. Society Bibliographers. 1905.
Rev. Edmund F. Slafter, A.M. *Memorial of John Slafter*.

WILDER'S BOOKSHOP, 28 WARREN AVE., SOMERVILLE, BOSTON 42, MASS.
Burke's Landed Gentry, 1837. Any later ed.
Coleman Genealogy, 1867; *Origin of the Name*. 1906.
Egle's Penna. Notes and Queries. Third Series, vol. 3; Fourth Series, vol. 2; Annual vols., 1897, 1900.
Hamilton. *Hist. U. S.* 7 vols. 1857-8. Any odd vols.
Morais. *Jews of Phila.* 1894.
Locomotive Cyclopedias. 1930 ed.
Naval Battles and Privateers in Wars with Foreign Nations. 1857.
Shannon Genealogy. 1905.
Any Genealogical Book or Pamphlet.
Any Town or County History.

The Publishers' Weekly

Weekly Book Exchange

WITKOWER'S 77 ASYLUM ST., HARTFORD, CONN.
Psychoneurales and Their Treatment by Psychotherapy. Dejerine & Gauckler. Lippincott.
Mayor Warwick. Hopkins.

C. WITTER, 19 S. B'WAY, ST. LOUIS, MO.
Gregg. *Controversial Issues in Scottish History*.

FLORENCE WOODWARD, GOLDEN CITY, MO.
McGuffey's Readers. All eds.
Pictorial Civil War Envelopes.
Old Ribbon Political Campaign Badges.
Photographs autographed by Presidents.
Am. Turf Register and Sporting Magazine.

WOODWORTH'S BK. STORE, 1311 E. 57TH, CHICAGO
Calderon. *Tahiti*.

RICHARD S. WORMSER, 22 W. 48TH ST., N. Y.
Fume, Jos. *A Paper of Tobacco*. 1839.
Books on Tobacco. All.
Farrington. *Gems and Gem Minerals*.
Kunz. *Gems, Jewelers Materials and Ornamental Stones of California*.

WYCIL & CO., 206 B'WAY, NEW YORK
Taine. *Philosophy of Art*.

YE OLDE BK. SHOPPE, 916 B'WAY, SAN DIEGO, CAL.
Tarkington, Booth. *Cameo Kirby*. Periodical.
Arthur, T. S. *Three Years in a Man Trap*.
California items.

W. F. ZIMMERMAN, 341 S. WABASH, CHICAGO
H. S. Williams. *Everyday Science*. 12 vols.
Goodhue Co.
Faure. *Hist. of Art*. 5 vols. Harper.

EDW. ZOELLER, 121 NORTHWESTERN PARKWAY,
LOUISVILLE, KY.
Geo. Gemunder. *Progress in Violin Making*. 1881.

BOOKS FOR SALE

ANTIOCH COLLEGE LIB., YELLOW SPRINGS, O.
Quote. Sell cheaply. U. S. Patent Office Annual Reports: 1848; 1851, pt. 1 mech.; 1854, vols. 1-2, mech., 2 c. of vol. 2; 1855, vol. 1, mech.; 1856, vol. 2 mech.; 1857, vols. 1-3 mech.; 1859, vol. 1 mech.; 1863, vol. 2; 1864, vol. 2; 1868, 4 vols., 2 c. of vol. 3; 1870, 2 vols.

THE ARK, HENDERSONVILLE, TENN.
Swallow Barn. Vol. II. 1st ed. Perfect copy save for absence of label on spine. \$30.
Melville. *Mardi*. 2 vols. 1849. 1st ed. Perfect copies save for names on end-papers. \$35.
Shaw. *Love Among Artists*. Chicago. 1900. Clean and sound. \$20.
Moultrie. *Revolution in Carolinas*. Privately printed. 1802. 2 vols. Fine copies. \$100.

THE BAY-PATH, 818 BEACON, BROOKLINE, MASS.
Old and Rare Books. Specialists in Out-of-Print items. Catalog ready.

CHARLES E. BONNELL, 1082 E. 40TH, B'KLYN,
N. Y.

Roycroft Bible. 7 vols. Orig. binding.
Baskerville Bible.

Books for Sale—Continued

BOOK DEN, 464 8TH ST., OAKLAND, CAL.
Back numbers of Literary, Scientific and other Periodicals, Annuals and Repts. in stock.

BOOK EXCH. & CLEARING HOUSE, 128A W. 10TH ST., NEW YORK

Casanova's Memoirs. Machen's trans. The edition issued by The Venetian Society contains more than any other, being the only one with "The Supplement," in which Casanova's Life and Adventures are continued on for a further 24 more years until his death in 1798. It also, of course, contains the two missing chapters. It is obtainable in five different formats—12 separate slim volumes; or 6 double vols. (2 vols. bound in one); or 4 triple vols. (3 vols. in one); or 3 quadruple vols. (4 vols. bound in one); or in 60 parts. A 48-page booklet, which contains a reprint of Havelock Ellis's most interesting and informative Essay on Casanova, will be sent on request.

Sets of this work may be ordered by booksellers on convenient plans, or "on sale or return." A good profit can be made without incurring the risk of an outright purchase. Send for prices and terms and conditions. The right is reserved to withdraw this offer at any time.

B'KLYN MAGAZINE Co., 591 B'WAY, B'KLYN, N.Y.
Back numbers of Fiction and all other magazines at wholesale. Send for price list.

CENTRAL BK. SHOP, 906 9TH, N.W., WASH., D.C.
Back numbers of magazines.

"COLLECTING FOR PROFIT," 353 S. LA BREA AVE., LOS ANGELES, CAL.

A monthly periodical that tells which old books, magazines, autographs, newspapers, prints, etc., have value—and why. It also informs you how to recognize first editions and gives the latest auction prices with full catalogue descriptions. \$2.00 yearly. Single copies 20 cents.

COLUMBIA BK. SERVICE, 765 6TH AVE., N. Y.
Back numbers of all magazines.

E. A. COOK, 1350 N. CLARK ST., CHICAGO
Decameron. Heptameron; Droll Stories; Mademoiselle de Maupin. Large, thick, dark maroon cloth ed. Far superior in format to the ordinary Red Classics. 75c.
Literal Translations. Virgil; Homer's Odyssey. 30c.

GOTHAM BOOK MART, 51 W. 47TH ST., N. Y.
Huxley, Aldous. Brief Candles. Fountain Press. Autographed. \$7.50.
Golden Asse. Bosschere illus. Orig. Bodley Head ed. \$17.50.
Temptation of St. Anthony. Same ed. \$12.50.

G. GRAHAM, 1808 CHAPIN ST., ALAMEDA, CAL.
Back issues of magazines.

JUDY PUBL. Co., 3323 MICHIGAN BLVD., CHICAGO
Free delivery. Dis. 35%. New from our press.
A Soldier's Diary. Capt. Will Judy. \$2.00.
Persuasive Speaking. Beshore. Comp. Inst. \$2.00.
Cartooning Made Easy. Lederer. \$2.00.
Bardine. How to Become an Amer. Citizen. 50 c.
Training the Dog. Judy. All breeds. 2 ed. \$1.50.
We carry in stock dog books of all pubs. 20%.

B. LOGIN & SON, INC., 29 E. 21ST ST., N. Y.
Chemical, Medical and Scientific Journals back copies and odd numbers in stock. We buy bound and unbound Scientific Magazines.
(Established 1887.)

McCONICO'S BK. STORE, 2963 S. STATE, CHICAGO
We supply out-of-print books, old magazines.

MITTLER'S BK. & STAMP EXCH., 57 4TH AVE., N.Y.
Supplying back numbers of Magazines our specialty, incl. Art, Architecture, Medical.

A. W. MUNSON, 1214½ HOWELL, SEATTLE, WASH.
Byrne. The Wind Bloweth. 1922. 1st. \$7.50.
Du Maurier. Trilby. Morocco. \$10. 1st ed.
Fuller. From the Other Side. \$5. 1st.
Newton. Tourist in Egypt. Ltd. ed. \$5.
Kipling. Day's Work. 1898. 1st. \$4.00.
Alarcon. The Three Cornered Hat. \$3.50.
All Pristine First Editions. Post Free.
Joaquin Et Al. Miller. Portland. 1869.

NEANDROSS LIBRARY SERVICE, RIDGEFIELD, N. J.
Back numbers of magazines supplied.

NEEDHAM PRESS, NEEDHAM, MASS.
Arens, E. J. Old Theology for Healing the Sick.
Asmodeus at Large.
Browne. Crusoe's Island.
Bunbury. Coombe Abbey.
Butler. Solar Biology. 1887.
Fortune. Complete file, as new.
Hawthorne, Ed. Journal African Cruiser.
Higginson. Army Life in a Black Regiment.
Historical Bradford.
Longfellow. Kavanagh.
Peter Edes. Biology and Diary. No. 122 of 179.
Timperley. Encyclopedia Literary and Typographic Anecdote. London. 1842.
Townsend. Bohemian Days.
Please make offers.

NICOLAY, 234 7TH ST., WEST NEW YORK, N. J.
Byrd. Skyward. Lim., signed. \$37.50.
Dreiser. Jennie Gerhardt. 1st. \$10.
Gath. Entailed Hat. \$4.00.
Phillpotts. Girl and Faun. Lim., signed. \$10.
M. Twain. £1,000,000 Bank Note. \$5.
M. Twain. Christian Science. \$7.
M. Twain. Stolen White Elephant. Edges worn. \$3.00.
Oscar Wilde. Importance of Being Earnest. \$10.
Upton Sinclair. Jungle. \$7.

PARNASSUS Co., 221 FOURTH AVE., NEW YORK
We are already accepting orders for our January sale catalogue. It is the month designated by department stores as well as bookshops to clean up last year's merchandise. Form a nucleus for a mail order business by ordering at least 1,000 catalogues with your imprint. Our discounts vary from 40 to 50 percent. The following are specimens of stocks recently acquired:

Blues. Ed. W. C. Handy. (\$3.50) 90c.
Paintings of E. E. Cummings. Limited. Autographed. (\$20.00) \$5.00.
Mellows. R. E. Kennedy. (\$5.00) 90c.
Plato's Phaedo. Golden Cockerel. (\$14.00) \$4.00.
Handsome, full size eds. of Jude the Obscure: Scarlet Letter; Don Quixote; Dance of Life; Pride and Prejudice; Adam Bede; Diana of the Crossways; Père Goriot; Seven That Were Hanged; Master of Ballantrae. Complete, attractively bound. 60c. each; \$57.00 per C.
Lenin. Valeriu Marcu. (\$5.00) 90c.

Books for Sale—Continued**E. ZOELLER—Continued**

Tom Racquet and His Three Maiden Aunts. Peterson & Bro. \$5.00.
 Henry Fielding. Amelia. Bohn's Library. London. 1889. \$12.00.
 Punch and Judy. 24 illus. London. 1873. \$6. The Comic Almanac, with many hundred illus. London. n.d. (1879). \$8.50.
 A'Beckett. Table Book. With 128 engravings. London. 1878. \$10.00.
 Fairy Library. 24 plates. Bell & Sons. London. n.d. \$15.00.
 The True Legend of H. Dunstan and the Devil. London. 1871. \$5.00.
 Smedley. Frank Fairlegh. 30 illus. London. \$8.00.

A New Department**TRADING POST***(Twenty Cents a Line)*

This new department is inaugurated at the request of subscribers who believe that new activity in the old and rare book business can be started and books find their way to their best market by an opportunity for exchanging books with other dealers.

Booksellers who would like to exchange special items or certain lines of books for others which would be more active in their shops can list them in these columns, and, by watching what other people list, can start a correspondence which will lead to exchange. Some of the dealers who have written in on receiving the first announcement of this department have preferred to have the mail come care of the *Publishers' Weekly*, but such announcements have been accepted only from well-established dealers with whom correspondence should be perfectly satisfactory.

The *Publishers' Weekly* editors would be glad to hear from dealers as to the usefulness and value of this department, and this will be continued as long as it proves useful to any subscribers.

One dealer writes: "We are all for THE TRADING POST and enclose our copy. The best of luck to this venture, and we have high hopes for the results."

ANTIOCH COLLEGE LIB., YELLOW SPRINGS, OHIO
 Back files of U. S. Geological Survey—Bulletins. Annual Reports, Mineral Resources and Water Supply Papers. Smithsonian Institution. Annual Reports and Proceedings. To exchange for other copies of U. S. Geological Survey publications.

E. M. DUNBAR, 15 ROWENA ST., BOSTON, MASS.
 Will swap Colophon, 1930, for what have you?

BOOK TRADE OPPORTUNITIES*(Twenty Cents a Line)***Business for Sale**

FOR SALE—A bookshop in California. Chiefly second-hand. J. C., care of Publishers' Weekly

EDWARD ZOELLER, 121 NORTHWESTERN PARKWAY,
 LOUISVILLE, KY.

Books illustrated by Geo. Cruikshank in good condition.
 The Ingoldsby Legends. 2 vols. From 10th Engl. ed. \$4.50.
 Peter Schlemihl. From the German. London. 1861. \$5.50.

LEON ARCHER

offers

20 Years in the Book Business

10 years as traveler for
Cosmopolitan Book Corporation,
10 years as buyer for a large
department store.

IF YOU ARE INTERESTED IN HIS SERVICES
Write to

531 East Lincoln Ave., Mt. Vernon, N. Y.

Business for Sale—Continued

ESTABLISHED BOOK SHOP in Washington, D. C., with fine clientele, specializing in limited editions, private press books and modern English and American firsts, for sale on account of ill health. Well located in same premises six years; low overhead; popular rental library as added feature. Present stock and fixtures inventory over \$5,000.00. May be bought complete with good will as going concern for \$2,500.00. Write S., care of Publishers' Weekly.

FOR SALE—The Book Shop, Canton, Ohio. Splendidly selected stock, new, fresh; high class clientele; popular circulating library 600 volumes modern fiction; stationery, cards; equipment all included in offer to sell for one-half cost price of stock alone. Must sell at once. Unusual opportunity.

Business Opportunities

NEW YORK Book Publisher interested selling additional Publications. Pegasus Publishing Co., 175 Fifth Ave., New York.

SUBSCRIPTION BOOK SALESMEN should get in touch with The Book Exchange & Clearing House, Incorporated, which exclusively controls limited quantities (all there are!) of certain well-known, luxuriously produced de luxe editions of a few remarkable and unusual publications of peculiar attraction. 128a W. 10th St., New York.

WELL KNOWN TRAVELER now carrying two important lines N. Y. State and Middle West can handle one or two of equal calibre on commission. If you are looking for intelligent distribution, write B., care of Publishers' Weekly.

EDITOR WANTS publisher to finance a Features Syndicate. Small capital. Excellent opportunity. R. A., care of Publishers' Weekly.

Business Service

PUBLISHERS, BOOK STORES SAVE MONEY. Secure our bids on Advertising, Catalog Publication, and Book Printing. Estimates cheerfully submitted. Colony Press, 27 E. 22nd St., New York. Phone: ALgonquin 4-5151.

Positions Open

TRAVELLERS WANTED to sell active book getting nation-wide publicity. Extra income as additional line. Liberal commission. Pioneer Publications, 35 W. 44th St., New York.

SALESMEN to represent our line of popular-priced adult and juvenile fiction, dictionaries, Bibles, photo albums, playing cards. Positively a money-making proposition. Apply B. D., care of Publishers' Weekly.

TRAVELING SALESMAN wanted January 1st by successful publishing house. State territory covered, experience, former employers, age and salary. Address A. I., care of Publishers' Weekly.

Positions Wanted

ATTORNEY, copyright expert, general experience, seeks connection with publishing company on mutually satisfactory arrangement; literary, editorial experience; references. A. S., care of Publishers' Weekly.

YOUNG MAN, 32, college graduate, ten years' business and selling experience, wide knowledge of books. Desires position in bookstore, preferably in rare book department. I. A., care of Publishers' Weekly.

YOUNG MAN, college graduate, wishes position. Four years' library experience; experience on literary magazine. Will do editorial, sales, or other work. Willing to start as apprentice. J. W., care of Publishers' Weekly.

BOOKSHOP MANAGER or Assistant; young man, 27, for the past two years assistant in busy New York bookshop, seeks new association with Christian firm, preferably in New York City or New England. Offers thorough knowledge of contemporary literature; substantial background; business and sales ability; ambition. Best of references. T. A. H., care of Publishers' Weekly.

PUBLISHERS' LINES wanted for coast territory. Well known western traveler with twenty years' successful experience wants book and Bible lines for 1932. Can furnish very best of references from any Pacific Coast buyer. Address, "Western Traveler," care of Publishers' Weekly.

Remainders

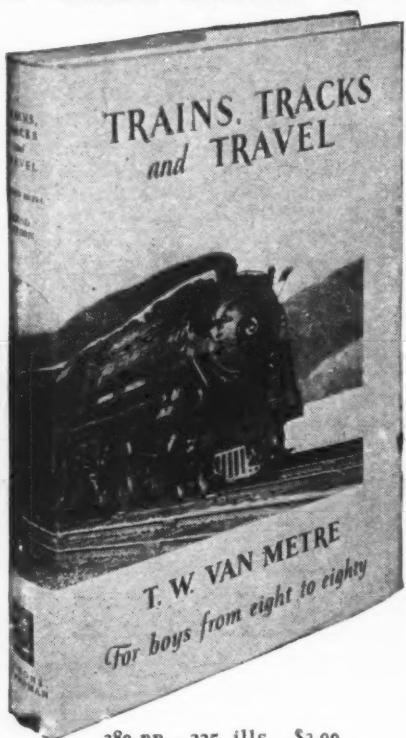
THE SYNDICATE TRADING CO. buys entire Remainders, large and small, of salable books. Dealers are requested to write for catalog or visit our Sample Room at 240 Madison Ave., New York. Tel. CA ledonia 5-8830.

PUBLISHERS' REMAINDERS—Fiction, Text Books, broken sets of all kinds bought for Cash. Harlem Book Co., 53 W. 125th St., New York. HARlem 7-6678.

REMAINDERS and Publishers' Overstock—We are always on the lookout for publishers' remainders and overstocks of non-fiction titles, and sets. Chas. L. Bowman & Co., 118-120 E. 25th St., New York. GRamercy 5-0535.

New Third Edition of This

READY
DECEMBER
FIRST



POPULAR BOYS' READERS

Simmons-Boardman Publishing Co.

"The House of Transportation"
30 Church St., New York, N. Y.

**AN INTRODUCTION
TO LIFE** *by C. M. Flumiani, Ph.D.*
BOOKSELLERS!

Have you already placed your order for this PEGASUS' best best seller? If not, what are you waiting for? This book is being nationally advertised as "the most outspoken, startling analysis ever written about life."

It is the easiest book to sell—the book that everybody wants!

Order today from the Baker & Taylor Co.,
or the Publisher. \$1.50.

PEGASUS PUBLISHING CO.
175 Fifth Ave., New York City—Tel. Alg. 4-7894

ENGLAND

I am desirous of representing American publications in England; Sales subscriptions, advertising. Publications should be of a distinctive nature and of value and interest to British classes. Can be well recommended and can give American references. Write

DAVID H. BOND
407 Bank Chambers, Chancery Lane
London, W.C., England

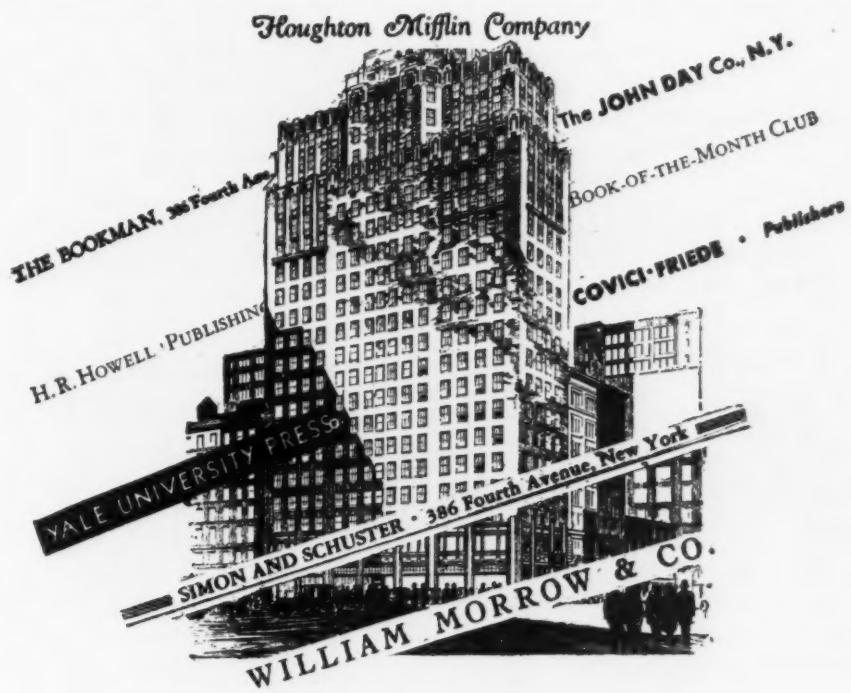
The logo features the word "Politz'" in a large, bold, black, cursive-style font. The letters are slightly slanted and overlap each other. Below this, the word "quick" and "service" are written in a smaller, black, sans-serif font. A horizontal line runs across the page, separating the logo from the text below. Below the line, the words "BOOK JACKETS" are written in a large, bold, black, sans-serif font. At the bottom, there is a large, stylized, black, downward-pointing arrow. To the right of the arrow, the phone number "Br. 9-4260" is written in a black, sans-serif font. Below the phone number, the address "132 W. 43rd N. Y. City" is written in a smaller, black, sans-serif font.

FALL
ANNOUNCEMENTS
1931

Extra copies of this, the biggest and most important issue of the Publishers' Weekly during the year, can be had at little cost. In paper covers, 25 cts.; in cloth binding, 75 cts.

Every salesperson should have a personal copy for reference during the busy season. Send your order early.

The Publishers' Weekly



**Firms Like These Have Made
386 FOURTH AVENUE
essentially
A Publisher's Building**

IT houses more Book and Publishing firms than any other building in this Fourth Avenue Publisher's District.

It offers a most congenial business atmosphere to other Book and Publishing Houses.

A few small offices from 1,000 to 2,000 net square feet are available and two floors of approximately 10,350 square feet each.

386 FOURTH AVENUE is a modern, 20-story office building at the corner of 27th Street, directly opposite the New York Life Insurance Building. It is known for its courteous building service and its light, workable floor units at moderate rentals.

Ask for Mr. Nichols, or inquire of

225 Fifth Avenue

spear+co
INC

Ashland 4-4200

In This Issue

	PAGE
"THIS YEAR GIVE BOOKS" by Daniel Longwell	2209
<i>A report of holiday campaign plans from the chairman of the Promotion Committee of the National Association of Book Publishers.</i>	
THE PERMANENT APPEAL OF THE BIBLE by Edwin Lewis	2213
<i>The Protestant theory of the Bible accounts largely for the place it came to hold in the life of the people.</i>	
RELIGIOUS BOOKS AS GIFTS by Alex. L. McKenzie	2215
<i>Suggestions on the selling of religious books at Christmas time.</i>	
CUSTOMERS' CHOICE	2218
<i>What religious book readers are reading.</i>	
A COLONIAL BOOKSHOP	2221
EDITORIALS	2222
<i>Central Shipping; A Loss to Publishing; A Listening Post; Twenty-Five Dollar Fine for Reading; European Background; An American Bible; The Cheney Report.</i>	
MAKING WINDOWS SELL	2224
<i>Gelber, Lilienthal in San Francisco wins \$20 for a display of "Forty-Niners."</i>	
SALES NOTES	2225
IN AND OUT OF THE CORNER OFFICE	2228
WILLIAM MORROW 1873-1931	2229
MANY NEW BEST SELLERS ON OCTOBER LIST	2230
HARRISON SMITH FORMS PUBLISHING HOUSE	2233
OLD AND RARE BOOKS by Frederick M. Hopkins	2247

Forthcoming Issues

❖ ❖ ❖ On November 21st we publish our annual Rare Book Number. It will include articles on "Appraising Rare Books," "Cleaning, Repairing and Restoring Rare Books," and "First Editions of American Authors." ❖ ❖ ❖

❖ ❖ ❖ For the November 28th issue Evelyn O'Connor, editor of *Boys' Life*, has written "Inexpensive Juveniles for Christmas." She has carefully compiled four \$5. libraries for girls and four for boys. These libraries consist of balanced groups of books each of which may be bought for \$1. or less. ❖ ❖ ❖

❖ ❖ ❖ R. B. V. Sinclair of the Bennington Book Shop, Bennington, Vermont, has written a second article on the circulating library in the book shop, continuing the discussion started by Norman A. Hall of Newton Center, Mass. Mr. Hall called his article, which appeared in the October 31st issue, "Polonius Was Right," Mr. Sinclair calls his "Who Said Polonius Was Wrong?" ❖ ❖ ❖

❖ ❖ ❖ The Window Display Department "Making Windows Sell" features an effective display in a very small window. This is the fifth of our fortnightly window display departments. The seventh and last of these prize windows will appear in the December 12th issue. ❖ ❖ ❖

The Publishers' Weekly

The American Booktrade Journal

EDITORS

R. R. BOWKER	FREDERIC MELCHER
MILDRED C. SMITH	WELDEN REYNOLDS
Alice P. HACKETT	Circulation

ALBERT R. CRONE	Advertising
LOUIS C. GREENE	Business Manager
JOHN A. HOLDEN	\$5 a year 15 c. a copy

62 West 45th Street

New York City

Another important book

LINOTYPE - SET

**THE SOCIOLOGY OF
CITY LIFE**

BY

NILES CARPENTER

CHAIRMAN OF THE DEPARTMENT OF SOCIOLOGY AND
ANTHROPOLOGY, THE UNIVERSITY OF BUFFALO



LONGMANS, GREEN AND CO.

NEW YORK · LONDON · TORONTO

1931



THIS BOOK WAS SET IN

BASKERVILLE

TRADE LINOTYPE MARK

MERCENTHALER LINOTYPE COMPANY, BROOKLYN, NEW YORK

Willa Cather's

SHADOWS ON

THE ROCK

was published August 1st

SHADOWS ON THE ROCK had the initial backing of *The Book-of-the-Month Club* and *The Catholic Book Club*. They contracted for 51,800 copies.

47,290 copies were shipped to the booksellers of the United States prior to publication (this did not include any orders on hand that had not yet been confirmed).

21,521 copies were shipped during the month of August.

14,557 copies were shipped in September.

9,433 copies were shipped in October.

3,350 copies have been shipped to Canada.

1,714 copies have been sold the first week in November.

Thus 97,865 copies were sold* to the trade and 149,665 copies to the public before November 8th.

* No copies were shipped anywhere except on firm order: none on consignment.

The American people have accepted SHADOWS ON THE ROCK for what it is—one of the great novels of our time. It has been the year's most important single source of income for the book trade, and I believe it will be more in demand as a holiday gift than any other novel.

Almanac

730 FIFTH AVENUE · NEW YORK